

# OVERVIEW OF INDUSTRIAL NICHES

nvestment

Investment

Investment

Investment



Ministry of Industry and New Technologies of the Republic of Kazakhstan



National Export and Investment Agency «KAZNEX INVEST» «No one country can and will be competitive in all or even most branches of the economy. In the end, countries succeed in some branches of the economy because of formed environment within them which is more oriented to the future, more dynamic and challenging»

Professor Porter

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| Chemical industry   | 8     |
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| Consumer goods industry   | 76    |
| Agro-industrial complex   | 88    |
| Mining and smelting enteprise.                                    | . 100 |
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| ( |    |  |
|---|----|--|
|   | N⁰ |  |
|   |    |  |

Branch

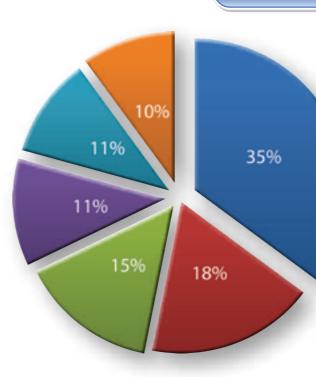
| 1     | Crude oil refining                     |
|-------|--|
| 2     | Chemicals                              |
| 3     | Machine industry                       |
| 4     | Electric-power industry                |
| 5     | Construction industry                  |
| 6     | Pharmacy                               |
| 7     | Consumer goods industry                |
| 8     | Agro-industrial complex                |
| 9     | Mining and smelting<br>enterprise      |
| 10    | Mineral commodities-based<br>industry  |
| 11    | Tourism                                |
| 12    | Transport and logistics infrastructure |
| TOTAL |  |

| 1   |  |
|-----|--|
| 10  |  |
| 3   |  |
| 23  |  |
| 13  |  |
| 8   |  |
| 8   |  |
| 10  |  |
| 23  |  |
| 1   |  |
| 5   |  |
| 1   |  |
| 106 |  |

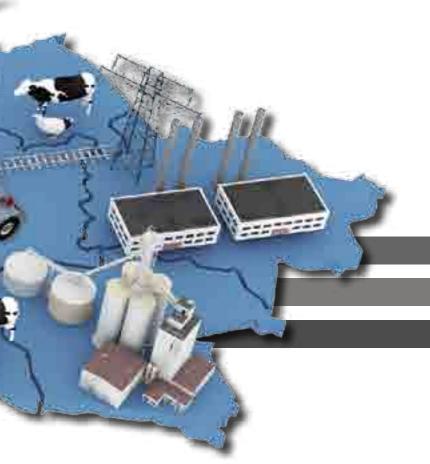
Number of Projects

| million USD: |  |
|--------------|--|
| 1,554        |  |
| 7,500.7      |  |
| 26           |  |
| 7,632.2      |  |
| 1,748.3      |  |
| 224.8        |  |
| 1,112.4      |  |
| 248          |  |
| 3,790.7      |  |
| 50           |  |
| 29,912.4     |  |
| 14,000       |  |
| 67,799.5     |  |

nvestment



lanana:



## Import structure, january-june 2011

- Machinery, equipment, transport means and devices
- Mineral commodity
- Chemical products and connecting branches of industry (including rubber and plastic materials)
- Products of animal and plants origin, ready foodstuffs
- Metals and objects
- Others



## Crude oil refining and development of infrastructure of oil and gas section

Increasing the conversion rate is the most important priority not only for crude oil refining development but for the entire oil & gas complex of Kazakhstan. Realization of this area of focus must be relevant to the top-priority instructure of oil and gas complex development, as it is the most efficient way to increase the effective usage of oil stock, which provides the quickest and the most economic way of increasing the engine fuel production.

## 1. Building of Advanced oil processing center in the Atyrau oil processing plant

| Capital investment projection of the products into high quarts of the straight-run fuel oil. Component corresponding diesel oil and liquid gas. JSC serves the needs of the straight of the st |
|--|
| 2,4 million tons of raw<br>Operational stability ra  |
| Atyrau city, Atyrau reg<br>Base of "Atyrau Oil Re<br>water disposal 1 km ap  |
| 1,554 million USD  |
| 633 thousand USD (ap   |
| "Atyrau refinery" Ltd (Al  |
| "AR" Ltd is a subsidia<br>marketing" JSC   |
|  |



ject is destined for refining of the residual heavyuality engine fuel, and also will allow to rework the eave coker gasoil, also take over into there fining The main market products are the motor gasoline ing to Euro-4,5 standard, Euro-4,5 hydrotreated Also "KazMunayGas" - refining and marketing" oil products retail chains.

materials per year. ange of the complex is 50-110%.

gion efinery" Ltd. There are evaporating fields for part from the plant.

pproximately)

AR)

iary of "KazMunayGas - refining and



2010-2014 (proved by the Decree of the Government of the Republic of Kazakhstan

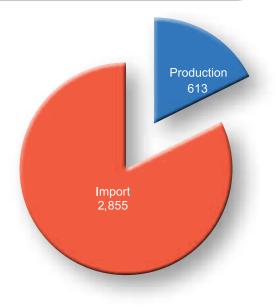
| Nº | Name  | Investments,<br>million USD |
|----|---|-----------------------------|
| 1  | Potash fertilizer production  | 408                         |
| 2  | Organization of caustic ash production  | 326,5                       |
| 3  | Construction of ammoniac-carbamide complex  | 745                         |
| 4  | Organization and start of production<br>of biofertilizers containing high mineral ameliorant<br>for greenhouses | 20                          |
| 5  | Organization of production plant for processing of phosphogypsum  | 16                          |
| 6  | Butadiene and chemical rubber production  | 1,200                       |
| 7  | Syanide of sodium production  | 102                         |
| 8  | Organization of carbamide production  | 276                         |
| 9  | Production of divynil ether and polymer from off-grade calcium carbide  | 7.2                         |
| 10 | Integrated natural gas chemical complex construction  | 4,400                       |
|    | TOTAL   | 7,500.7                     |

## Performance review of chemical industry

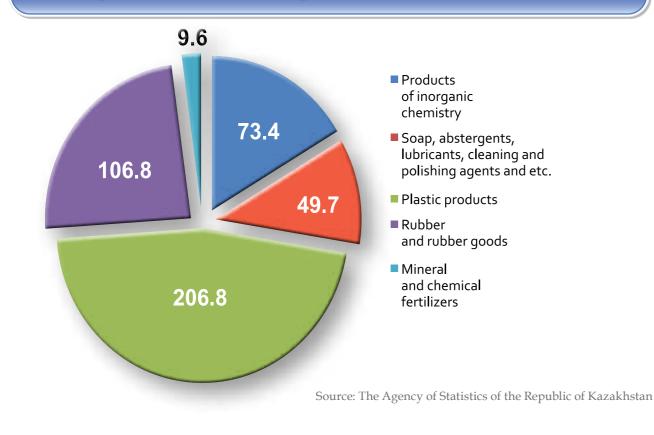
Major objectives of chemical industry of Kazakstan: Development of priority competitive chemicals enterprises aimed at production of high-tech, exportoriented and innovative products with high value added.

## List of «niche» projects

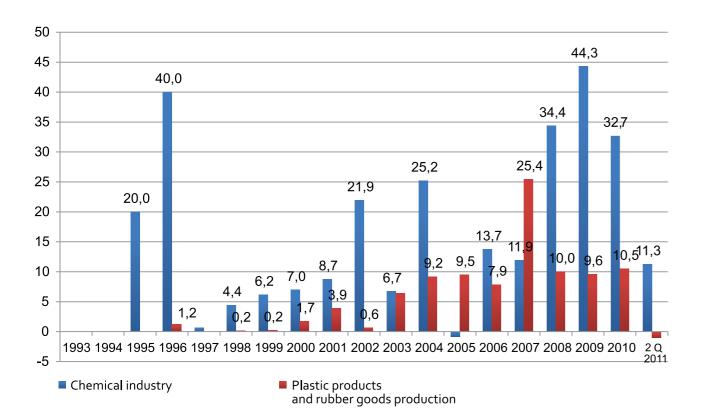
## Chemical industry market amounted to 3,5 billion USD in january-july 2011.

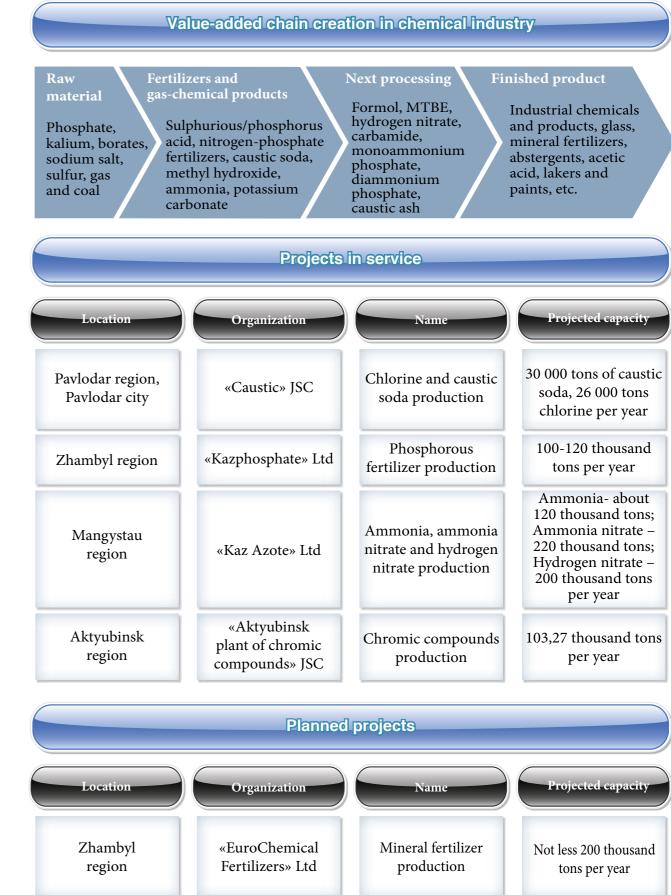


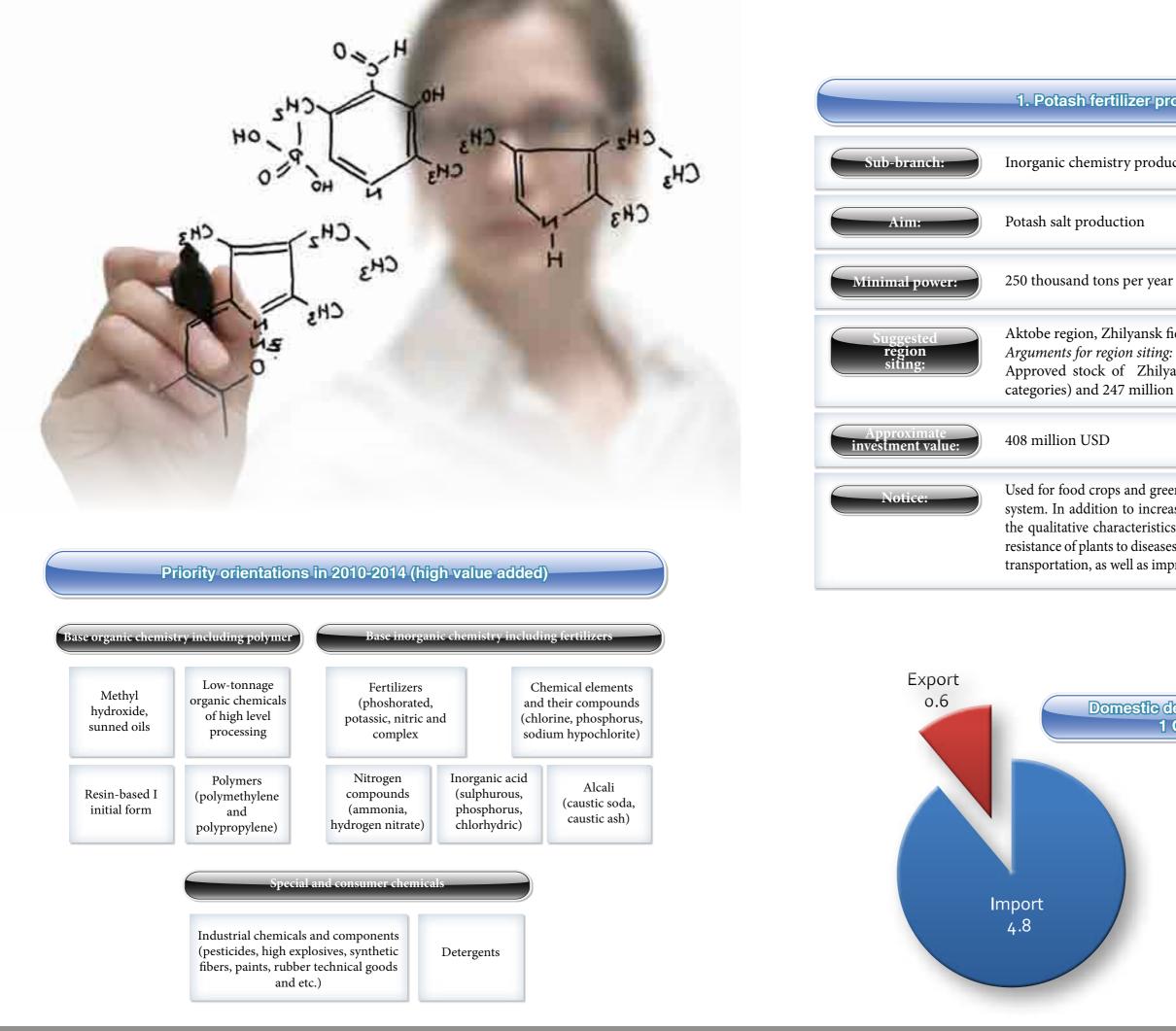
## Import structure of chemical products in 1 Q of 2011, million USD



Foreign direct investments into chemical industry, million USD







1. Potash fertilizer production

Aktobe region, Zhilyansk field *Arguments for region siting:* Approved stock of Zhilyansk field is 426 million ton ( A, B, C1 categories) and 247 million ton (C2 category)

Used for food crops and greenhouse with entering through the irrigation system. In addition to increasing productivity, potash fertilizers increase the qualitative characteristics of farmed products: this is to increase the resistance of plants to diseases, increased fruit firmness during storage and transportation, as well as improve their taste and aesthetic qualities.



| 2.                               | Organization of caustic ash production   |
|----------------------------------|--|
| Sub-branch:                      | Inorganic chemistry products   |
| Aim:                             | Construction of caustic ash production plant   |
| Minimal power:                   | 400 thousand tons per year   |
| Suggested<br>region<br>siting:   | Ekibastuz city, Pavlodar region<br>Arguments for region siting:<br>Manufacturing plant of caustic soda is in Pavlodar region.  |
| Approximate<br>investment value: | 326,5 million USD  |
| Applicant:                       | «KazSoda» Ltd  |
| Notice:                          | Caustic ash is produced on one of the stages of caustic soda production.<br>Starting crude is sodium sulphate, the stock of which is 12 million<br>ton. Glass production is the biggest sector of final consumption of<br>the caustic ash.<br>Required design and construction of an accessible railway station<br>from Kalkaman to plant in a rural area. |

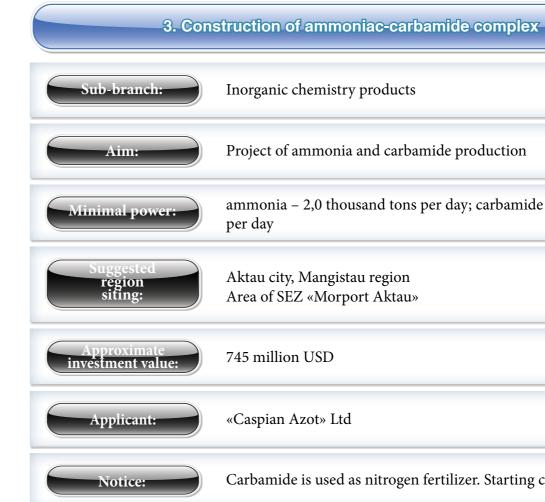
### Domestic demand to the product

Nowadays Kazakhstan imports caustic ash about 350 thousand tons per year, about half for aluminum production in Pavlodar, and considerable quantity for chromic compounds production in Aktobe. Plant with the capacity 400 thousand tons per year might provide all current demands and create slight overstock for export or production development.

According to the information from Nexant, Kazakhstan imports caustic soda for purification of alumina.

### Prices for the products

The price is \$150-300 for ton, regional price differences are significant, although the markets are local, but the transportation price is very high.



### Domestic demand to the product

Over a period of the  $1^{st}$  quarter 2011 Kazakhstan imported carbamide to the amount of 4,7 million USD and ammonia to the amount of 2,6 million USD.



Project of ammonia and carbamide production

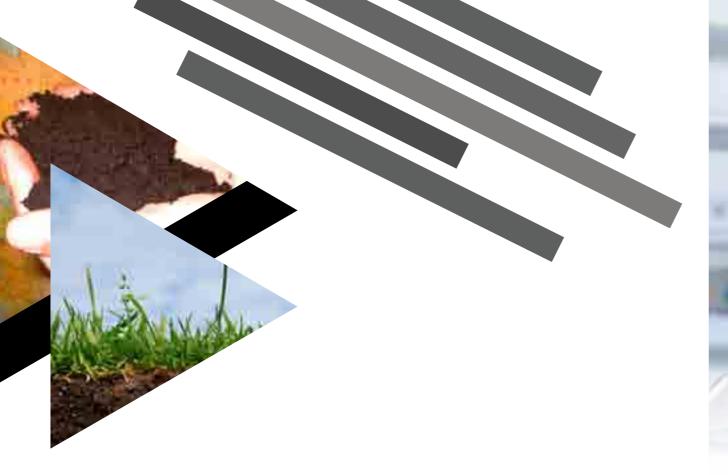
ammonia - 2,0 thousand tons per day; carbamide - 2,5 thousand tons

Carbamide is used as nitrogen fertilizer. Starting crude is ammonia.

## Prices for the products

The price of ammonia is very unstable and was from 300 till 500 dollars per ton, more over it was differentiated according to the region.

Price of carbamide is USD 190-310 per ton.





