

8th Joint Commission of Government and Private Sectors of Japan and Kazakhstan on Economic Cooperation

Sectional Meeting Part 2 (16:45-18:00)

Session 3: "Cooperation in the field of transport, logistics and urban
infrastructure development"

Speaker: OZEKI Makoto (Nissin Corporation)

"Logistics Background of Central Asia."

~The latest situation of the container transport to Central Asia
and the importance of the Caspian Sea route to Europe~

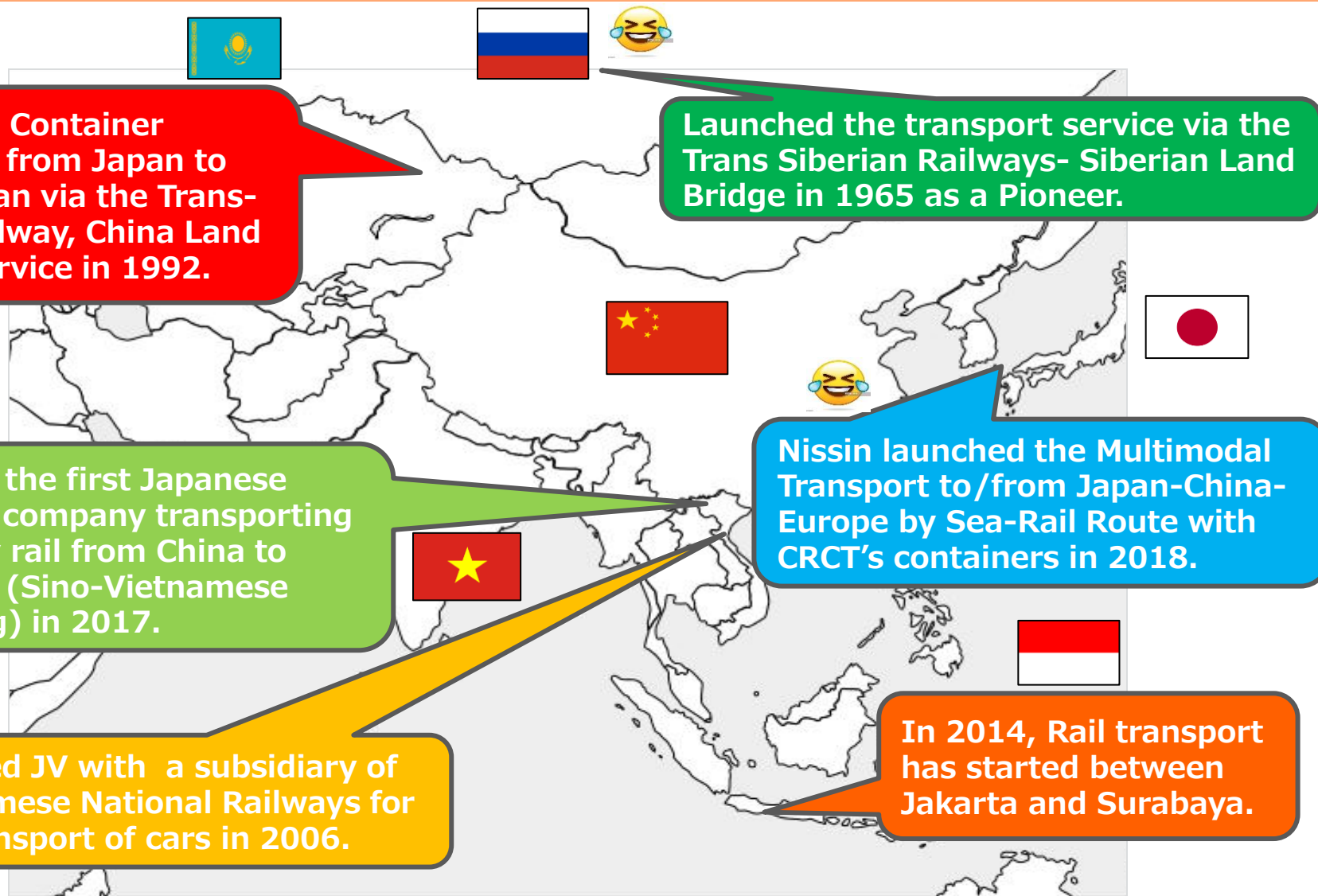


1st November, 2023
Global Business Department,
Nissin Corporation

- 1. The railway business of Nissin Corporation**
- 2. The latest situation of the container transport to Central Asia**
- 3. The importance of the Caspian Sea route to Europe.**
- 4. The case study of the business operations
by the Japanese company in Kazakhstan**
- 5. The Japan Trans-Eurasian Intermodal Operators Association
(JATIA)**

1. The railway business of Nissin Corporation

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2. The latest situation of the container transport to Central Asia

2. The latest situation of the container transport to Central Asia

"Three different transport routes".

① China Land Bridge (○)

Sea route from Japan to the main Chinese port like, Lianyungang or Qingdao, then by Chinese Railways to the border with Kazakhstan where the trans-loading of the containers onto the Kazakh wagons to the Central Asian destinations is arranged and Nissin handles mainly this route to Central Asian destinations instead of Trans-Siberian Route.

② Siberian Land Bridge (×)