4. Organization and start of production of biofertilizers containing high mineral ameliorant for greenhouses

| Branch:                          | Chemical industry   |
|----------------------------------|---|
| Sub-branch:                      | Inorganic chemistry products  |
| Aim:                             | Production of bio fertilizers containing high mineral ameliorant for green houses of RK               |
| Minimal power:                   | Biofertilizers with mineral supplements   |
| Suggested<br>region<br>siting:   | South Kazakhstan region,<br>Saryagash district, Kaplanbek village                                     |
| Approximate<br>investment value: | 20 million USD  |
| Applicant:                       | RSBSE «South Kazakhstan State University named after<br>M. Auyezov» Ministry of Education and Science |

| 5. Organisation of pl<br>manufac  |
|---|
| Chemical industry   |
| Inorganic chemistry p   |
| Organization of comp<br>phosphoric acid manu  |
| Calcium acetylide, silie<br>additives.<br>Manufacturing capacit<br>acetylide, 9 thousand t<br>sulphuric acid. |
| South Kazakhstan regi<br>Saryagash district, Kap  |
| 16 million USD  |
| RSBSE «South Kazakh<br>M. Auyezov» Ministry   |
|   |

phosphogypsum cture

products

nplex was the treatment of the wet-process nufacturing

licocalcium, ferrosilicon, sulphuric acid with

city per year - 20 thousand tons of calcium l tons of ferrosilicon, 22 thousand tons of

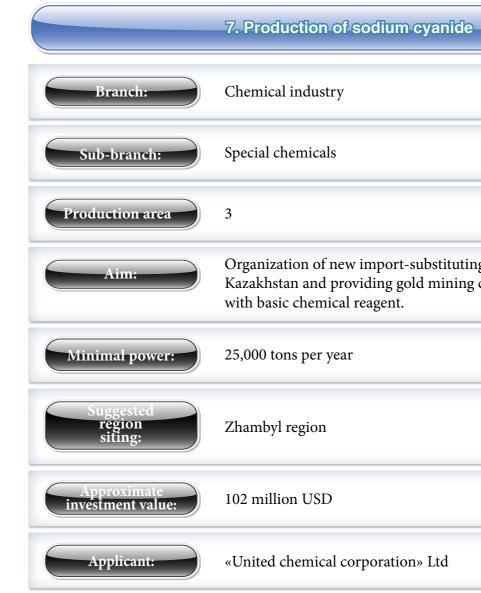
gion, aplanbek village

chstan State University named after ry of Education and Science



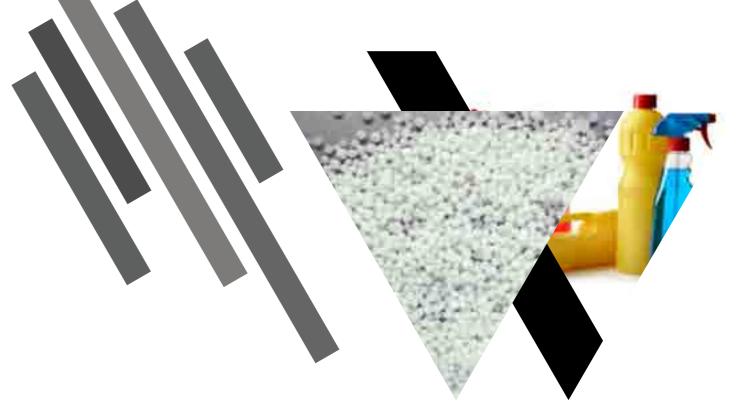


| 6. Br                            | utadiene and chemical rubber production   |
|----------------------------------|---|
| Branch:                          | Chemical industry   |
| Sub-branch:                      | Petroleum chemistry   |
| Production area                  | 2 and 3   |
| Aim:                             | Organization of export-oriented manufacture in Kazakhstan,<br>creation of opportunities for development of native manufacture<br>of general mechanical rubber goods and automobile tires. |
| Minimal power:                   | Butadiene – 186 056 tons per year,<br>Polybutadiene rubber – 101 563 tons per year  |
| Suggested<br>region<br>siting:   | SEZ «National industrial petrochemical technopark», Atyrau region.  |
| Approximate<br>investment value: | 1,200 million USD   |
| Applicant:                       | «United chemical corporation» Ltd   |



Organization of new import-substituting manufacture in Kazakhstan and providing gold mining companies in Kazakhstan





| 8. Organization of carbamide production |  |  |
|---|--|--|
| Branch:                                 | Chemical industry  |  |
| Sub-branch:                             | Agrochemistry  |  |
| Production area                         | 1, 2 and 3   |  |
| Aim:                                    | Fertilizer production – carbamide is for need satisfaction of agriculture and increase in productivity |  |
| Minimal power:                          | 233,000 tons per year  |  |
| Suggested<br>region<br>siting:          | «National industrial petrochemical technopark» FEA,<br>Atyrau region.                                  |  |
| Approximate<br>investment value:        | 276 million USD  |  |
| Applicant:                              | «United chemical corporation» Ltd  |  |

| Production of dyvinil<br>from off-grade cal   |
|---|
| Chemical industry   |
| Reopening of product<br>advanced reactors with<br>in comparison with for<br>competitive export-ori                                |
| Production of vinyl buty<br>Production of vinylin - 1<br>Production of household<br>Production of additives<br>300 tons per year. |
| Karaganda region,<br>Temirtau   |
| 7.2 millions of USD   |
| «Chemistry and con<br>development centre» I   |
|   |

## ether and polymers

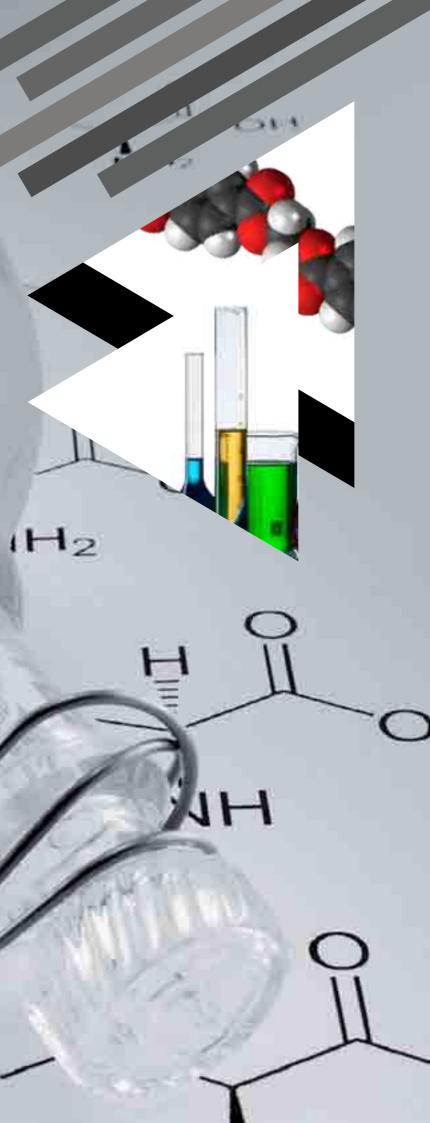
ction of dyvinil ethers and polymers at th high efficiency and selective ability oreign analogues as well as creation of priented production

tyl ether – 1,500 tons per year - 100 tons per year; old chemicals – 1,500 tons per year; s for VB-1 - 200 tons per year, VB-2 -

onstruction materials» research and Ltd 10. Construction of intergrated petrochemical complex in Atyrau Region - II phase (polyethylene)

| Branch:                          | Chemical industry                 |
|----------------------------------|-----------------------------------|
| Sub-branch:                      | Petroleum chemistry               |
| Production area                  | 3                                 |
| Aim:                             | Polyethylene production           |
| Minimal power:                   | 800 thousand tons per year        |
| Suggested<br>region<br>siting:   | Atyrau region                     |
| Approximate<br>investment value: | 4,400 millions                    |
| Applicant:                       | «United chemical corporation» Ltd |

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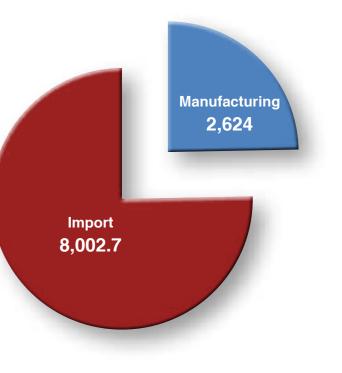
|    | List of «niche   |
|----|--|
| Nº | Name   |
|    | Farm machine indu  |
| 1  | Heavy component assembly of tractors a                     |
|    | Railway machinery manuf                                    |
| 2  | Production of chain-track trackors<br>and railway products |
| 3  | Manufacturing of heavy castings for freig                  |
|    | ИТОГО  |

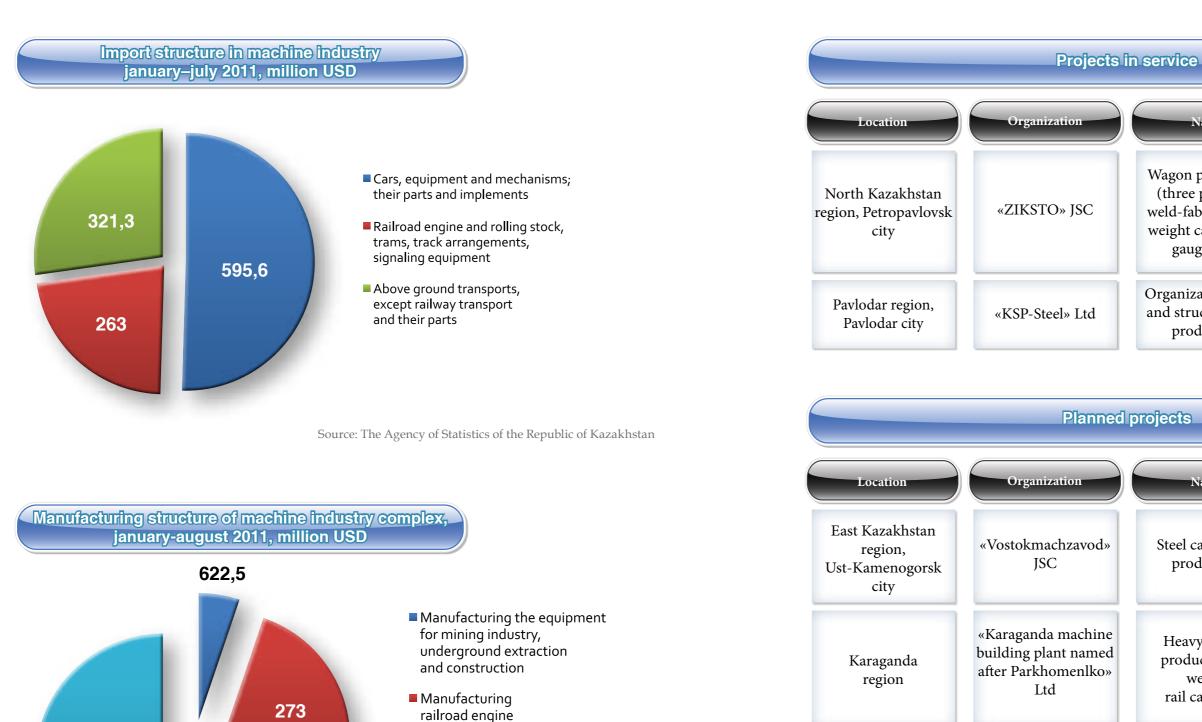
## Analysis of machine industry branch

objectives Major of machine industry branch of Kazakstan: meeting the needs of the domestic market and export expansion by increasing the production of high value-added









Source: The Agency of Statistics of the Republic of Kazakhstan

and rolling stocks

Manufacturing

equipment

farm and forest

Electrical engineering

Oil and gas machine building

Pavlodar region,

Kokshetau city. Also

there is planned

in Kostanay,

Akmolinsk, North

Kazakhstan regions.

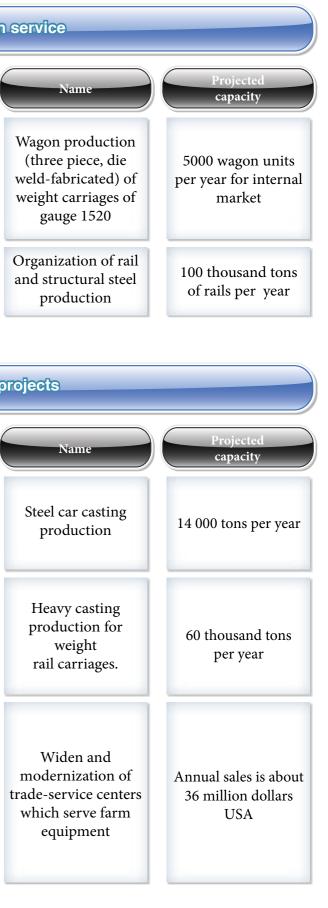
«Agromachholding»

JSC

622,5

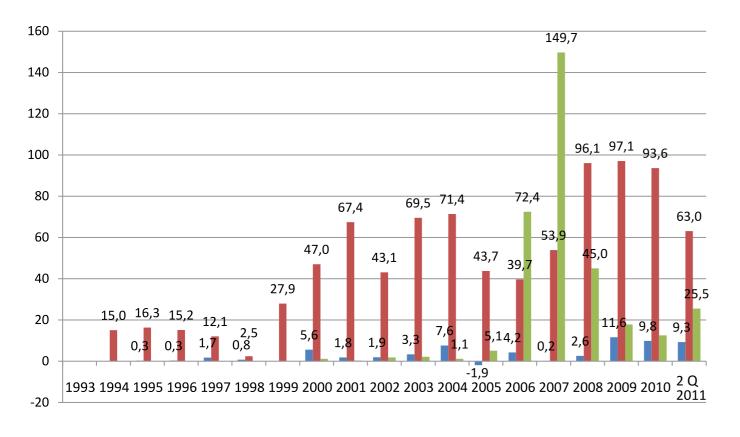
84

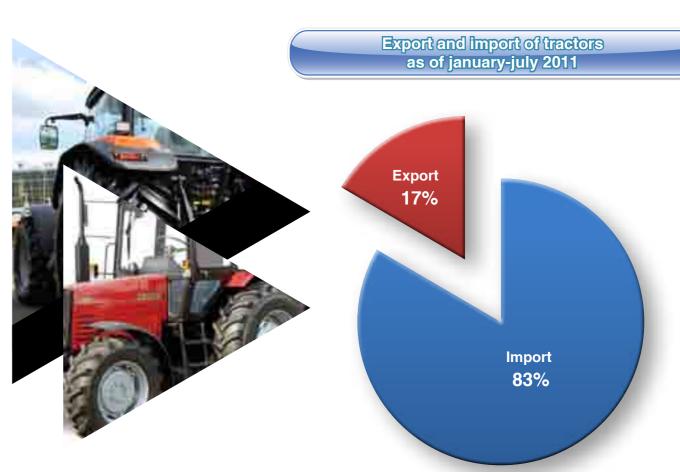
16,2



27

FDI into machine industry, 1993-2Q 2011, billion USD



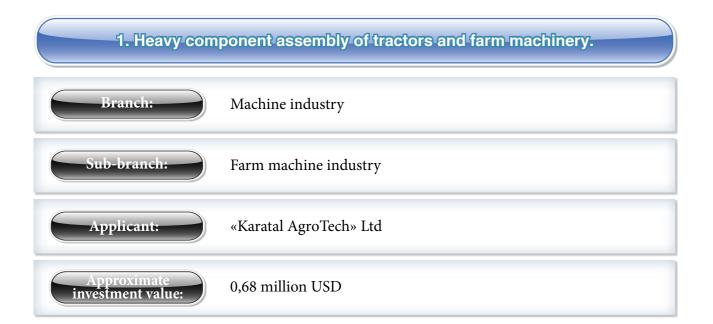


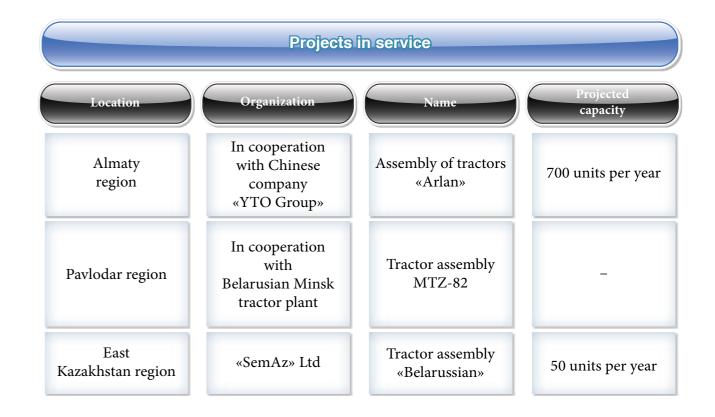
Machines and equipment
Electro technical production

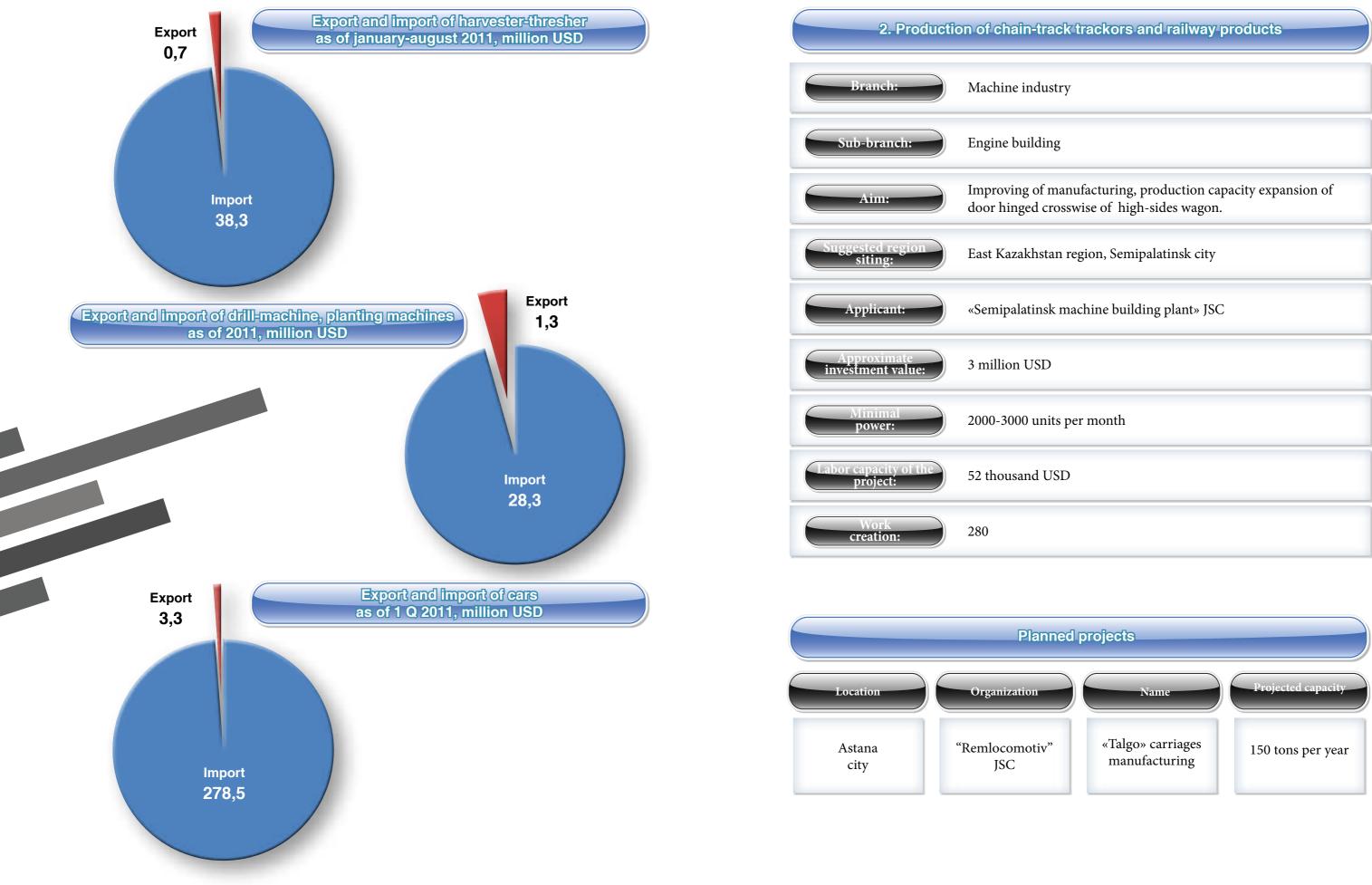
and electronic device production

Transport device production

Source: National Bank of the Republic of Kaxakhstan

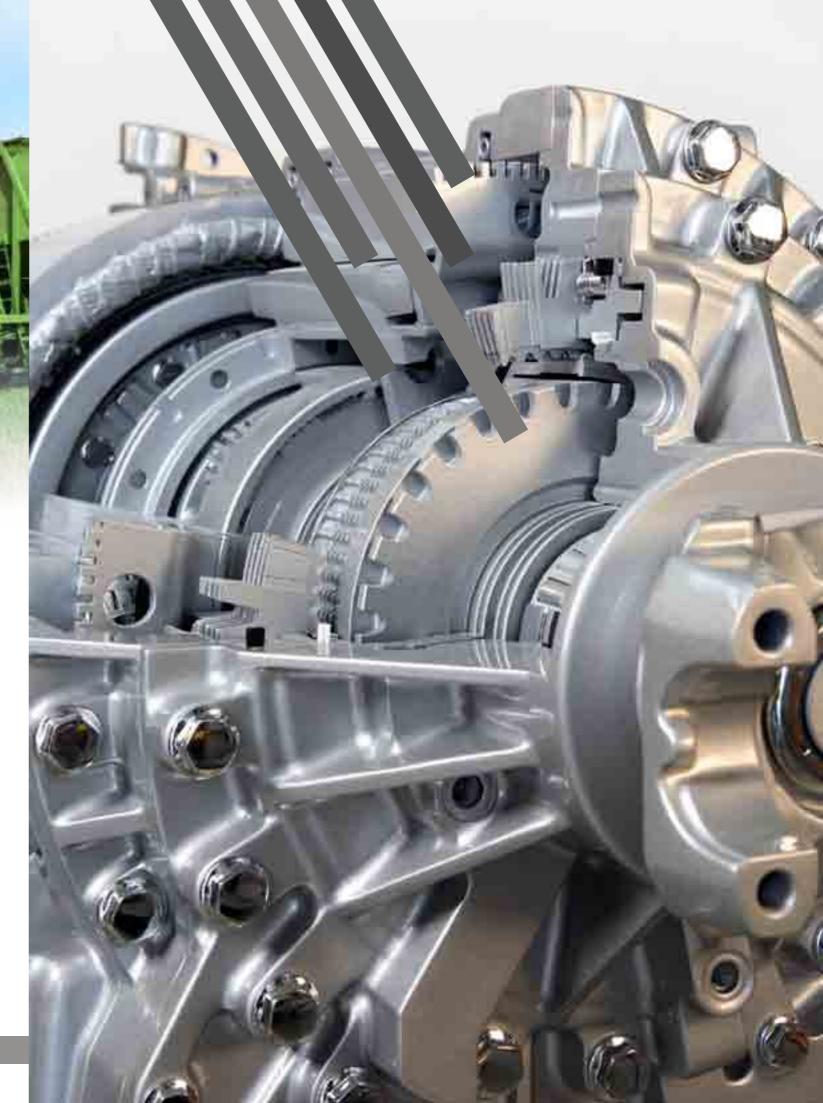








| 3. Manufacturing of heavy castings<br>for freights |  |  |
|--|--|--|
| Branch:  | Machine industry   |  |
| Sub-branch:  | Engine building  |  |
| Suggested region<br>siting:                        | Karaganda region   |  |
| Applicant:   | «Karaganda machine building plant named<br>after Parkhomenlko» Ltd |  |
| Approximate<br>investment value:                   | 22 million USD   |  |
| Minimal<br>power:                                  | 60 thousand ton  |  |
| Work<br>creation:                                  | During the construction: 200<br>During the maintenance: 400        |  |





## Name Hydro power plants (HPP) Bulak HPP construction upon the Irtysh Small HPP construction upon the Sairan Small HPP construction upon the Keles Construction of Ekibastuz-Shulba HPP Construction of Shulba HPP - Aktogay Wind-electric plant (WEP)\* Wind-electric plant construction in Kara Wind-electric plant construction in Arka Wind-electric plant construction in Kark Wind-electric plant construction in Ereit

1

2

3

4

5

6

7

8

9

| 10 | Power plant network construction using geothermal energy         |  |
|----|--|--|
|    | Combined heat and power plant (CHP)                              |  |
| 11 | CHP construction based on deposit of T                           |  |
| 12 | Turgay CHP power distribution                                    |  |
| 13 | Balhash CHP power distribution                                   |  |
| 14 | Organization of the production of electr<br>at utilized coke gas |  |
| 15 | Reinforcement of coupling of Pavlodar po<br>Kazakhstan UES       |  |
| 16 | Recovery of HV line 220-500 kw                                   |  |
| 17 | Modernization of Kazakhstan NEN and const                        |  |
| 18 | Construction of Kemin-Almaty intergovern                         |  |
| 19 | Construction of Aktau-Beineu-Kulsary-                            |  |
| 20 | Construction of second HV line 220kw Kulsary-Tengiz Sections     |  |
| 21 | Construction of substation 500kw Astar<br>500 kw Nura-Astana     |  |
| 22 | Construction of Nura-Zhezkasgan HV li                            |  |
| 23 | Construction of Atyrau-Ulken HV line 5                           |  |
|    | TOTAL  |  |

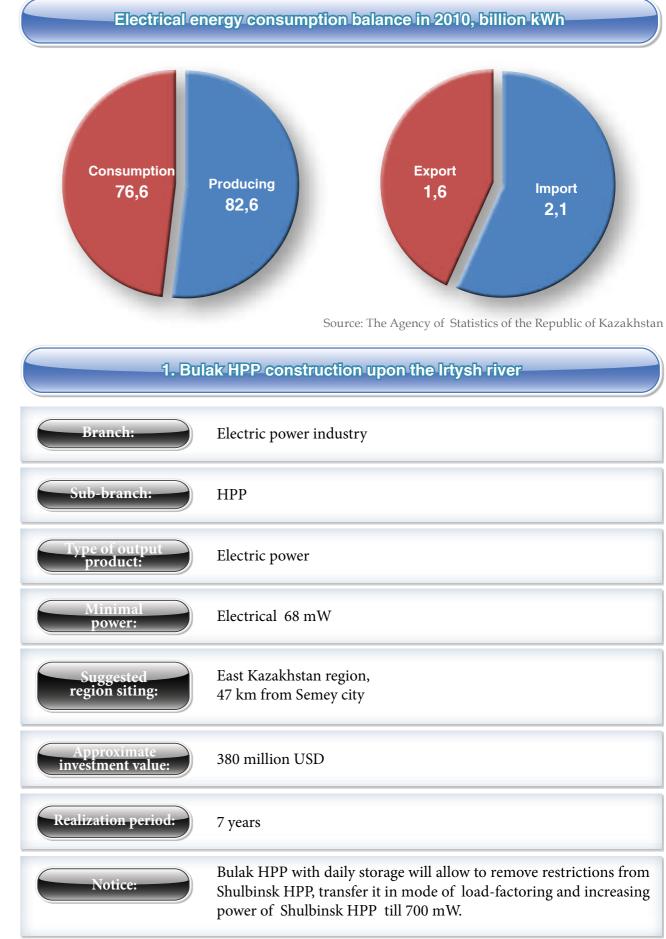
### TOTAL

\* Kazakhstan is a participant of the UNO framework convention on climate changes and in accordance with it a renewable energy source is considered as one of the priority directions of greenhouse gases reduction.

List of «niche» projects

|   | Investments, |  |
|---|--------------|--|
| Name  | million USD  |  |
| Hydro power plants (HPP)  |              |  |
| Bulak HPP construction upon the Irtysh river  | 380          |  |
| Small HPP construction upon the Sairamsu river                                      | 16.8         |  |
| Small HPP construction upon the Keles river   | 7.5          |  |
| Construction of Ekibastuz-Shulba HPP  | 288.8        |  |
| Construction of Shulba HPP - Aktogay - Taldykorgan - Alma<br>500kw                  | 408.2        |  |
| Wind-electric plant (WEP)*  |              |  |
| Wind-electric plant construction in Karabatan                                       | 111.7        |  |
| Wind-electric plant construction in Arkalyk   | 68           |  |
| Wind-electric plant construction in Karkaralinsk                                    | 20.4         |  |
| Wind-electric plant construction in Ereimentau                                      | 68           |  |
| Power plant network construction using solar, wind and geothermal energy            | 370          |  |
| Combined heat and power plant (CHP)   |              |  |
| CHP construction based on deposit of Turgay lignite basin                           | 3,800        |  |
| Turgay CHP power distribution   | 87.1         |  |
| Balhash CHP power distribution  | 25.5         |  |
| Organization of the production of electrical technical complex at utilized coke gas | 7            |  |
| Reinforcement of coupling of Pavlodar power centre with<br>Kazakhstan UES           | 27.2         |  |
| Recovery of HV line 220-500 kw  | 576.7        |  |
| Modernization of Kazakhstan NEN and construction of HV line 220kw                   | 42           |  |
| Construction of Kemin-Almaty intergovernmental HV line 500 kw                       | 153.1        |  |
| Construction of Aktau-Beineu-Kulsary-Atyrau HV line 500kw                           | 484.6        |  |
| Construction of second HV line 220kw at Uralsk-Atyrau and Kulsary-Tengiz Sections   | 145          |  |
| Construction of substation 500kw Astana with HV line<br>500 kw Nura-Astana          | 161          |  |
| Construction of Nura-Zhezkasgan HV line 500 kw                                      | 183.3        |  |
| Construction of Atyrau-Ulken HV line 500 kw   | 200.3        |  |
| TOTAL   | 7,632.2      |  |





| on upon the Irtysh river  |
|---|
| try   |
|   |
|   |
|   |
| on,<br>ity  |
|   |
|   |
| y storage will allow to remove restrictions from<br>fer it in mode of load-factoring and increasing<br>HPP till 700 mW. |

| 2. Small HPP construction upon the Sairamsu river |   |  |
|---|---|--|
| Branch:   | Electric power industry   |  |
| Sub-branch:                                       | НРР   |  |
| Type of output<br>product:                        | Electric power  |  |
| Minimal<br>power:                                 | Electrical 3,5mW  |  |
| Suggested region siting:                          | South Kazakhstan region,<br>Tolebiy region                                |  |
| Approximate<br>investment value:                  | 16,8 million USD  |  |
| Realization period:                               | 1 <sup>st</sup> in 2011, 2 <sup>nd</sup> in 2013, 3 <sup>rd</sup> in 2015 |  |

| 3. Small HPP construction upon the Keles river |  |  |
|--|--|--|
| Branch:  | Electric power industry                        |  |
| Sub-branch:                                    | НРР  |  |
| Type of output<br>product:                     | Electric power                                 |  |
| Minimal<br>power:                              | Electrical 8,6 mW                              |  |
| Suggested region siting:                       | South Kazakhstan region,<br>Saryagash district |  |
| Approximate<br>investment value:               | 7,5 million USD                                |  |
| Realization period:                            | 4 years  |  |

| 4.                               | 4. Construction of Ekibastus-Shulba HPP  |  |  |
|----------------------------------|--|--|--|
| Branch:                          | Electric power industry  |  |  |
| Sub-branch:                      | WEP  |  |  |
| Type of output<br>product:       | Electric power   |  |  |
| Aim                              | Reinforcement of liasion of the east region with Kazakhstan UES, deliver of gross power of Shulba HPP with entering of Bulak HPP |  |  |
| Suggested<br>region siting:      | Pavlodar and East Kazakhstan regions   |  |  |
| Approximate<br>investment value: | 288,8 million USD  |  |  |
| Realization period:              | 6 years  |  |  |
|                                  |  |  |  |

| 5. Construction of               | Shulba HPP-Aktoga<br>HV line 50   |
|----------------------------------|---|
| Branch:                          | Electric power industr  |
| Sub-branch:                      | WEP   |
| Type of output<br>product:       | Electric power  |
| Aim                              | Additional reinforcemen<br>UES, increase of electric<br>reinforcement of North- |
| Suggested region siting:         | East Kazakhstan and A   |
| Approximate<br>investment value: | 408,2 million USD   |
| Applicant:                       | «KEGOC» JSC   |

gay-Taldykorgan-Alma (East-South) 500 kw

try

ent of coupling of the East zone with Kazakhstan ic power supply of the East zone, Almaty region and n-South tranzit

Almaty regions

| 6. Wind-electric plant construction in Karabatan |   |  |
|--|---|--|
| Branch:  | Electric power industry                                 |  |
| Sub-branch:                                      | WEP   |  |
| Type of output<br>product:                       | Electric power  |  |
| Minimal power:                                   | Electrical 40mW   |  |
| Suggested<br>region siting:                      | Atyrau region,<br>Makatansk district, Karabatan station |  |
| Approximate<br>investment value:                 | 111,7 million USD                                       |  |
| Realization period:                              | 1 year  |  |

| 7. W                             | ind-electric plant construction in Arkalyk       |
|----------------------------------|--|
| Branch:                          | Electric power industry                          |
| Sub-branch:                      | WEP  |
| Type of output<br>product:       | Electric power                                   |
| Minimal power:                   | Electrical 41mW                                  |
| Suggested<br>region siting:      | Kostanay region,<br>near Arkalyk city, Angarskoe |
| Approximate<br>investment value: | 68 million USD                                   |
| Realization period:              | 2 years  |



| 8. Wind                          | I-electric plant constru  |
|----------------------------------|---|
| Branch:                          | Electric power industry   |
| Sub-branch:                      | WEP   |
| Type of output<br>product:       | Electric power 15 mWt   |
| Winimal power:                   | 34,3 mln kw/hour per y  |
| Suggested<br>region siting:      | Karaganda region,<br>Karkalinsk city  |
| Approximate<br>investment value: | 20,4 million USD  |
| Realization period:              | 2 years   |
| Notice:                          | Project aim is the providin<br>and live farming of Karkal<br>Project will be realized wit<br>Akimat of Karaganda regio<br>power introduction and de |
| Applicant                        | Board of power indu<br>Karaganda region   |

|  |  | 1 |
|--|--|---|

| truction in Karkaralinsk  |
|---|
| ry  |
|   |
| Vt  |
| r year  |
|   |
|   |
|   |
| ding with electrical power to outer rural settlements<br>kalinsk region.<br>within framework of the memorandum between<br>egion and the representative of UNDP on wind-<br>l development. |
| dustry and communal services of   |



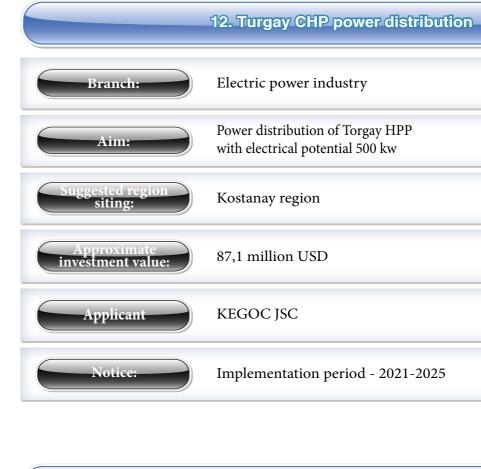




Liquidation of energy emergency in South Kazakhstan region by means of introduction of unusually ways of getting the electrical power into electric system (solar, wind and geothermal energy). Electrical power cheapening

SPGE South Kazakhstan State University named after M. Auyezov

| 11. CHP construction based on deposit of Turgay lignite basin                                    |   |  |
|--|---|--|
| Branch:  | Electric power industry   |  |
| Sub-branch:  | НРР   |  |
| Minimal<br>power:  | 2 000 mW  |  |
| Suggested region siting:   | Kostanay region   |  |
| Approximate<br>investment value:   | 3 800 million USD   |  |
| Realization period:  | I stage 2015-2017<br>II stage 2018-2020   |  |
| Productivity:  | In accordance with preliminary data of the project it is possible to define<br>the following indicators: annual fuel consumption – 8,0 million ton; annual<br>production of electrical power – 13,0 billion kW; annual supply of electrical<br>power – 11,8 billion kW; number of hours of use of capacity – 6500 hours;<br>specific reference fuel consumer – 318 g/kWh. |  |
| Work creation:   | 1 500   |  |
| Notice:  | Project realization will allow to solve the problems of energy emergency<br>and security of supply to the region, will create the work, increase export<br>potential of the region and that will give positive multiplier effect on the<br>economy of the region.   |  |
| Energy emergency anticip<br>of Noth Kazakhstan:<br>By 2020 - 1800 mW<br>By 2030 –more than 2 000 | Kostanay  |  |
| Coal s<br>of Turgay basin -  |   |  |

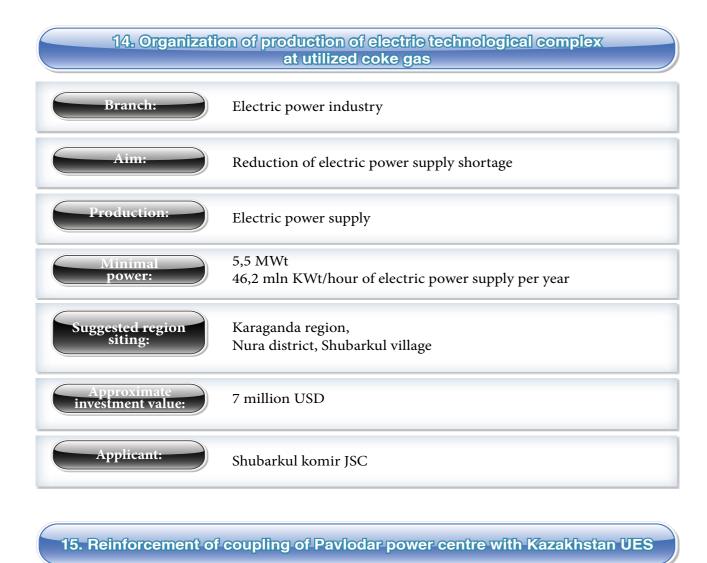


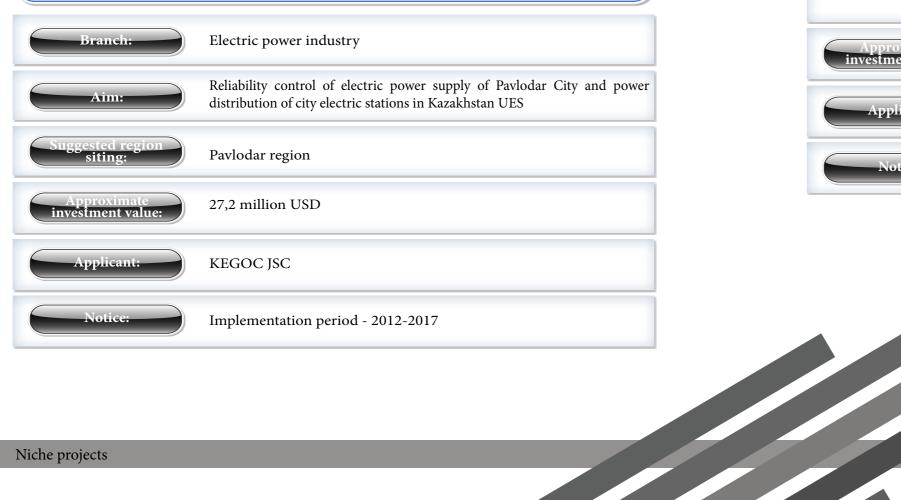
|                                  | 13. Balkhash CHP po   |
|----------------------------------|---|
| Branch:                          | Electric power industr  |
| Aim:                             | Provision of power distr<br>on the south western cos<br>of electric power industr |
| Production:                      | Electric power supply   |
| Minimal capacity:                | 2 640 MWt   |
| Suggested region<br>siting:      | Almaty region   |
| Approximate<br>investment value: | 87,1 million USD  |
| Applicant:                       | KEGOC JSC   |
|                                  |   |

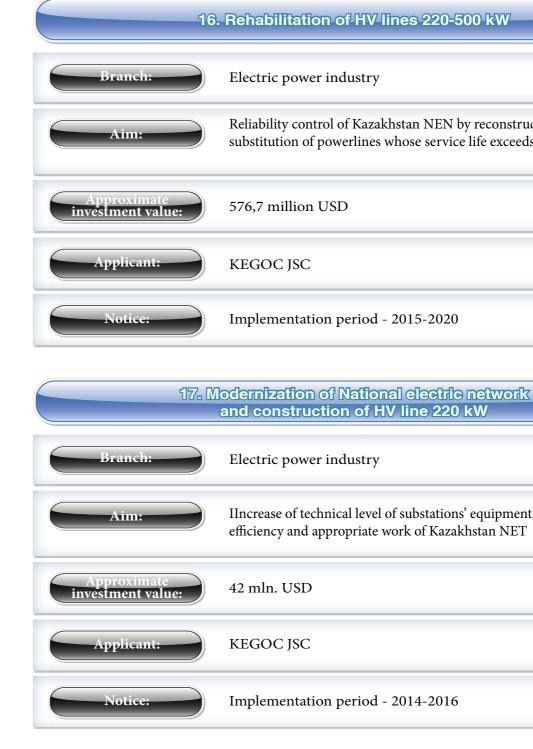
13. Balkhash CHP power distribution

## try

tribution of Balhash HPP planned to be constructed oast of Balhash lake with a view to cover the demand try in the southern region of the country







Reliability control of Kazakhstan NEN by reconstruction and the substitution of powerlines whose service life exceeds the accepted period.

IIncrease of technical level of substations' equipment, provision of energy efficiency and appropriate work of Kazakhstan NET



18. Construction of Kemin - Almaty intergovernmental HV line, 500 kW

| Branch:                          | Electric power industry  |
|----------------------------------|--|
| Aim:                             | Development of new energy ring 500kW that provides possible capacity<br>powerflow in the Central Asia region, additional export and tranzit<br>possibilities for Kazakhstan, deliveries to the south of the country<br>additional amounts of controlling capacity from Kyrgyzstan energy<br>system, new opportunities to solve water and energy supply issues. |
| Suggested region<br>siting:      | Almaty region  |
| Approximate<br>investment value: | 153,1 million USD  |
| Applicant:                       | KEGOC JSC  |
| Notice:                          | Implementation period - 2016-2018  |

## 19. Construction of Aktau-Beineu-Kulsary-Atyrau HV line 500 kW

| Branch:                          | Electric power industry  |
|----------------------------------|--|
| Aim:                             | Increase of power supply of the Western zone of Kazakhstan<br>NEN by reinforcement of electric coupling between<br>West regions of Kazakhstan under 500kW and capacity delivery<br>of Aktau AES. |
| Suggested region siting:         | Mangystau and Atyrau regions   |
| Approximate<br>investment value: | 484,6 million USD  |
| Applicant:                       | KEGOC JSC  |
| Notice:                          | Implementation period - 2016-2020  |



| 21. Constructio                  | on of substation 500k<br>Nura-Ast |
|----------------------------------|-----------------------------------|
| Branch:                          | Electric power industry           |
| Aim:                             | Reliability control of pow        |
| Suggested region siting:         | Akmola and Karaganda              |
| Approximate<br>investment value: | 161 million USD                   |
| Applicant:                       | KEGOC JSC                         |
| Notice:                          | Implementation period             |

Reliability control of Western zone electric power supply by reinforcement of coupling 220 kW between regions of the Western zone.

21. Construction of substation 500kW Astana with HV line 500 kW tana

ry

wer supply in Astana city and Akmola region.

da regions

od - 2017-2020



| 23. Construction of HV line 500 kW Atyrau-Ulke |   |  |
|--|---|--|
| Branch:  | Electric power industry   |  |
| Aim:   | Reliability control of the Western zone by integration of the Western zone with Kazakhstan UES throughout the country |  |
| Suggested region siting:                       | Atyrau and Aktobe regions   |  |
| Approximate<br>investment value:               | 200,3 million USD   |  |
| Applicant:                                     | KEGOC JSC   |  |
| Notice:  | Implementation period - 2021-2025   |  |



|                                  | Infrastructure   |
|----------------------------------|--|
| Name                             | Construction and oper  |
| Aim:                             | Providing with securit<br>and reducing the heat<br>industryand people.   |
| Project<br>capacity:             | Electrical- 240 MW;<br>Hot-wire - 670 Gcal/h.  |
| Place<br>of realization:         | Karaganda region,<br>Zhezkazgan city   |
| Approximate<br>investment value: | 591,8 million USD  |
| Notice:                          | The project is realized<br>conditions of licence to<br>Period of licence to op<br>- period for objects co<br>Time period: not less 2 |

\* The government passes the object to the private business for a period which is defined by licence to operate agreement, moreover the private business bear sarisknot only of its operation and content but upon the expiration of the agreement, the object is passed to the government.

## e project

eration of central heating and power plant

ity, qualitative and efficient power supply and energyemergency in the city to the

d under the terms and to operate\*. perate: onstructions: 2013-2020 20 years



|    | List of «niche   |
|----|--|
| Nº | Name   |
|    | Glass work   |
| 1  | Organization of plate glass production   |
| 2  | Construction and operation of the glass<br>plants and energy saving and safe insula<br>producing plants. |
|    | Ceramics productio   |
| 3  | Faced tile branch  |
| 4  | Construction of concentrating plant for ore mined processing   |
| 5  | Ceramicgranite producing plant   |
| 6  | Branch of china sanitary ware  |
| 7  | Operation of loam processing plant   |
|    | Basalt fiber production  |
| 8  | Plant construction of basalt thermal insulating materials  |
|    | Prefabricated construc   |
| 9  | Prefabricated construction combine   |
|    | Cement production  |
| 10 | Brick cement terminals   |
| 11 | Cement plant construction  |
| 12 | Construction of cement production plan   |
|    | Production of concrete   |
| 13 | Plant construction of concrete goods   |
|    | TOTAL  |

| e» projects                              |                             |
|--|-----------------------------|
|  | Investments,<br>million USD |
|  |                             |
|  | 51                          |
| industrial processing<br>ting glass unit | 51                          |
| n  |                             |
|  | 56.3                        |
|  | 918.5                       |
|  | 3.5                         |
|  | 51                          |
|  | 15.3                        |
| on                                       |                             |
|  | -                           |
| tion                                     |                             |
|  | 204                         |
| 1  |                             |
|  | 152                         |
|  | 134.5                       |
| ıt                                       | 110                         |
| goods                                    |                             |
|  | 1.2                         |
|  | 1,748.3                     |
|  |                             |



Building complex has a massive impact on the economy of the country entirely, and situation in the social sphere. Further construction industry development and increasing the safety and quality of construction materials in the present situation are key economical and political objectives of the country.

> Construction materials consumption, 2010, %

> > 40%

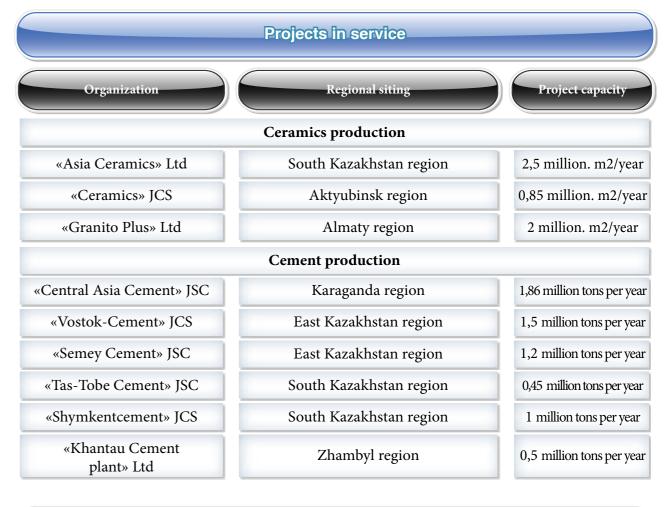
Manufacturing Import

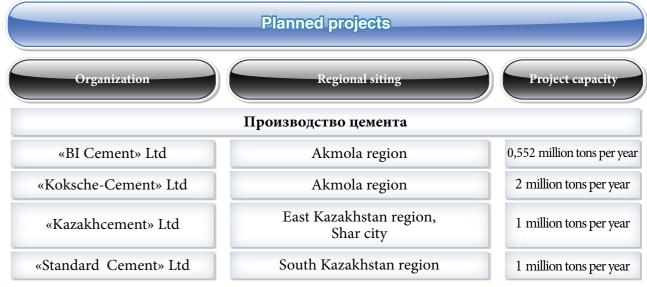
60%

80%

100%

Asbestos cement shingle Reinforced concrete products Thermal covering Dry mix Gypsum plasterboard Cement Paints (chemistry) Reinforcement (metallurgy industry) Lino (chemistry) Ceramics Glass 0% 20%



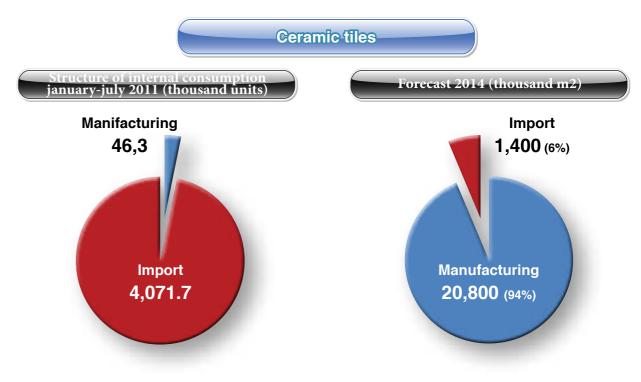


| 1. Organization of float glass production |  |  |
|---|--|--|
| Branch:                                   | Construction industry                                    |  |
| Sub-branch:                               | Glass wok  |  |
| Aim:                                      | Float glass production                                   |  |
| Minimal capacity:                         | 140 thousand tons per year                               |  |
| Suggested region siting:                  | Kyzylorda region<br>Aktyubinsk region<br>Kostanay region |  |
| Approximate<br>investment value:          | 51 million USD   |  |

2. Construction and operation of the glass industrial processing plants and energy saving and safe insulating glass unit producing plants.

| Branch:                          | Construction industry  |
|----------------------------------|--|
| Sub-branch:                      | Glass wok  |
| Aim:                             | Glass industrial processing and energy saving and safe insulating glass unit producing |
| Minimal capacity:                | 225 thousand tons per year   |
| Suggested region siting:         | Astana city<br>Almaty city<br>Aktyubinsk region<br>Southern Kazakhstan region          |
| Approximate<br>investment value: | 51 million USD   |
| Applicant:                       | «KazStroySteklo» Ltd   |





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| in the tile production sphere is about 54000 US       |
| 1   |
| d ceramic tile production is suggested to organize on |

the "Ceramics" JSCbase, Khrontaucity, which was planned for further plant widening. The plant has 2 approach lines, all communications were made

4. Construction of concentrating plant for ore mined processing

| Branch:                          | Construction industry   |
|----------------------------------|---|
| Aim:                             | Construction of concentrating plant for ore mined processing and feldspathic, quartziferous, kaolinic and other market products.  |
| Minimal capacity:                | Faced production - 26 million m2, glass - 20 million m2, paste board<br>and plaster boards -700 thousand tons, aluminum – 500 thousand<br>tons, cement- 2600 thousand tons, bricks - 50 million units and<br>other types of products.   |
| Suggested region siting:         | Kostanay region,<br>Denisov district  |
| Approximate<br>investment value: | 918,5 million USD   |
| Applicant:                       | «NEGS Geosphere» Ltd  |
| Work creation:                   | Till 2,5 thousand   |
| Infrastructure:                  | The distance to the railway station is 25 km, there are asphalt roads<br>nearby, power transmission line 200 and 500 goes through the plot,<br>"Bukhara-Ural" gas pipe line is 3 km apart from the deposit, the<br>nearness to the settlements with developed plant of mining and<br>producing of mineral raw materials (Zhitikara, Rudniy, Lisakovsk<br>cities). |

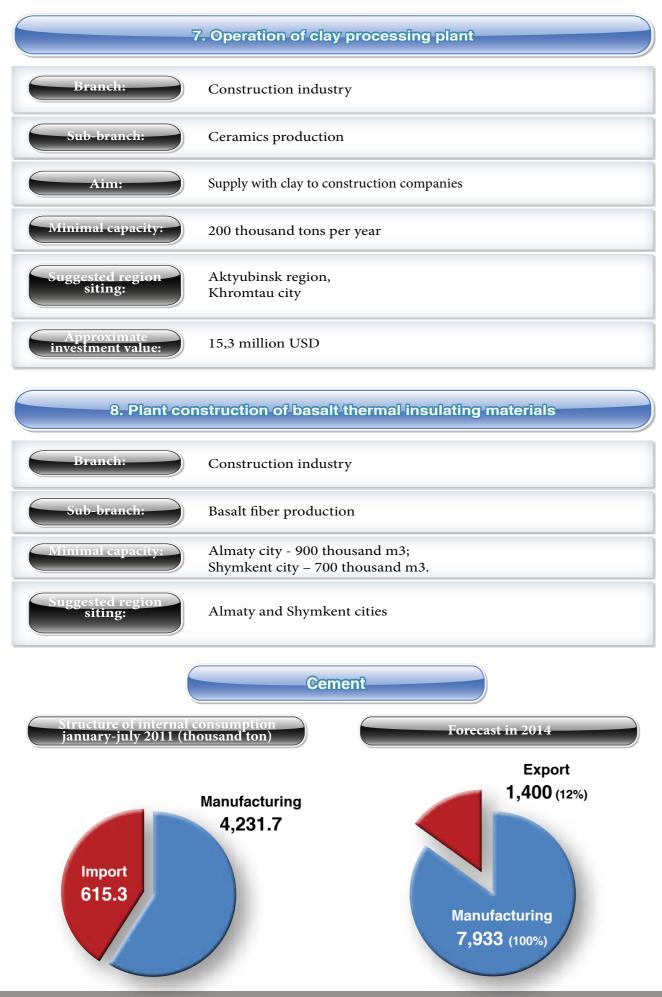


| producing plant | <u>}</u> |
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Labour productivity in China sanitary ware production sphere is about

China sanitary ware and ceramic tile production is suggested to be organized at the "Ceramics" JSC base, Khrontau city, which was planned for further plant widening. The plant has 2 approach lines, all communications were made with the ample of power in case of widening.



|                                  | 9. Industrial construction combi   |
|----------------------------------|--|
| Branch:                          | Construction industry  |
| Sub-branch:                      | Industrial construction  |
| Aim:                             | To create industrial construction combin<br>service (supply with equitability of prod    |
| Minimal capacity:                | Almaty – 300 thousand m3 As<br>Aktobe - 150 thousand m3 Sh<br>TOTAL – 900 thou           |
| Suggested region<br>siting:      | Almaty Astana<br>Aktobe Shymk  |
| Approximate<br>investment value: | Almaty – 68 million USD As<br>Aktobe – 34 million USD Sh<br>TOTAL – 204 million          |
| Labour<br>productivity           | Labour productivity is 65 145,6 USD f  |
|                                  | 10. Brick cement terminals   |
| Branch:                          | Construction industry  |
| Sub-branch:                      | Cement production  |
| Production area:                 | Brick cement production  |
| Aim:                             | Organization 5 cement producing (supplied of production capacity to the regions)         |
| Minimal capacity:                | Almaty – 600 thousand tons<br>Aktobe - 300 thousand tons<br>Pavlodar - 300 thousand tons |
| Suggested region siting:         | Almaty Atyrau Ak<br>Aktau Pavlodar   |
| Approximate<br>investment value: | Almaty– 43 million USD<br>Aktobe–22 million USD<br>Pavlodar– 22 million USD              |
| Labour<br>productivity:          | 5675,6 tons for one person per year<br>472 966 USD for one person per year               |
|                                  |  |

ction combine

struction combine based on concrete works in itability of production capacity to the regions)

nd m3 Astana - 300 thousand m3 l m3 Shymkent - 150 thousand m3 TAL – 900 thousand m3

> Astana Shymkent

SD Astana - 68 million USD JSD Shymkent - 34 million USD – 204 million USD

65 145,6 USD for 1 person per year

t terminals ion producing (supply with equitability to the regions) Atyrau - 600 thousand tons d tons Aktau - 300 thousand tons l tons TOTAL – 2,1 million tons nd tons Aktobe u dar SD Atyrau - 43 million USD SD Aktau –22 million USD JSD TOTAL-152 million USD son per year

|                                  | 11. Cement plant construction   |
|----------------------------------|---|
| Branch:                          | Construction industry   |
| Sub-branch:                      | Cement production   |
| Aim:                             | PPorland cement production of brandM-500, M-400, clear, Portland M-400 with additives, cement for motorways, bridges, hydraulic structure constructions and high sulphate resistance cement |
| Minimal capacity:                | 552 000 tons per year   |
| Suggested region siting:         | Akmolinskaya region,<br>Celenogradsky district, Sofievka village  |
| Approximate<br>investment value: | 134,5 million USD   |
| Applicant:                       | «BI Group» JSC  |

| 12. Construction of cement production plant |   |  |
|---|---|--|
| Branch:                                     | Construction industry   |  |
| Sub-branch:                                 | Cement production   |  |
| Aim:  | Construction of environmentally safe plant on cement production in accordance with european standards |  |
| Minimal capacity:                           | 800 000 tons per year   |  |
| Suggested region siting:                    | Karaganda region,<br>Saran city   |  |
| Approximate<br>investment value:            | 110 million USD   |  |
| Applicant:                                  | «Sary-Arka Cement» Ltd  |  |



| 13. Constr                       | ruction plant for product          |
|----------------------------------|------------------------------------|
| Branch:                          | Construction industry              |
| Sub-branch:                      | Concrete goods production          |
| Production:                      | Ceilng panels, foundation blo      |
| Aim:                             | Supply of the Satpayev town p      |
| Suggested region siting:         | Karaganda region,<br>Satpayev town |
| Approximate<br>investment value: | 1,2 million USD                    |
| Applicant:                       | «Avtomobilist-2005» Ltd            |
| Notice:                          | Land plot and building is a        |

## duction of concrete goods

luction

ion blocks, concrete goods

town population with goods

ng is available

| DL     |    |      |
|--------|----|------|
| pharm. |    |      |
|        | Se | Vice |
|        |    | -5   |
|        |    |      |

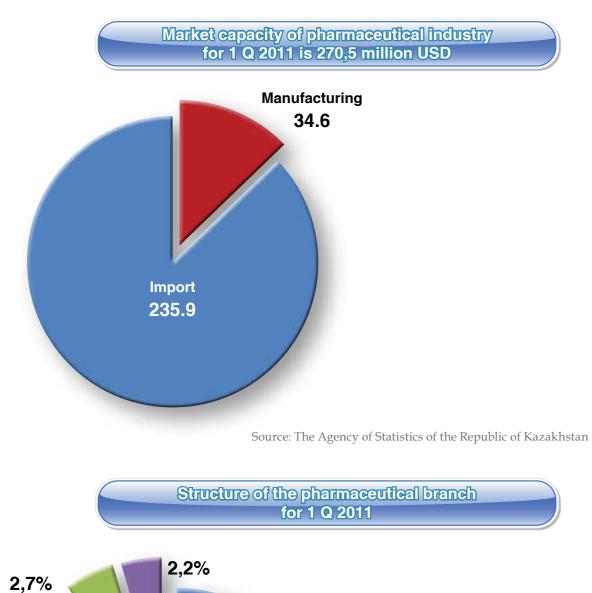
Resource: Development program of pharmaceutic and medical in the Republic of Kazakhstan as of 2010-2014 (proved by the Decree of the Government of the Republic

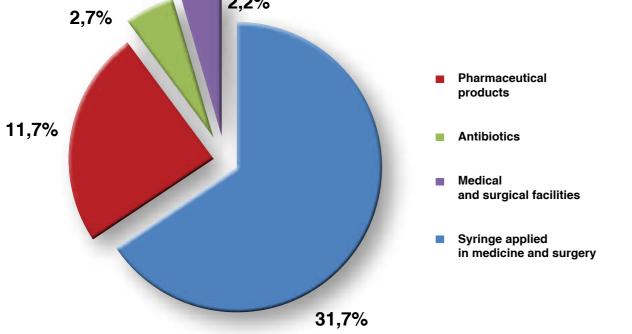
|    | List of «niche  |
|----|---|
| Nº | Name  |
|    | Medical products  |
| 1  | Plant construction of disposable medical polymer materials production |
|    | Medicinal product   |
| 2  | Plant construction of infusion, tablets, ca<br>production             |
| 3  | Reconstruction of the pharma drugs plan                               |
| 4  | Reconstruction of Pavlodar Medical plan                               |
| 5  | Pharmaceutic plant construction of medicinal products                 |
| 6  | Pharmaceutic complex construction of the third queue                  |
| 7  | Construction of the plant of pharmaceut production                    |
| 8  | Plant construction of ophthalmic solution production                  |
|    | TOTAL   |

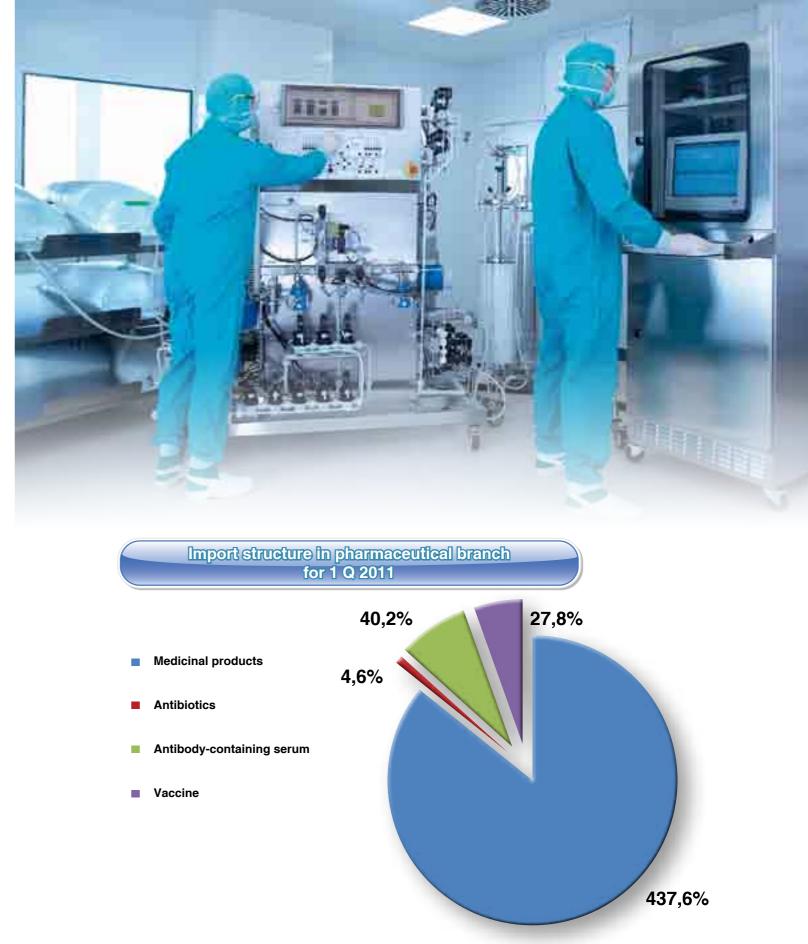
| e» projects     |              |
|-----------------|--------------|
|                 | Investments, |
|                 | million USD  |
| 3               |              |
| al device from  | 7.1          |
| t               |              |
| caps, syrups    | 20           |
| int             | 31           |
| nt              | 16.5         |
|                 | 25.2         |
|                 | 2.5          |
| tical drugs     | 20.5         |
| on and eardrops | 102          |
|                 | 224.8        |

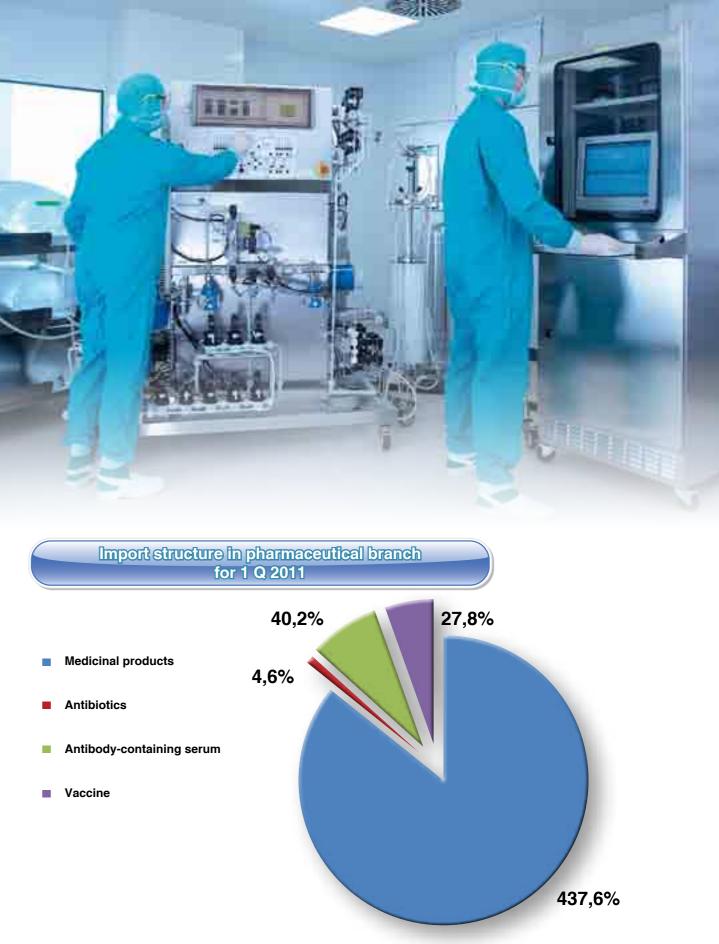
Analysis of pharmaceutical branch

Major objectives of pharmaceutical branch: Creation of conditions for import substitution of pharmaceutical medical products based on the modern technologies according to international standards GMP.





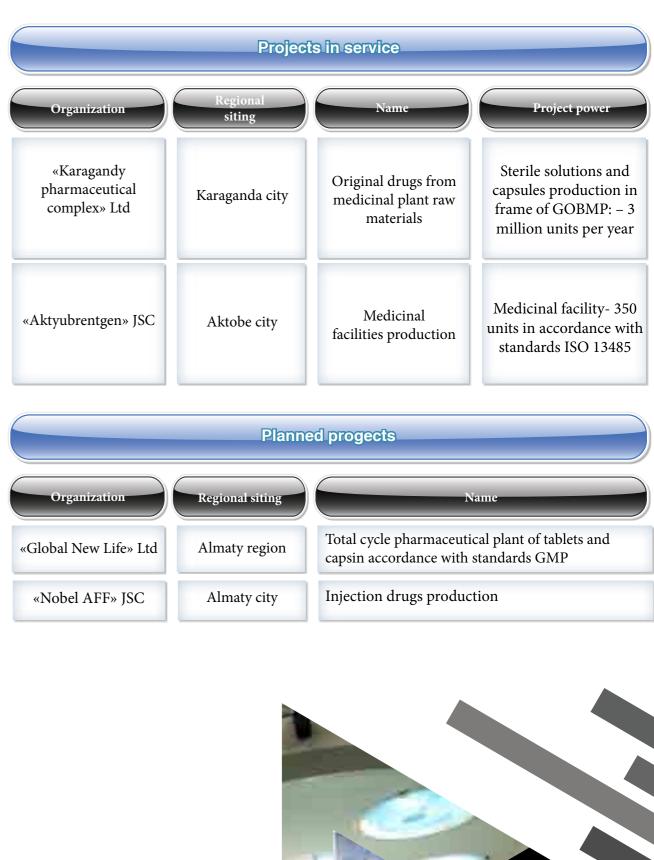




Source: The Agency of Statistics of the Republic of Kazakhstan

67

| Projects in service                               |                  |   |   |  |
|---|------------------|---|---|--|
| Organization                                      | Regional siting  | Name  | Project power   |  |
| «Chempharm» JSC                                   | Astana city      | Pharmaceutical<br>plant of solid<br>dosage form and<br>powder antibiotics<br>production.  | Project power: tablets,<br>caps, pills1000<br>million tablets per<br>year, antibiotics - 30<br>million vials per year<br>in accordance with<br>standards GMP  |  |
|   | Shymkent city    | Infusion solution<br>production   | Infusion solutions –<br>4 million units per<br>year, ampullas – 300<br>million units per year<br>in accordance with<br>standards GMP  |  |
| «Global Pharm»<br>Ltd JV                          | Almaty city      | Total cycle pharmaceutical plant of solid<br>dosage form production and packing of ampule<br>medication of foreign manufacture. |   |  |
| Holding company<br>«Romat»                        | Semey city       | Medicinal products<br>plant   | Infusion solutions – 12<br>million vials, peptone –<br>12 tons, hematogen – 9<br>million sheets, , nasal<br>solutions – 1,2 million<br>vials, non-aqueous<br>solutions – 600 thousand<br>vials, powders – 2,4<br>million vials, extracts<br>– 6 million vials, water-<br>alcohol solution – 10<br>million vials, ampules<br>– 35 million vials<br>in accordance with<br>standards GMP |  |
| Company «Nobel<br>Almaty pharmaceutical<br>plant» | Almaty city      | Solid and liquid (non-injection) dosage forms in accordance with standards GMP  |   |  |
| «Nur-May Pharm» Ltd                               | Almaty<br>region | -   | roduction of lower price<br>roup  |  |







| 1. Plant construction of disposable medical device<br>from polymer materials production |   |
|---|---|
| Branch:   | Pharmacy services   |
| Sub-branch:   | Medical products  |
| Aim:  | Disposable medical device from polymer materials production |
| Suggested region siting:  | Almaty city   |
| Approximate<br>investment value:  | 7,1 million USD   |

| 2. Plant construction of infusion, tablets, caps,<br>syrups production |  |  |
|--|--|--|
| Branch:  | Pharmacy services  |  |
| Sub-branch:  | Medicinal product  |  |
| Production area:   | Production of prepared medicinal products in primary container from import (or local) active pharmaceutical ingredient |  |
| Aim:   | Infusion, tablets, caps, syrups production   |  |
| Suggested region siting:   | Almaty region  |  |
| Approximate<br>investment value:                                       | 20 million USD   |  |



Creation of the lead plant in CIS, which is correspond with international standards GMP and ISO, modernization of current manufacture and construction of new infusion solutions and liophile powder production, implementation of advanced techniques and equipping with modern equipment to reduce the product cost and increase the labour productivity, expansion of the range of out put product, new drugs learning which are oriented to

-Plant of medicinal products in Semey city is specialized on producing of infusion solutions, galenic, nasal, emzymatic, medical-nutritional drugs (hemetogen) and ointment. Generally PMP produces more than 100 names of end products. Also the plant produces such unique biologic drugs as Peptone for bacteriologic examinations, enzymic agent VNEEMS which is used

| 4. Reconstruction of Pavlodar Medical plant |  |  |
|---|--|--|
| Branch:                                     | Pharmacy services  |  |
| Aim:  | Creation of lead plant of medical products in CIS which is correspond with<br>international standards ISO 13485; equipping with modern equipment and<br>techniques for process automation to reduce of production cost and increase<br>or the labour productivity; expansion of the range of out put product,<br>including importation and exports into CIS. |  |
| Productive<br>capacity:                     | 75,5 million USD   |  |
| Suggested region siting:                    | Pavlodar region  |  |
| Approximate<br>investment value:            | 16,5 million USD   |  |
| Labour<br>productivity:                     | 53 million tenge per one person per year   |  |
| Applicant:                                  | «Pharmaceutical Company "Romat"» Ltd   |  |
| Notice:                                     | <b>Pavlodar Medical plant</b> produces tablets and caps, also full file of antituberculous drugs. Plant has several industrial units: engine module construction for tablet production; capsular and three independent packing lines which allow to produce a drug unit for tablets and capsules into bottles, push-trough packs and strips.                 |  |

|                                  | 5. Pharmaceutic plant construction<br>of medicinal products  |
|----------------------------------|--|
| Branch:                          | Pharmacy services  |
| Sub-branch:                      | Medicinal product production   |
| Aim:                             | Creation of import and export-oriented manufactu<br>and safe medicinal products in accordance with sta<br>Pharmaceutical group: antibiotics of new generatio<br>gastroenterological drugs, antituberculous drugs, b<br>drugs, analgesics and other. Types of drugs–origina   |
| Minimal power:                   | 1,5 billion units per year.<br>Product description – tablets, capsules, bottles  |
| Suggested region<br>siting:      | Almaty region, Ily region, suburb of Almaty c<br>boundary  |
| Approximate<br>investment value: | 25,2 million USD   |
| Applicant:                       | "Global New Life" Ltd  |
| Notice:                          | The project is included into the State Program<br>Innovative development of RK (SFIID), Ma<br>State Program of pharmaceutical industry deve<br>In frame of project realization the long-term a<br>products delivery is signed between SK-Pha<br>projects is running with a participation of cont<br>company SP Global Pharm Ltd, one of th<br>Kazakhstan pharmaceutics production. |





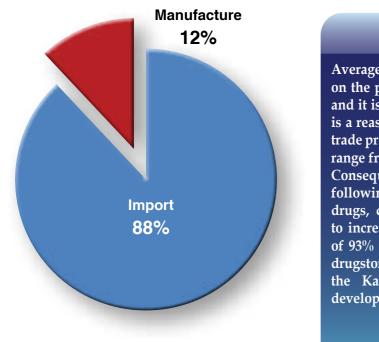
facture of quality, efficient th standards GMP. eration of cephalosporin series, ugs, blood glucose lowering riginal and generic drugs.

ottles.

aty city 7 km from the city

ogram of Forced, Industrial, , Map of Industrialization, y development 2010-2014. erm agreement of medicinal K-Pharmaceutics Ltd. The f continuing pharmaceutical of the lead companies of

# Internal market of medicinal product consumption



# Product pricing

Average purchasing price of Kazakhstan drugs on the pharmaceutic market is relatively stable and it is about 0,4 USD per one package, that it is a reason of increasing the demands. Average trade price of imported drugs per one package is range from 1,7 to 1,8 USD.

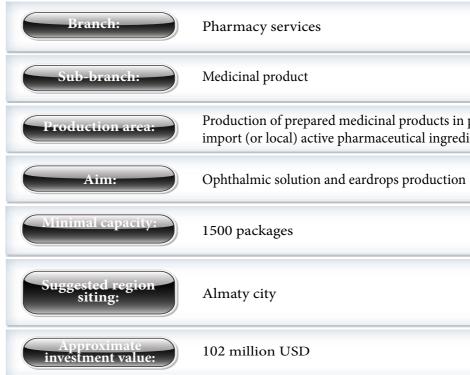
Consequence increase of economy crisis, following the customers will prefer cheaper drugs, can help the Kazakhstan manufacture to increase its sales. Nowadays the trade price of 93% of drugs bought by residents of RK in drugstores, does not exceed 1 USD. In this case the Kazakhstan manufacturers have broad development prospects.



| Branch:                          | Pharmacy services   |
|----------------------------------|---|
| Sub-branch:                      | Medicinal product   |
| Aim:                             | Organization of original herbal medicinal products production                     |
| Minimal capacity:                | 8 mln vials, 150 mln tablets, capsules and 2 mln of pharmaceutical forms per year |
| Suggested region siting:         | Karaganda region,<br>Karaganda city   |
| Approximate<br>investment value: | 2,5 million USD   |
| Applicant:                       | «Karaganda pharmaceutic complex» Ltd  |

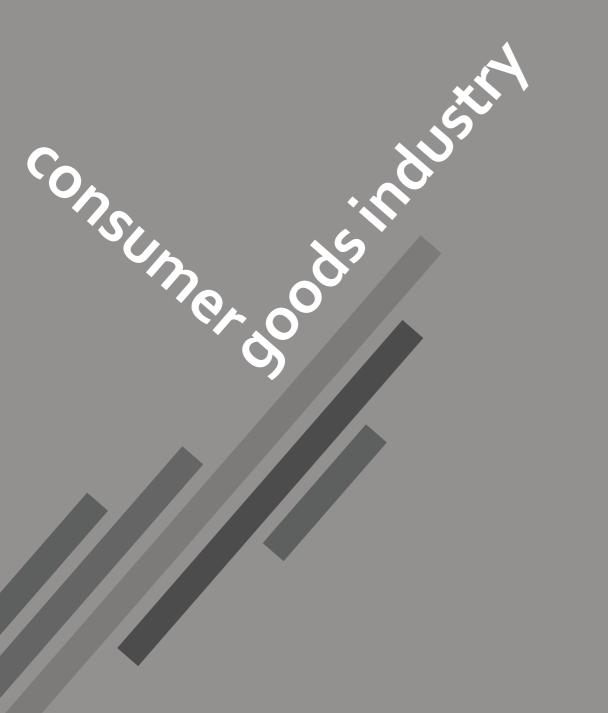


# 8. Plant construction of ophthalmic solution and eardrops production



# Organizing of pharmaceutical drugs production (in tablets, powder forms, in

Production of prepared medicinal products in primary container from import (or local) active pharmaceutical ingredient



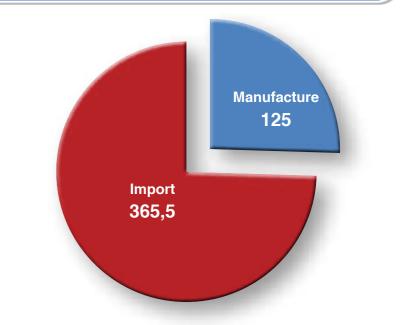
Development program of consumer goods industry in the Republic of Kazakhstan as of 2010-2014 (proved by the Decree of the Government of the Republic of Kazakhstan # 1003 dated September 30, 2010)



|    | List of «niche   |
|----|--|
| Nº | Name   |
|    | Leather and footwea  |
| 1  | Reconstruction and modernization of pr                                   |
| 2  | Organization of fur processing and leather production in Alginsk tannage |
|    | Textile  |
| 3  | Textile fabric construction for building c<br>strengthening              |
| 4  | Plant of semi-combed yarn production                                     |
| 5  | Plant of carpet and carpet products prod<br>density                      |
| 6  | Plant of clothing production   |
| 7  | Plant of worsted weaving yarn and knit-v<br>production                   |
| 8  | Start-up of slack yarn doubling mill                                     |
|    | TOTAL  |

# Analysis of consumer goods industry

objectives Major of consumer goods industry in Kazakhstan: Satisfaction of needs of the internal market of consumergoods due to raw materials processing, high value added goods production and perspectives of access to foreign markets



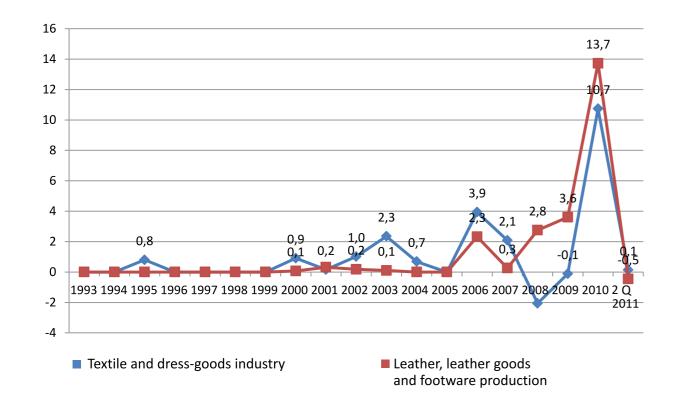
| e» projects     |                             |
|-----------------|-----------------------------|
|                 | Investments,<br>million USD |
| ar              |                             |
| roduction       | 17.7                        |
| ner products    | 1,017.7                     |
|                 |                             |
| constructions   | 3                           |
|                 | 11                          |
| duction of high | 15                          |
|                 | 16                          |
| wear            | 17                          |
|                 | 15                          |
|                 | 1,112.4                     |

# Market capacity of consumer goods industry for 1 Q 2011 is 490.5 millions

Source: The Agency of Statistics of the Republic of Kazakhstan



FDI into consumer goods industry, 1993 – 2<sup>nd</sup> Q 2011, million USD



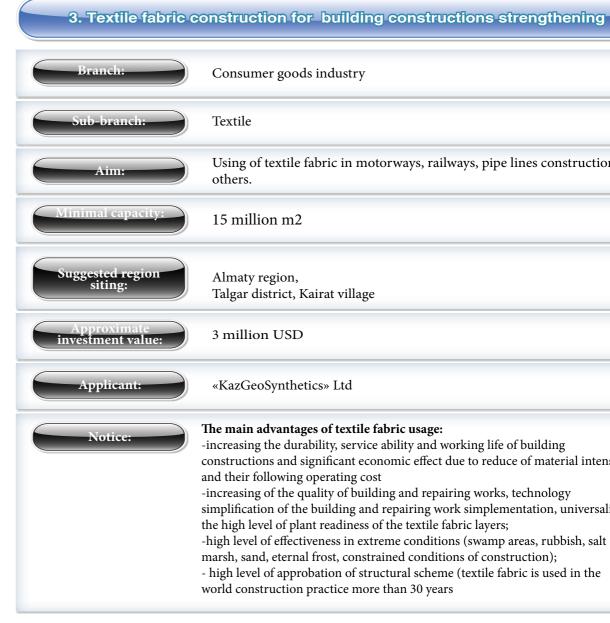
| Projects in service                   |  |   |   |
|---------------------------------------|--|---|---|
| Organization                          | Regional siting                          | Name  | Project capacity  |
| Textile industry                      |  |   |   |
| «Khlopkoprom-<br>Cellulose» Ltd       | South Kazakhstan<br>region               | Organizing of<br>absorbent cotton<br>batting production,<br>cotton cellulose<br>and technological<br>carboxymethyl<br>cellulose from raw<br>materials with cotton | <ol> <li>absorbent cotton batting         <ul> <li>-2500 tons per year,</li> <li>2) cotton cellulose -</li> <li>2500 tons per year,</li> <li>3) technological</li> <li>carboxymethyl cellulose</li> <li>-6250 tons per year,</li> <li>4) clear carboxymethyl</li> <li>cellulose-1000 tons per year</li> </ul> </li> </ol> |
| Leather and leather goods production  |  |   |   |
| «Semey leather furry<br>combine» Ltd  | East Kazakhstan<br>region,<br>Semey city | Leather production  | 125 million dm2 of<br>tradable leather per year   |
| «Tynys-V» Ltd                         | East<br>Kazakhstan<br>region             | Foot-wear factory   | 200 thousand pairs of footwears per year  |
| «Ruddensk leather<br>factory» Ltd     | Kostanay<br>region                       | Leather   | production  |
| «Petropavlovsk<br>leather factory»Ltd | North<br>Kazakhstan<br>region            |   | d product of "wet-blue"<br>production   |

Source: National Bank of the Republic of Kaxakhstan

# 1. Reconstruction and modernization of production

| Branch:                          | Consumer goods industry  |
|----------------------------------|--|
| Sub-branch:                      | Leather and footwear   |
| Aim:                             | Development of native industry of RK by using of eco-friendly raw materials (furs) and using of modern manufacture technology.                                 |
| Minimal capacity:                | Realization of half-finished product "wet-blue" – 30 000 м2,<br>Finished leather goods – 1 000 000 dm2,<br>Working and special purpose footwear – 12 500 pairs |
| Suggested region siting:         | Zhambyl region,<br>Taras city  |
| Approximate<br>investment value: | 17,7 million USD   |
| Applicant:                       | «Taraz Leather Footwear» Ltd   |

| 2. Organization of fur processing and leather products production<br>in Alginsk tannage |   |  |
|---|---|--|
| Branch:   | Consumer goods industry   |  |
| Sub-branch:   | Leather and footwear  |  |
| Minimal capacity:   | Half-finished product wet blue – 3 thousand tons per year<br>Finished (footwear) leather – 360 thousand m2 per year   |  |
| Suggested region siting:  | Aktyubinsk region, Alga city<br><i>Reasons for regional siting</i> :<br>There is Aktyubinsk plant of chromian compounds (APCC)  |  |
| Потребность<br>проекта в шкурах:  | Cattle – 150 thousand units<br>Small cattle – 440 thousand units per year   |  |
| Approximate<br>investment value:  | 1 017,7 million USD   |  |
| Applicant:  | «Kazakh leather company» Ltd  |  |
| Notice:   | Main chemical raw material for leather is chomian compounds, sodium salt and other chemicals<br>There is a manufacturing complex with the square 6027 m2 with connecting engineering lines around the territory of 17 466 m2. |  |



| -   | For strengthening of earthworks             |
|-----|---|
| fou | ndations on low efficiency of subgrade soil |
| -   | For formation earthworks, above             |
| pri | nted colons/head piles and so on            |
| -   | For formation sustainer walls and           |
| sca | rps;  |
| -   | For separation of ground coat from          |
| bea | aring stratums;                             |
| -   | For strengthening of railway building       |
| on  | lots of earth flow                          |

Using of textile fabric in motorways, railways, pipe lines constructions and

-increasing the durability, service ability and working life of building

constructions and significant economic effect due to reduce of material intensity

-increasing of the quality of building and repairing works, technology

simplification of the building and repairing work simplementation, universality,

-high level of effectiveness in extreme conditions (swamp areas, rubbish, salt

marsh, sand, eternal frost, constrained conditions of construction);

- high level of approbation of structural scheme (textile fabric is used in the



| 4. Plant of semi-combed yarn production |  |  |
|---|--|--|
| Branch:                                 | Consumer goods industry  |  |
| Sub-branch:                             | Textile  |  |
| Aim:                                    | Cluster creation of felting  |  |
| Minimal capacity:                       | 1300 ton semi-combed yarn per year   |  |
| Suggested region siting:                | Almaty region,<br>Raimbek district, Tekes village  |  |
| Продукция:                              | <ul> <li>pure-wool semi-combed yarn №15 – for capet production 600 tons;</li> <li>pure-wool semi-combed yarn№9-№12 – woolen production (including the woolen piled blankets with the pictures which are prepared in Jacquard method)</li> <li>pure-wool or half-woolyarn №24 – for knit-wear (outerwear) production</li> </ul> |  |
| Approximate<br>investment value:        | 11 million USD   |  |
| Applicant:                              | «KuatFactory» Ltd  |  |
| Notice:                                 | Main raw material is non-washed semi thin and semi thick sheep wool (after scouring) till 2,8 thousand ton per year.<br>For project realization there is a prepared industrial area.   |  |



Main raw material is pure-wool yarn №15, cotton yarn №20, fill yarn №5 the total quantity is 700 ton per year (including pure-wool yarn 500 ton)

|                                  | 6. Plant of clothing production  |
|----------------------------------|--|
| Branch:                          | Consumer goods industry  |
| Sub-branch:                      | Textile  |
| Aim:                             | Cluster creation of felting  |
| Minimal capacity:                | 3 million m2 per year  |
| Suggested region siting:         | Almaty region, Fabrichny village   |
| Output:                          | <ul> <li>clothing for outerwear production (coat, jacket, drapecloth) self-coloured with periodic drawings, Jacquard design;</li> <li>drape textiles;</li> <li>woolen and piled blankets and;</li> <li>and other clothings.</li> </ul> |
| Approximate<br>investment value: | 16 million USD   |
| Applicant:                       | Karaganda clothing combine   |
| Notice:                          | Main raw material is pure-wool yarn №9-№24   |

| 7. Plant of                      | worsted weaving yarn a   |
|----------------------------------|--|
| Branch:                          | Consumer goods industry  |
| Sub-branch:                      | Textile  |
| Aim:                             | Cluster creation of felting  |
| Minimal capacity:                | 1000 ton of worsted weavin   |
| Suggested region siting:         | Kostanay region,<br>Kostanay city  |
| Output:                          | - pure woolen worsted yarn<br>- knit-wear of outerwear 1,0   |
| Approximate<br>investment value: | 17 million USD   |
| Applicant:                       | «Kostanay yarn-knitting fact<br>and «KuatFactory»Ltd   |
| Notice:                          | Main raw material is washe<br>year. Project is realized on th<br>all infrastructures and indus<br>is needed to be modernized,<br>expansion will be required, i |

n and knit-wear production

aving yarn per year

yarn №32 – outer wear production; r 1,0 million USD

g factory»Ltd

ashed thin sheep wool till 1,0 thousand ton per on the base of existing manufacture, there are ndustrial building spaces. Spinning machinery ized, knitting machinery is fit, but perhaps the red, it is necessary to create a design center.



# 8. Start-up of slack yarn doubling mill

| Branch:                          | Consumer goods industry   |
|----------------------------------|---|
| Sub-branch:                      | Textile   |
| Aim:                             | Start-up of slack complex automatic yarn doubling million the territory of "Ontustuk"free economic area |
| Output:                          | Cotton, ring carded and ring worsted wool   |
| Suggested region siting:         | South Kazakhstan region   |
| Approximate<br>investment value: | 15 million USD  |
| Applicant:                       | «Oxy Textile» Ltd   |



# List of «niche» projects

| Nº | Name   |
|----|--|
| 1  | Cluster of animal products processing starting ward ending with finished goods of the standard       |
| 2  | Meat-processing combine construction   |
| 3  | Stock-breeding complex for beef production   |
| 4  | Organization of feeding yard   |
| 5  | Creation of enterprises (clusters) complex of perioduction according to waste-free closed technology |
| 6  | Expansion of current poultry plant and construct building  |
| 7  | Organization and start-up broiler building in region   |
| 8  | Construction of poultry plant for production of broiler meat   |
| 9  | Production of caviar from fish of valuable spec  |
| 10 | Building and equipping the plant of advanced grain   |
|    |  |





# agro-industrial

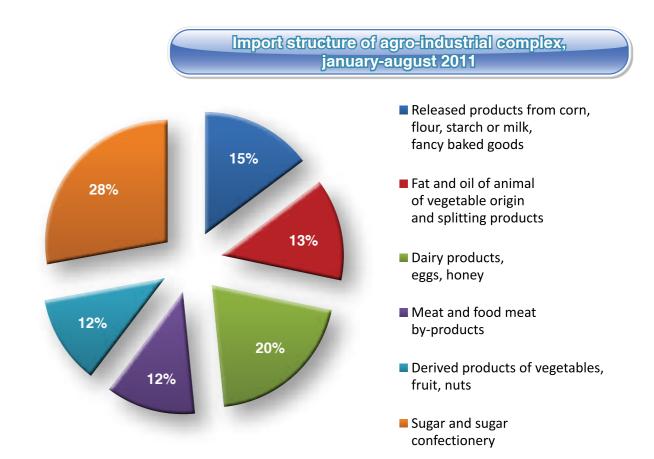
(proved by the Decree of the Government of the Republic of Kazakhstan # 1053 dated October 12, 2010)

|                                       | Investments, |
|---------------------------------------|--------------|
|                                       | million USD  |
| ting with sagination<br>dard "Khalal" | 18,1         |
|                                       | 0,3          |
| tion                                  | 1,5          |
|                                       | 3,5          |
| t of poultry goods<br>technology      | 76           |
| construction of broiler               | 8            |
| ng in Ordabasinsk                     | 23,7         |
| tion                                  | 13,6         |
| e species                             | 0,3          |
| nced processing of                    | 103          |
|                                       | 248          |
|                                       |              |

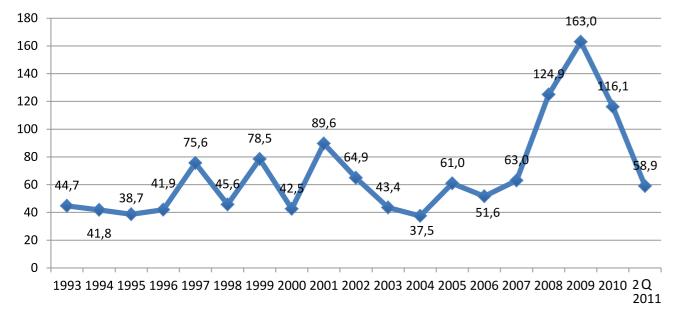
# Analysis

# of agro-industrial complex

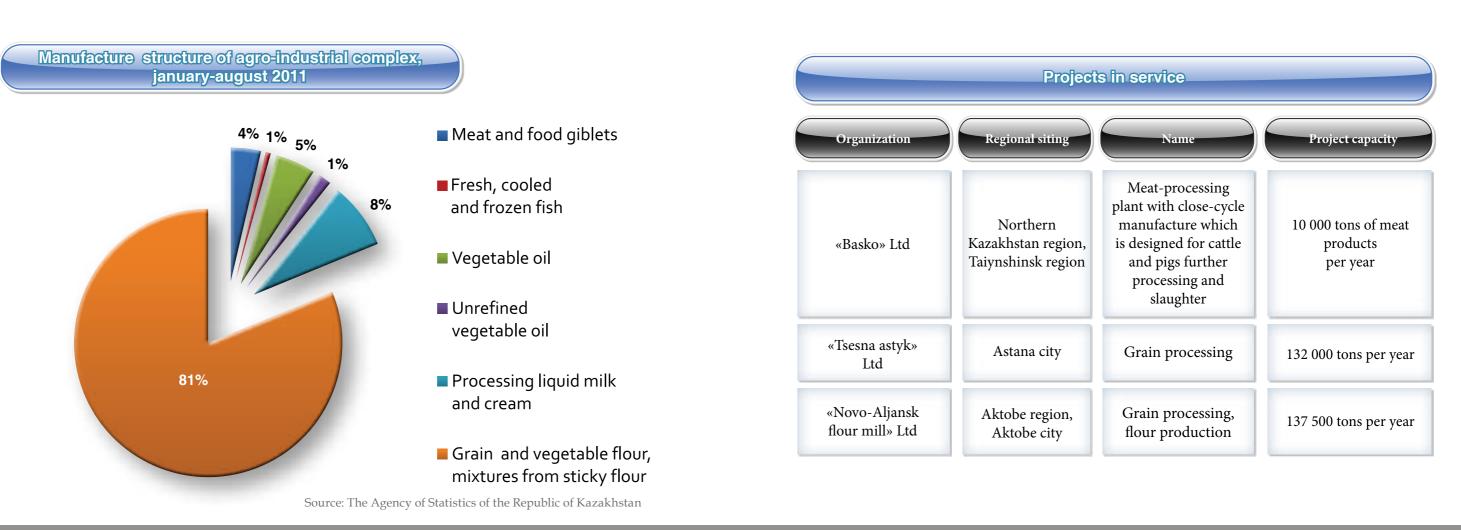
Major objective of agro-industrial complex: increasing the labour productivity, food supply security of the country and increasing export opportunities in agro-industrial complex(AIC). During last three years (2008-2010) mid-year grain production was 16,2 million tons.







Source: National Bank of the Republic of Kaxakhstan



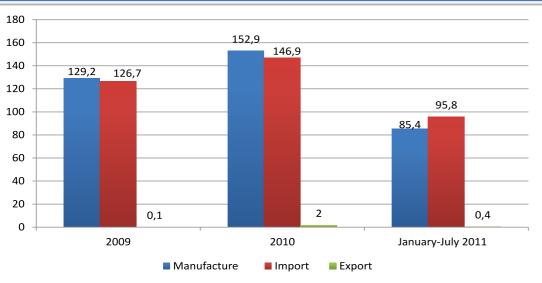
Source: The Agency of Statistics of the Republic of Kazakhstan

| Planned projects            |  |  |  |
|-----------------------------|--|--|--|
| Organization                | Region siting  | Name   | Project capacity   |
| «SC Food» Ltd               | Akmola<br>region,<br>Akkol city                              | Full range mixed-use<br>complex of brood<br>breeding, sagination<br>and meat processing<br>of cattle and horse | 3000-3600 tons<br>of meat per year<br>(plant capacity is<br>500 tons per year) |
| «Astana<br>Agroproduct» Ltd | Akmola region,<br>Korgalzhynsk<br>region, Sabyndy<br>village | Meat-processing<br>plant of block meat<br>and corrugations<br>production                                       | 5,4 thousand tons of meat products   |
| «Karaman-K» Ltd             | Kostanay region,<br>Karasu village                           | Feed yard for 3500<br>heads  | 600-625 tons per year  |
| KX «Zhaksylyk»              | Zhambyl region,<br>village named after<br>Mynbayev           | Feed yard for 4500<br>heads  | 600 tons per year  |
| Ltd<br>«KazBeef Ltd»        | Akmola region,<br>Enbeksheldy region                         | Creation of t-wobred<br>livestock farms –<br>multiplication farm<br>and feed yard for 5000<br>heads            | 1800 tons per year   |



| <b>1. Cluster of animal pr</b><br>f | roducts processing sta<br>inished goods of the s   |
|-------------------------------------|--|
| Branch:                             | Agro-industrial complex  |
| Aim:                                | Provide with full, integrat<br>standard (starting with sa<br>sausage products which a                          |
| Minimal capacity:                   | Meat-processing plant – 8  |
| Suggested region<br>siting:         | Meat-processing plant<br>kms apart Aktobe city   |
| Approximate<br>investment value:    | 18,1 million USD   |
| Applicant:                          | «TandemW» Ltd  |
| Notice:                             | The 1 stage is realized. Me<br>2008. The products of me<br>"Khalal". <b>Financial backin</b><br>yard "Khalal". |

Consumption balance of meat and meat products in Kazakhstan, thousand tons



Source: The Agency of Statistics of the Republic of Kazakhstan, january-july 2011

tarting with sagination and ending with standard "Khalal"

rated animal products manufacture of "Khalal" sagination and ending with meat products and are ready for sale)

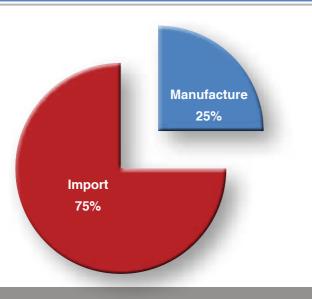
- 8 tons per day, feed yard - 2000 heads

Aktobe city, feed yard - lot with square of 2 ha 50

Aeat-processing plant is put into service in June eat-processing plant have the certificate of quality ting is needed to the 2nd stage: organizing of feed

| 2.                               | Meat-processing combine construction  |
|----------------------------------|---|
| Branch:                          | Agro-industrial complex   |
| Sub-branch:                      | Meat-processing   |
| Aim:                             | Provide with full, integrated animal products manufacture of "Khalal" standard  |
| Minimal capacity:                | 11 400 tons per shift   |
| Suggested region<br>siting:      | Western Kazakhstan region,<br>Akzaiyk district, Chapayev village  |
| Approximate<br>investment value: | 335 thousand USD  |
| Applicant:                       | Peasant agriculture «Karash»  |
| Labour productivity:             | 30 heads of cattle, 300 heads of small cattle per shift   |
| Notice:                          | Profitable location and developed infrastructure of motorways will<br>provide 100% of domestic demand on the product in three regions of<br>West Kazakhstan (Atyrau, Mangystau and West Kazakhstan). Atyrau,<br>Mangystau regions need meat and meat products every day, minimal daily<br>consumption is 30 tons. |

Makert of poultry meat consumption, january-august 2011





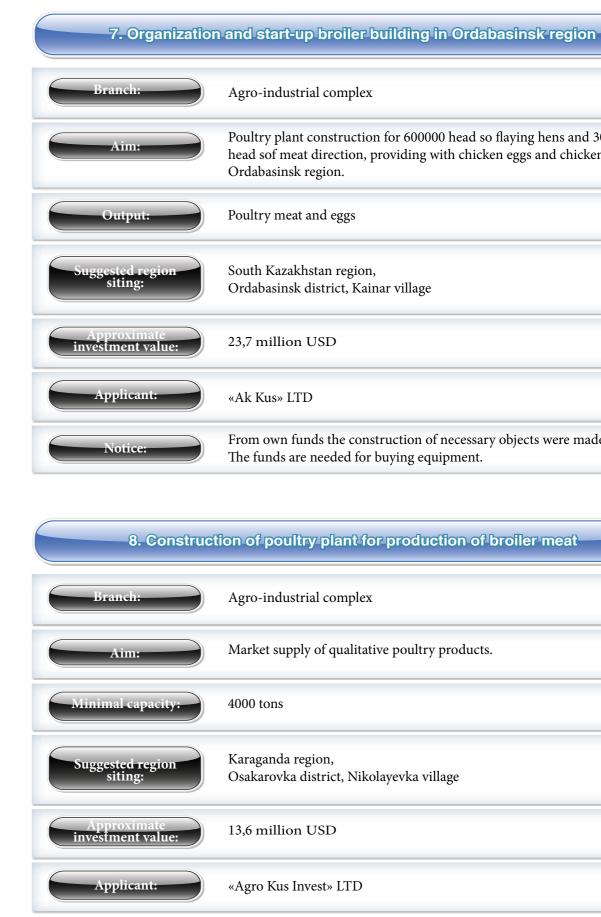
| Branch:                          | Agro-industrial complex                        |
|----------------------------------|--|
| Aim:                             | Application of modern te insemination.         |
| Minimal capacity:                | 500 tons per shift                             |
| Suggested region siting:         | Karaganda region,<br>Osakarovka district, Daln |
| Approximate<br>investment value: | 3,5 million USD                                |
| Applicant:                       | «Eurasia Invest» Ltd.                          |

# Breeding and realization of Aulueata kind of cows

technologies in selective process of same-sex

lnee village

# 5. Creation of enterprises (clusters) complex of poultry goods production according to waste-free closed technology Agro-industrial complex Creation of agricultural park of agriproducts production and processing Aim: according to waste-free technology 115 thousand heads of parent flock; Minimal capacity: Broiler plant - 8 thousand tons per year; egg factory 480 thousand heads; grain mill: animal feed mill - 20 tons per hour, grainery- 100 thousand tons, mill complex - 150 tons per day; poultry factory: slaughter plant - 3 thousand per hour, meat processing plant; advanced processing plant of eggs with productivity 1 million eggs per shift; complex of biogas generation. Kostanay region, Suggested region siting: Taranovsky district, Yubileynoe village Approximate investment value: 76 million USD Applicant: Brood poultry plant «Kostanaysky»Ltd 6. Expansion of current poultry plant and construction of broiler building Agro-industrial complex Creation of agricultural park of agriproducts production and processing Aim: according to waste-free technology Chicken eggs and poultry meat Output: Akmola region, ested reg Burabay district, Zelenybor village Approximate investment value: 8 million USD Applicant: «TD Kemer» Ltd



Poultry plant construction for 600000 head so flaying hens and 300000 head sof meat direction, providing with chicken eggs and chicken meat to

From own funds the construction of necessary objects were made.



# 9. Production of analogue caviar from fish of valuable species

| Branch:                          | Agro-industrial complex  |
|----------------------------------|--|
| Aim:                             | Organization of new high technology production, stabilization and reduction of prices for fish prodcuts. |
| Minimal capacity:                | 8 thousand per year  |
| Suggested region siting:         | Karaganda region,<br>Buhar Zhyrau district, Novouzenka village   |
| Approximate<br>investment value: | 0,3 million USD  |
| Applicant:                       | «Sea Empire» Ltd   |

| 10. Building and                 | l equipping the plant o   |
|----------------------------------|---|
| Branch:                          | Agro-industrial complex   |
| Aim:                             | Make good the deficit for northern regions of the c   |
| Output:                          | During of advanced proce<br>following types of produce<br>Wheaten starch<br>Protein (dryglute<br>Glucose-fructose<br>Maltose syrup<br>Fructose, crystall  |
| Minimal power:                   | <ul> <li>processing capacity is the selector so thousand to elevator 50 thousand to mill 300 tons per day of plant of starch separation flour;</li> <li>plant of glucose, maltos day, till 60 000 tons per y</li> </ul> |
| Suggested region<br>siting:      | Northern Kazakhstan reg<br>Novoishymskoe village  |
| Approximate<br>investment value: | 103 million USD   |
| Operator:                        | National company «Food  |
| Sale market:                     | Products of GPP are new<br>products is absent. The co<br>juice and fizzy drinks ( «H<br>JSC, «Coca-Cola Almaty<br>Kazakhstan" Ltd, «Rakha<br>exported into the world re<br>market of RK.                                |

# **Product** price

Supplementary feed ((granulated off-corn) Price is -7,4 tenge per kilogram (market average on off-corn is - 8,5 tenge per kilogram).

In future if the glutenand syrup manufacture will **Glucose-fructose syrup (syrup).** Price will be about start, the off-corn will be rich with starch B and 800 USD per ton (market average for gluten reaches pentosans, the delivery price for off-corn will increase 1000 USD per ton).

# of advanced processing of grain

r elevator energy of grain and wheat storage in the country.

cessing of wheat there is planned to get the icts: ten) or white (gluten) se syrup

lline dextrose

ill 100 thousand tons of wheat per year, ons one-time storage; of wheat processing; on with productivity 12 tons per hour of wheat

ose syrup production with productivity 175 tons per year.

gion, district named after Musrepov,

d contractual corporation» JSC

v for consumers, business struggle of similar consumers of HFSS -55 will be the manufacturers of Raimbek bottlers» Ltd, «RG Brands Kazakhstan» y Bottlers» Ltd JV, «RAUAN» Ltd, «Sandas at» JSC, «Karaganda sweets» JSC). Gluten will be market. Supplementary feed will be sold in internal

Dry wheaten gluten (gluten). Price will be about 1350 USD per ton (market average for gluten reaches 1600 USD per ton)



Resource: Development program of mining and smelting branch in the Republic of Kazakhstan as of 2010-2014 (proved

|    | List of «niche   |
|----|--|
|    | (  |
| N⁰ | Name   |
|    | Iron and steel   |
| 1  | Modern arc-furnace melting plant constructio   |
| 2  | Construction of steel-melting and flat rolled properties of the special steel production |
| 3  | Organizing of electro metallurgical steelworks   |
| 4  | Increasing the productivity capacity of chrome carbon ferrochrome melting plant          |
| 5  | Organization of ferromanganese production  |
| 6  | Construction of plant for production of ferrosi  |
| 7  | Organization of ferro-silico-aluminium produ   |
| 8  | Plant for production of ferrosilicon FS-75, FS-  |
| 9  | Creation of ferroalloy smelting shop   |
| 10 | Construction of two plant of low-ash coke production                                     |
| 11 | Organization of three plants of refractory prod  |
| 12 | Utilization and enrichment of wastes of metallurgy production                            |
| 13 | Production of LSAW, round and shaped pipes   |
| 14 | Production of electrowhelded LSAW pipes  |
| 15 | Production of goods based on electro erosion   |
|    | Non-ferrous n  |
| 16 | Plant organization of primary aluminium processing                                       |
| 17 | Construction of drilling metal production from aluminuim metal                           |
| 18 | Plant construction of metal products products from refined zinc                          |
| 19 | Construction of cleaning plant and expansion of Shalkiya mine                            |
| 20 | Plant construction of metal products manufact copper                                     |
| 21 | Production of copper pipes   |
| 22 | Complex of nickel-cobalto resprocessing  |
|    | Rare me  |
| 23 | Mining, processing and realization of rare met   |
|    | TOTAL  |

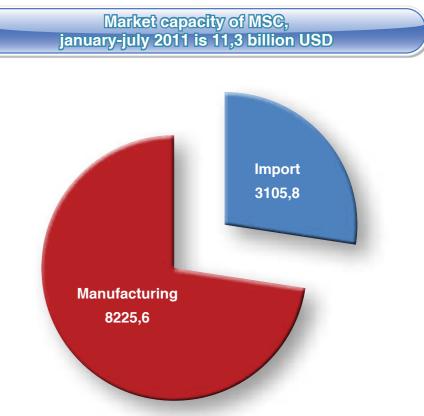
| 2  |   |     | bo  | do. |
|----|---|-----|-----|-----|
| e» | P | שיו | jeo | ts  |

|                           | Investments,<br>million USD |
|---------------------------|-----------------------------|
| el industry               |                             |
| on                        | 153.1                       |
| products shops of sheet   | -                           |
| s                         | 459.2                       |
| ne alloy with start-up of | 184                         |
|                           | 5.1                         |
| silicon manganese         | 5                           |
| uction                    | 24                          |
| -90                       | 16                          |
|                           | 2                           |
|                           | 5.1                         |
| duction                   | 36.7                        |
|                           | 0.6                         |
| S                         | 0.5                         |
|                           | 127.3                       |
| technology                | 30                          |
| metallurgy                |                             |
|                           | 508.2                       |
|                           | 47.6                        |
| ion                       | 238.1                       |
| 1                         | 230                         |
| cture from refined        | 544.2                       |
|                           | 111                         |
|                           | 63                          |
| ietals                    |                             |
| etals                     | 1,000                       |
|                           | 3,790.7                     |

# of mining and smelting enterprise

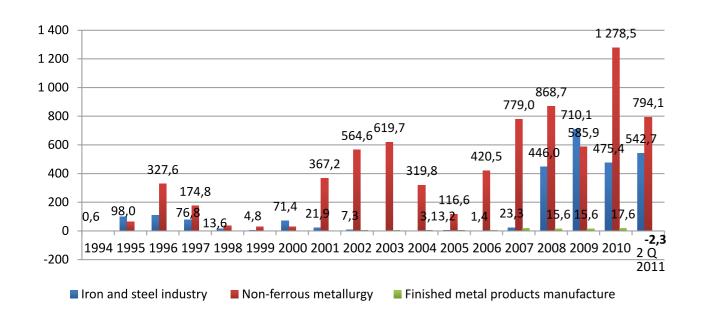
Mining and smelting complex is represented as a strategic branch of the economy of the country, its role is to provide the raw materials to a hightechnology final product (machine industry, building industry, airplane, aerospace and defence industries) Major tasks of mining and smelting branch of Kazakhstan:

Creation of competitive plants, expansion of range and increasing the shares of high value added advanced processing products with involvement of small and medium business.



Source: The Agency of Statistics of the Republic of Kazakhstan

# FDI into MSE, millon USD



Source: National Bank of the Republic of Kaxakhstan

|          | Import stucture of mining and smelt |
|----------|-------------------------------------|
| <u>№</u> | Sub-branches of MSE                 |
| 1        | Refined copper                      |
| 2        | Untreated zinc                      |
| 3        | Untreated plumb                     |
| 4        | Gold (untreated)                    |
| 5        | Ore and ferro concentrates          |
| 6        | Ferroalloy                          |
| 7        | Flat-rolled products                |
| 8        | Untreated aliminuim                 |

| ting enterprise, january-july 2011 |                         |  |
|------------------------------------|-------------------------|--|
| E                                  | Import,<br>thousand USD |  |
|                                    | 6,284                   |  |
|                                    | 998.5                   |  |
|                                    | 533.4                   |  |
|                                    | 16,204.5                |  |
|                                    | 6,703.3                 |  |
|                                    | 39,773.3                |  |
|                                    | 314,761.3               |  |
|                                    | 1,541.6                 |  |

Source: The Agency of Statistics of the Republic of Kazakhstan

# Works structure of mining and smelting enterprise, january-july 2011

| Nº | Sub-branches of MSE                   | Production<br>(ton) |
|----|---------------------------------------|---------------------|
| 1  | Cast iron                             | 1 930 936           |
| 2  | Ferroalloy                            | 983 333             |
| 3  | Unrefined steel                       | 2 926 325           |
| 4  | Flat-rolled products                  | 1 893 408           |
| 5  | Untreated aliminium; aliminium oxyde. | 1 102 370           |
| 6  | Untreated plumb                       | 68 452              |
| 7  | Untreated zinc                        | 185 319             |
| 8  | Refined copper                        | 195 153             |

Source: The Agency of Statistics of the Republic of Kazakhstan

Kazakhstan shares in the world reserve in some metals

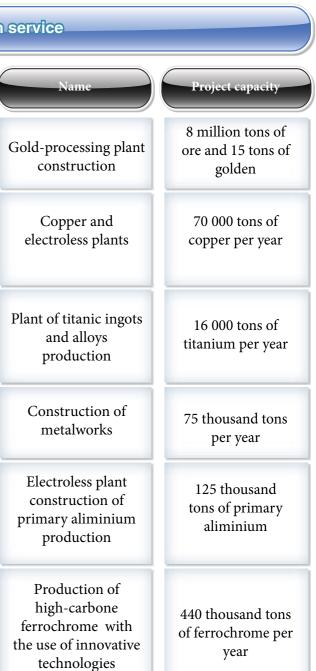
| Chromite ore   | 30% |
|----------------|-----|
| Tephroite      | 25% |
| Campanil       | 10% |
| Copper         | 10% |
| Plumb and zinc | 13% |

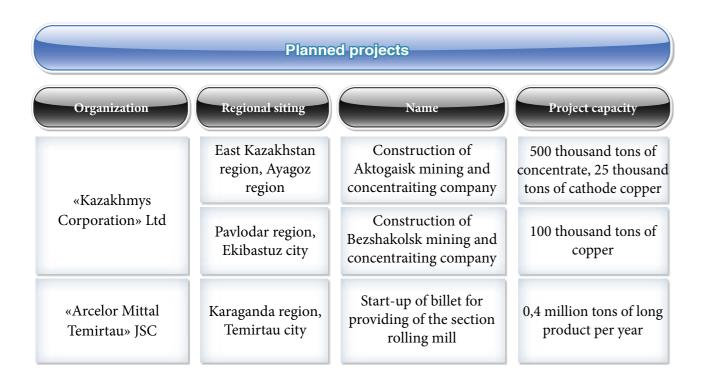
Specific density of reserves of Kazakhstan among the countries of CIS

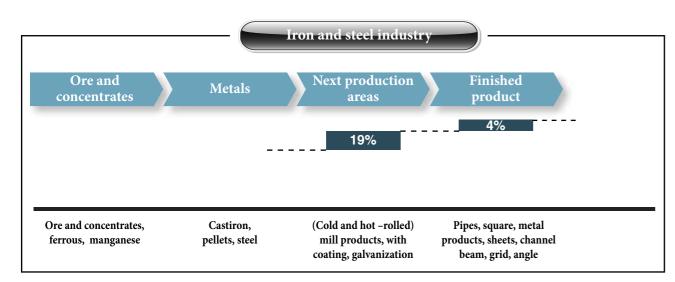
| Chrome ironstone | 90%    |
|------------------|--------|
| Tungsten         | 60%    |
| Copper, plumb    | по 50% |
| Bauxite          | 30%    |
| Campanil         | 15%    |

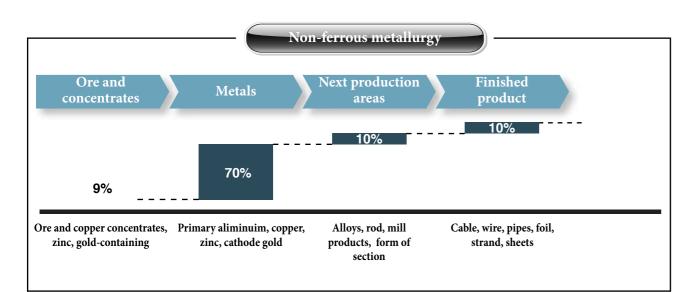
Nowadays Kazakhstan holds the 3<sup>rd</sup> place in titanium production, the 7<sup>th</sup> place in zinc production, the 8<sup>th</sup> place in lead production, the 13<sup>th</sup> place in chromite ore, the 15<sup>th</sup> place in copper production and the 35<sup>th</sup> place in steel production in the world.

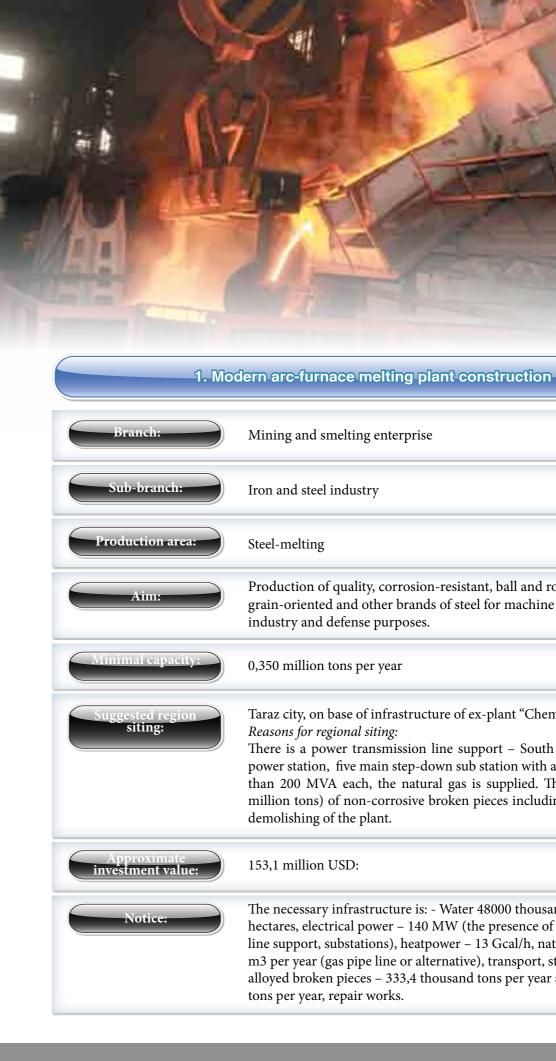
|   | Project   |
|---|---|
| Organizations   | Regional siting                                     |
| «Vasilkovsky mining<br>and concentrating<br>company» JSC                                  | Akmola region,<br>Kokshetau city                    |
| «Kazzinc» JSC   | East Kazakhstan<br>region, Ust-<br>Kamenogorsk city |
| «Ust-Kamenogorsk<br>titanium and<br>magnesium<br>combine»JSC                              | East Kazakhstan<br>region, Ust-<br>Kamenogorsk city |
| «SSGPO» JSC   | Kostanay region,<br>Rudniy city                     |
| «Kazakhstan electoless<br>plant» JSC (sub-branch<br>of the group of ENRC)                 | Pavlodar<br>region                                  |
| «Multinational<br>corporation<br>«Kazchrome» JSC (sub-<br>branch of the group of<br>ENRC) | Aktyubinsk<br>region                                |











Production of quality, corrosion-resistant, ball and roller, metalware, grain-oriented and other brands of steel for machine industry, powerplant

Taraz city, on base of infrastructure of ex-plant "Chemprom" (now "TMP")

There is a power transmission line support - South and gas state district power station, five main step-down sub station with a unit capacity of more than 200 MVA each, the natural gas is supplied. There are reserves (2-3 million tons) of non-corrosive broken pieces including the equipment and

The necessary infrastructure is: - Water 48000 thousand m3, territory - 33 hectares, electrical power - 140 MW (the presence of power transmission line support, substations), heatpower – 13 Gcal/h, natural gas – 29 million m3 per year (gas pipe line or alternative), transport, staff, carbonic and alloyed broken pieces - 333,4 thousand tons per year and 50,0 thousand



# 2. Construction of steel-melting and flat rolled products shops of sheet special steel production

| Branch:                     | Mining and smelting enterprise   |
|-----------------------------|--|
| Sub-branch:                 | Iron and steel industry  |
| Production area:            | Steel-melting  |
| Aim:                        | Production of special steel sheet - chromium, marine, constructional marine and oil-and-gas destination, using granulated iron infusion mixture.   |
| Minimal capacity:           | Till 0,5 million tons per year   |
| Suggested region<br>siting: | Aktobe region,<br>Aktobe city  |
| Notice:                     | <ol> <li>For production of granulated iron altmk-3furnace Itmk-3will be used.</li> <li>Infrastructure support of the project:         <ul> <li>natural gas supply in bulk which are prescribed in feasibility study of granulated iron project;</li> <li>evolved amount of energy power is approximately 0,4 kWh per year</li> </ul> </li> </ol> |
| Labour productivity:        | 4-5 people/t   |

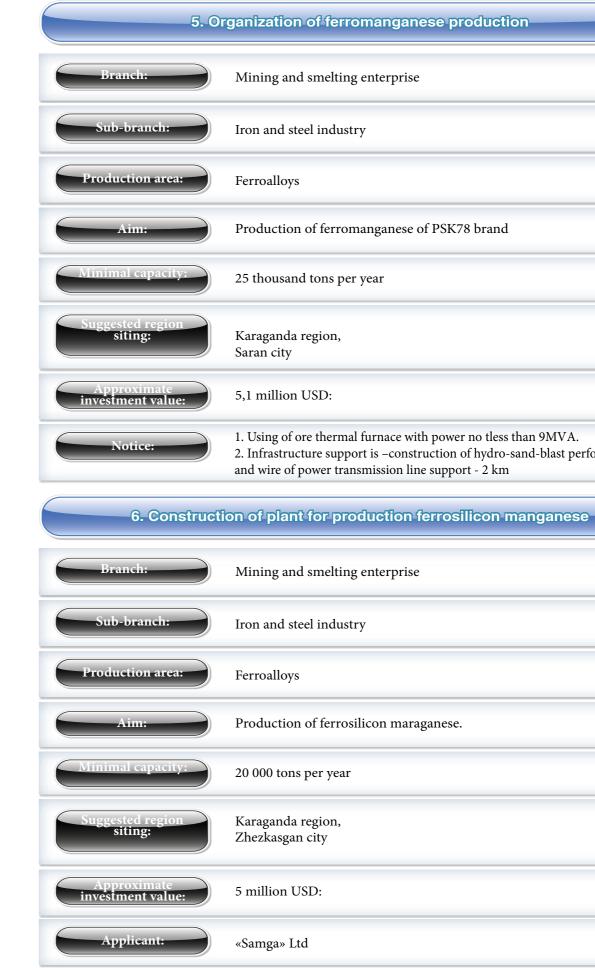
| 3. Org                           | ganizing of electrome                   |
|----------------------------------|---|
| Branch:                          | Mining and smelting en                  |
| Sub-branch:                      | Iron and steel industry                 |
| Production area:                 | Steel-melting                           |
| Aim:                             | Production of chemical of special steel |
| Minimal capacity:                | 0,35- 0,45 million tons p               |
| Suggested region siting:         | Zhambyl region                          |
| Approximate<br>investment value: | 459,2 million USD:                      |
| Labour productivity:             | 4-5 people/t                            |



| etallurgical steel works |  |
|--------------------------|--|
| nterprise                |  |
|                          |  |
|                          |  |
| l and medical purposes   |  |
| per year                 |  |
|                          |  |
|                          |  |
|                          |  |







1. Using of ore thermal furnace with power no tless than 9MVA. 2. Infrastructure support is -construction of hydro-sand-blast perforation-16

| 7. Organization of ferro-silico-aluminium production based<br>on Saryadyrsk coal deposit |  |  |
|--|--|--|
| Branch:  | Mining and smelting enterprise   |  |
| Sub-branch:  | Iron and steel industry  |  |
| Production area:   | Ferroalloys  |  |
| Aim:   | Production of export oriented market products<br>of ferro-aluminium brand according<br>to clear technology.  |  |
| Minimal capacity:  | 44 000 tons per year   |  |
| Suggested region siting:   | Akmola region,<br>Ereymentau district, Ereymentau city   |  |
| Approximate<br>investment value:   | 24 million USD:  |  |
| Applicant:   | «On-Olzha» Ltd   |  |
| Infrastructure:  | There is:<br>- The site for the plant construction;<br>- The source of electricity and water<br>- Rail-way dead end, roads;<br>- Buildings for fur and electrical shop |  |
| Notice:  | Raw materal: ferro-silico-aluminium is melted from high-ash coal.<br>The coal reserves of Saryadyrsk deposit is 273, 0 million tons.                                   |  |



Branch

Sub-branch:

Production area:

Aim:

inimal capacity

Suggested region siting:

| 8. Construction of plant for ferrosilicon production |                                |  |
|--|--------------------------------|--|
|  | Mining and smelting enterprise |  |

Production of ferrosilicon FS - 75, FS - 90

I stage - 7700 tons per year II stage - 15 400 tons per year

Iron and steel industry

Ferroalloys

Karaganda region, Zhezkasgan city

16 million USD:

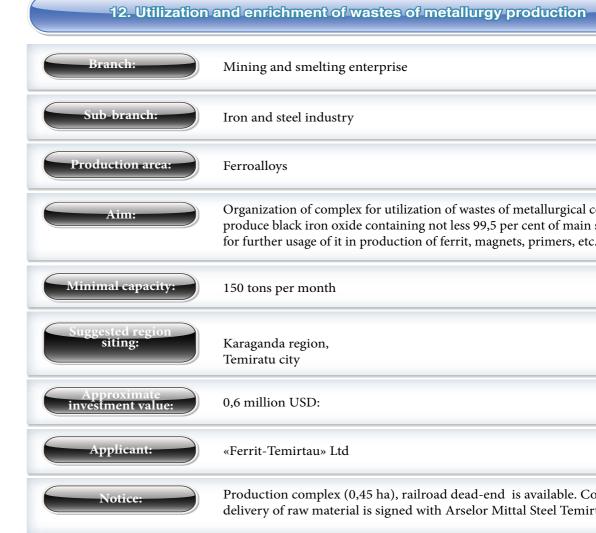
# 9. Creation of ferroalloy smelting shop

Production of high-carbone ferromanganese of PSK – 78 Abrand, also ferro-silico-aluminium FSMn - 78 Abrand

# 10. Construction of two plant of low-ash coke production

| Branch:                          | Mining and smelting enterprise  |
|----------------------------------|---|
| Sub-branch:                      | Iron and steel industry   |
| Production area:                 | Auxiliary unit  |
| Aim:                             | Low in mineral coke production  |
| Minimal capacity:                | 20 and 30 thousand tons per year  |
| Suggested region<br>siting:      | Karaganda region,<br>Karaganda city   |
| Approximate<br>investment value: | 5,1 million USD:  |
| Notice:                          | Low in mineral coke is required to replace the charcoal in the project,<br>«Silisium-Kazakhstan» Ltd, as well as to reduce imports of low-phosphorous<br>coke by ferroalloy plants. |

| 11. Organization of three plants of refractory production |   |
|---|---|
| Branch:   | Mining and smelting enterprise  |
| Sub-branch:   | Iron and steel industry   |
| Production area:  | Auxiliary unit  |
| Aim:  | Refractory production   |
| Minimal capacity:   | 20 thousand tons per year   |
| Suggested region<br>siting:                               | Karaganda region, Temirtau city<br>East Kazakhstan region, Ust-Kamenogorsk city<br>South Kazakhstan region, Shymkent city |
| Approximate<br>investment value:                          | 36,7 million USD:   |
| Notice:   | Refractories for furnace of metallurgical complex and cement production are not produced                                  |





Organization of complex for utilization of wastes of metallurgical complex to produce black iron oxide containing not less 99,5 per cent of main substance for further usage of it in production of ferrit, magnets, primers, etc.

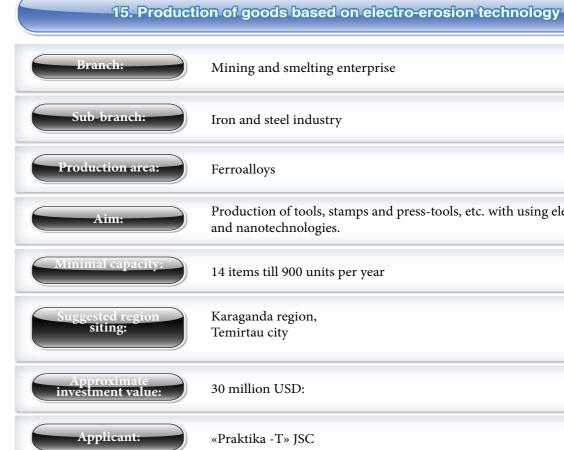
Production complex (0,45 ha), railroad dead-end is available. Contract for delivery of raw material is signed with Arselor Mittal Steel Temirtau

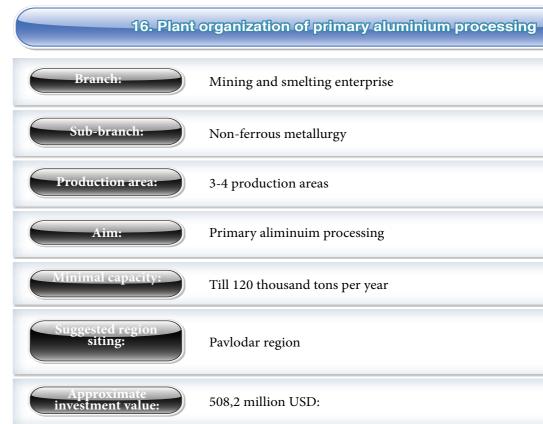


# 13. Production of straight-line-seam, round and shaped pipes Branch Mining and smelting enterprise Sub-branch: Iron and steel industry Production area: Ferroalloys Development of Kazakhstan market in iron and steel production Aim: finimal capacit 3000 tons per year siting: Karaganda region, Shahtinsk town, Shakhan village Approximate investment value: 0,5 million USD: «Ak Tobek K.T.» Ltd Applicant:

# 14. Production of electrowelded straight-line-seam pipes

| Branch:                          | Mining and smelting enterprise   |
|----------------------------------|--|
| Sub-branch:                      | Iron and steel industry  |
| Production area:                 | Ferroalloys  |
| Aim:                             | Production of electricwelded LSAW pipes with diameter 102-530 mm in accordance with API-5L |
| Minimal capacity:                | 150-200 tons per year  |
| Suggested region<br>siting:      | Karaganda region,<br>Karaganda city  |
| Approximate<br>investment value: | 127,3 million USD:   |
| Applicant:                       | «Temir men Mys» Ltd  |





Production of tools, stamps and press-tools, etc. with using electro-erosion

| aterprise |  |
|-----------|--|
|           |  |
|           |  |
| cessing   |  |
| per year  |  |
|           |  |
|           |  |

# 17. Construction of drilling metal production from aluminuim metal

| Branch:                          | Mining and smelting enterprise   |
|----------------------------------|--|
| Sub-branch:                      | Non-ferrous metallurgy   |
| Production area:                 | 3-4 production areas   |
| Aim:                             | Production of rolled metal and metalware from metallic aluminium   |
| Minimal capacity:                | 15 thousand tons of aluminium wire, 20 thousand tons of mill products,<br>10 thousand tons of form of section and 50 thousand tons of alloys |
| Suggested region siting:         | Pavlodar region  |
| Approximate<br>investment value: | 47,6 million USD:  |

| 18. Pla                          | 18. Plant construction of metal products production<br>from refined zinc           |  |
|----------------------------------|--|--|
| Branch:                          | Mining and smelting enterprise   |  |
| Sub-branch:                      | Non-ferrous metallurgy   |  |
| Production area:                 | 3-4 production areas   |  |
| Aim:                             | Metal products production from high-grad ezinc (sheets, plates, powder and others) |  |
| Minimal capacity:                | 20 thousand tons per year  |  |
| Suggested region<br>siting:      | East Kazakhstan region   |  |
| Approximate<br>investment value: | 238,1 million USD:   |  |

| 19. Constructi                   | on of clening plant ar  |
|----------------------------------|---|
| Branch:                          | Mining and smelting ent   |
| Sub-branch:                      | Non-ferrous metallurgy  |
| Aim:                             | IIncrease the economic e<br>deposit , increase the cap<br>high-tech processing              |
| Minimal capacity:                | Zinc concentrate - 200 th<br>Plumb concentrate 55 the                                       |
| Suggested region siting:         | Kysylorda region,<br>Zhanakorgansk district, S  |
| Approximate<br>investment value: | 230 million USD:  |
| Applicant:                       | «ShalkiyZinc» Ltd   |
| Work<br>creation:                | During construction: 5 0<br>During operation: 1 500   |
| Notice:                          | <b>Raw material is</b> - polymound eposit Shatting underground deposit Shatting underground |
| 20. Plant cons                   | truction of metal proc<br>copper with high  |
| Branch:                          | Mining and smelting ent   |
| Sub-branch:                      | Non-ferrous metallurgy  |
| Production area:                 | 3-4 production areas  |
| Aim:                             | Production of refined cop   |
| Minimal capacity:                | 20 thousand tons per yea  |
| Suggested region<br>siting:      | Karaganda region  |
| Approximate<br>investment value: | 544,2 million USD:  |
|                                  |   |

# nd expansion of Shalkiya mine

# nterprise

efficiency of industrial development of Shalkiya apacity of the underground mine, the construction of

thousand tons per year housand tons per year

Shalkiya village

000 people. ) people.

metallic plumb-zinc ore deposits mined in halkiya. Construction is planned on the basis of nd deposit Shalkiya.

ducts manufacture from refined value added

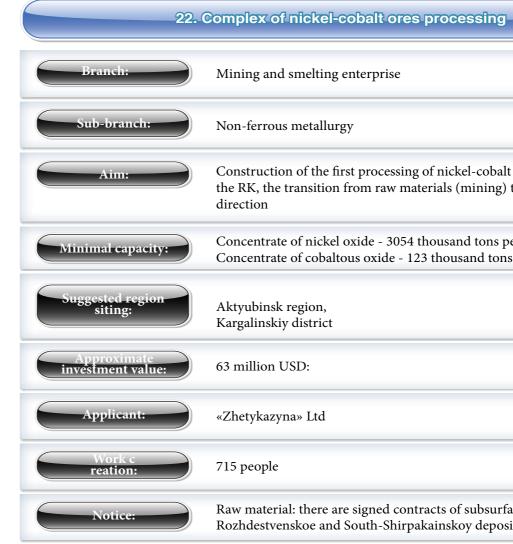
nterprise

opper metal products (pipe, tubing, etc.)

ar



|                                  | 21. Production of copper pipes   |
|----------------------------------|--|
| Branch:                          | Mining and smelting enterprise   |
| Sub-branch:                      | Non-ferrous metallurgy   |
| Production area:                 | 3-4 production areas   |
| Aim:                             | Production of copper pipes with diameter 6-46 mm in accordance with ASTM standards |
| Minimal capacity:                | 13 thousand tons per year  |
| Suggested region siting:         | Karaganda region   |
| Approximate<br>investment value: | 111 million USD:   |
| Applicant:                       | «Temir men Mys» Ltd  |



# **Product price**

Planned sales revenue from: nickel oxide concentrate is 48 864 thousand USD per year.



Construction of the first processing of nickel-cobalt ore complex in the RK, the transition from raw materials (mining) to the processing

Concentrate of nickel oxide - 3054 thousand tons per year Concentrate of cobaltous oxide - 123 thousand tons per year

Raw material: there are signed contracts of subsurface use (North-Rozhdestvenskoe and South-Shirpakainskoy deposits)

> Concentrate cobalt oxide is 2020 USD per year.

# 23. Mining, processing and realization of rare metals Mining and smelting enterprise Sub-branch: Rare metals Production area: 3-4 production areas Production of refined copper metal products (pipe, tubing, etc.) TMO - 12 400 tons, Rhenium - 1,5 tons, <u> Iinimal capaci</u> sulphuric acid - 25 000 tons uggested region siting: Karaganda region, Shet district Approximate investment value: 1 billion USD «Dala Mining» Ltd Applicant: 2000 during construction, Work creation: 700 during operation Notice: The deposit of molybdenum ore is available







Development program of prosperous directions of the tourism industry in the Republic of Kazakhstan as of 2010-2014 (proved by the Decree of the Government of the Republic of



Tourism

# Analysis of tourism industry

Major tasks and direction of branch development.

Improving the competitiveness of the tourism industry and the attractiveness of Kazakhstan as a tourist direction.

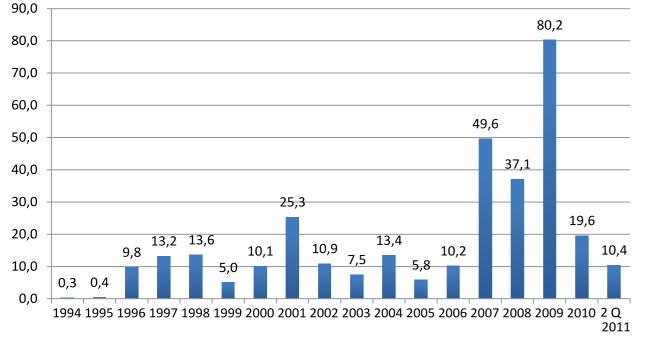
Development of the industry will be focused on creating a competitive tourism infrastructure, development of national tourism products, promotion them into domestic and international markets.

|    | List of «niche»   |
|----|---|
| Nº | Name  |
| 1  | Construction of tourist – entertainment of "Burabay"        |
| 2  | Construction of an international tourist center «Zhana Ile» |
| 3  | Resort development "Kenderly"                               |
| 4  | Mountain ski complex «Kokzhailyau»                          |
| 5  | Mountain ski resort «Velley - 3»                            |
|    | TOTAL   |

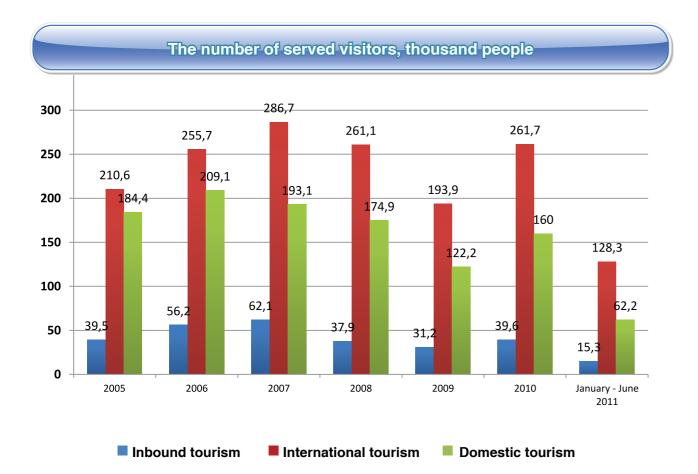


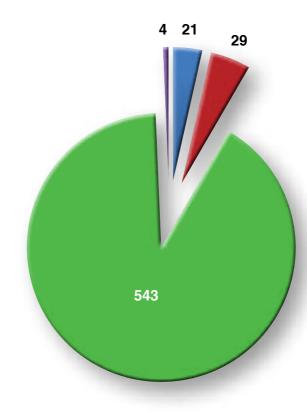
# projects Investments million USD complex 3,061 20,400 2,350 4,081 20.4 29,912.4

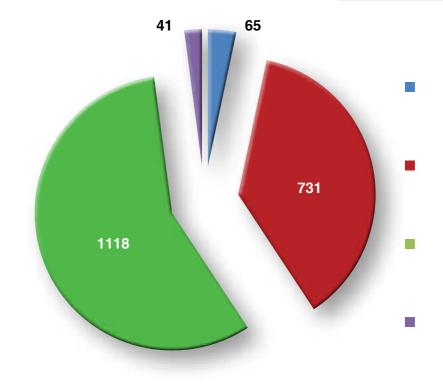
# FDI into tourism industry, million USD



Source: National Bank of the Republic of Kaxakhstan







# Non-residents



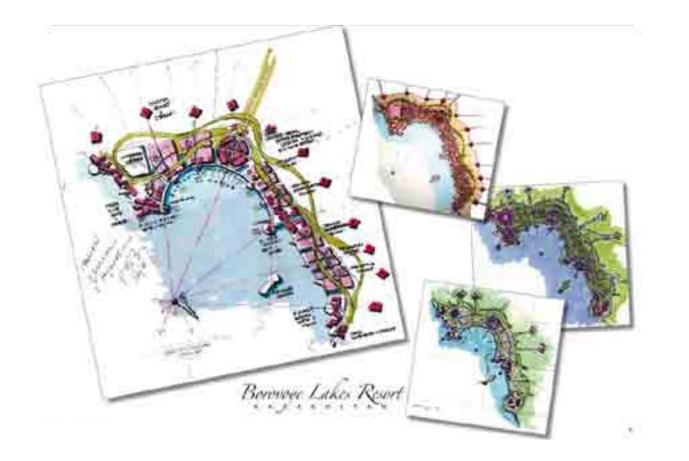


Leisure, reaction and rest

Visiting friends and relatives

**Business purposes** 

Treatment, religionpilgrimage, commercial and other tour



# 1. Construction of touring – entertaining complex "Burabay"

| Branch:                          | Tourism industry   |
|----------------------------------|--|
| Aim:                             | Integrated development of modern tourism infrastructure and investment<br>involment in construction, ensuring the growth of innovation in<br>Shchuchinsk-Borovskoe resort  |
| Minimal capacity:                | 220 000 holiday-makers per year  |
| Suggested region<br>siting:      | Akmola region,<br>Burabaiskiy district, Shchuchinsk city   |
| Approximate<br>investment value: | 3 061 million USD  |
| Infrastructure:                  | The first stage of the electric network of Shchuchinsk-Borovskoe resort made by the Akimat.  |
| Project status:                  | A spesial economic zone is created, there was started the 1st stage of tourist center construction («Burabay Lakes Resort Hotel»), which involves the construction of the hotel for 402 places, spa and fitness centers. The area is 3 hectares, the preliminary budget for the project is 88.5 million USD. |



| 2. Construction of a             | an international touri<br>Kapchagay wa  |
|----------------------------------|---|
| Branch:                          | Tourism industry  |
| Aim:                             | Provision of sustainable creation of a competitiv   |
| Suggested region siting:         | Almaty region,<br>coast of Kapchagay wate   |
| Approximate<br>investment value: | 20,400 million USD  |
| Infrastructure:                  | Design estimate docum<br>construction is develope<br>is from the national buc<br>by the Project Company<br>national budget. |
| Project status:                  | The masterplan of the to<br>Government of the Rep<br>2010;<br>- project estimate docur<br>networks construction a           |
|                                  |   |

ist center «Zhana IIe» on the coast of ater storage

le development of tourism, development of services, ive tourism industry

ter storage is near Kapchagay city

mentation of the external engineering networks ped by contractor organization «SEF» LLP. Funding udget. Plan of a detailed project design is developed ny «Intering-Almaty» Ltd. Funding is from the

tourist center approved by Decree of the public of Kazakhstan № 1340 dated December 10,

umentation is developed of external engineering and plan a detailed design

|                                  | 3. Resort development "Kenderly"   |
|----------------------------------|--|
| Branch:                          | Tourism industry   |
| Aim:                             | Provision of sustainable development of tourism, development of services, creation of a competitive tourism industry   |
| Suggested region siting:         | Mangystau region,<br>Karakiyanskiy district  |
| Approximate<br>investment value: | 2 350 million USD  |
| Infrastructure:                  | An agreement was signed with the company «GWSD», state examination<br>of feasibility of external physical infrastructure projects, including airport<br>due to be concluded. |
| Work<br>creation:                | During construction – about 3 000;<br>During operation– about 20 000   |

| 4. Mountain ski complex «Kokzhailyau» |   |
|---------------------------------------|---|
| Branch:                               | Tourism industry  |
| Aim:                                  | Creation of international ski complex in the superbs<br>of Almaty with all infrastructure with a tourist influx<br>of 2 000 000 people per year   |
| Suggested region<br>siting:           | Almaty region,<br>Kokzhailyau district in Zailiysk mountain groups  |
| Approximate<br>investment value:      | 4 081 million USD   |
| Notice:                               | Funding for feasibility study and the infrastructure of the complex construction is planned by the national budget. Construction of off-site infrastructure will be at the expense of local budget. |



|                                  | 5. Mountain ski reso   |
|----------------------------------|--|
| Branch:                          | Tourism industry   |
| Aim:                             | Creation of a ski resort w   |
| Suggested region siting:         | Almaty region,<br>Oykaragaysk Upland, Tur  |
| Approximate<br>investment value: | 20,4 million USD   |
| Infrastructure:                  | The geographical positi available opportunities                                  |
|                                  | - Almaty and Internation<br>the case of improving the<br>will take 30-40 minutes |
|                                  | - Mr. Turgenev is locate   |
|                                  | - The area available to a about 7,000 hectares (70                               |
| Work<br>creation:                | 500 people   |
|                                  |  |

sort «Velley - 3»

with a capacity of 91 thousand tourists

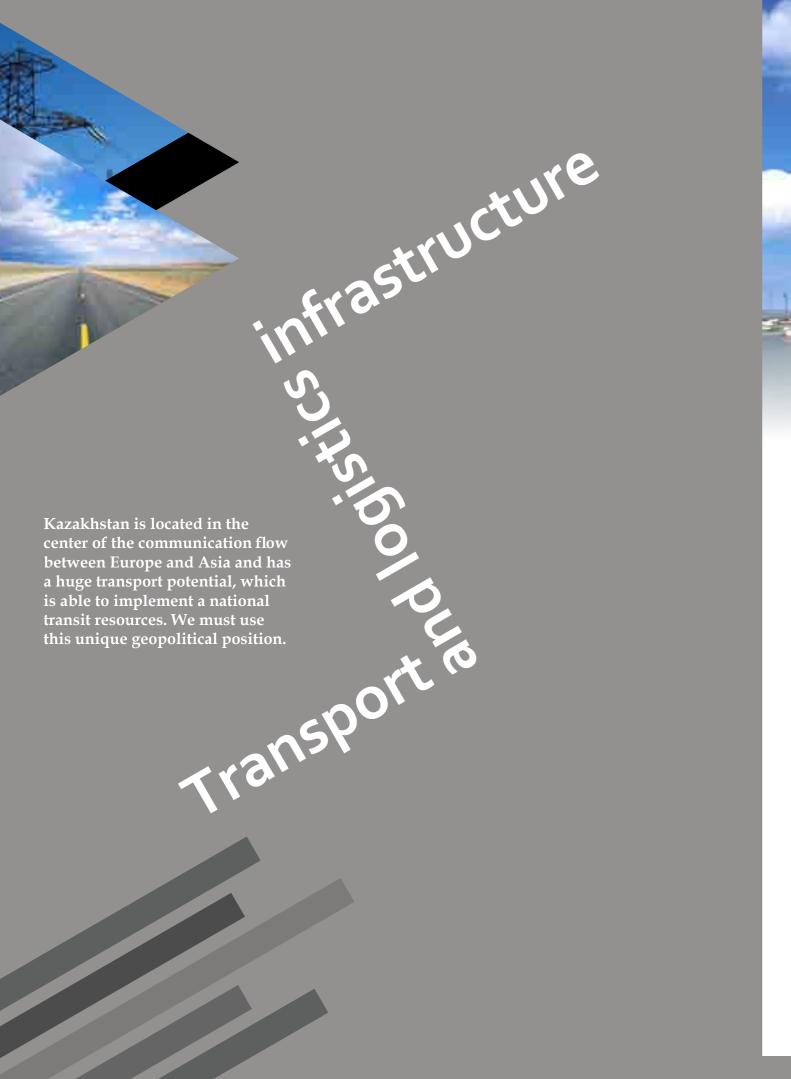
Furgen valley

sition of the object «Valley-3», can take advantage of es of access:

tional Airport are located at a distance of 90 km (in g the existing infrastructure of roads, the distance tes).

ated 20 km.

o accommodate the ski slopes and urbanization, is (70km2)







Construction of an integrated energy hub that provides with the necessary commercial, technical and human resources to oil and gas industry of Kazakhstan and the Caspian region.

Intelligent services to oil and gas sector, the sale and leasing of

Necessary means for construction of external infrastructure

Land was allocated, the feasibility study and DED of external infrastructure were completed, state examination of feasibility study was received, state examination of DED is expected to be accepted.



o10000, Astana, Syganak str., 25, Business-center "Ansar", 2 floor, Tel.: +7 7172 79 93 93, Fax: +7 7172 79 93 92, e-mail: info@kaznexinvest.kz website: invest.gov.kz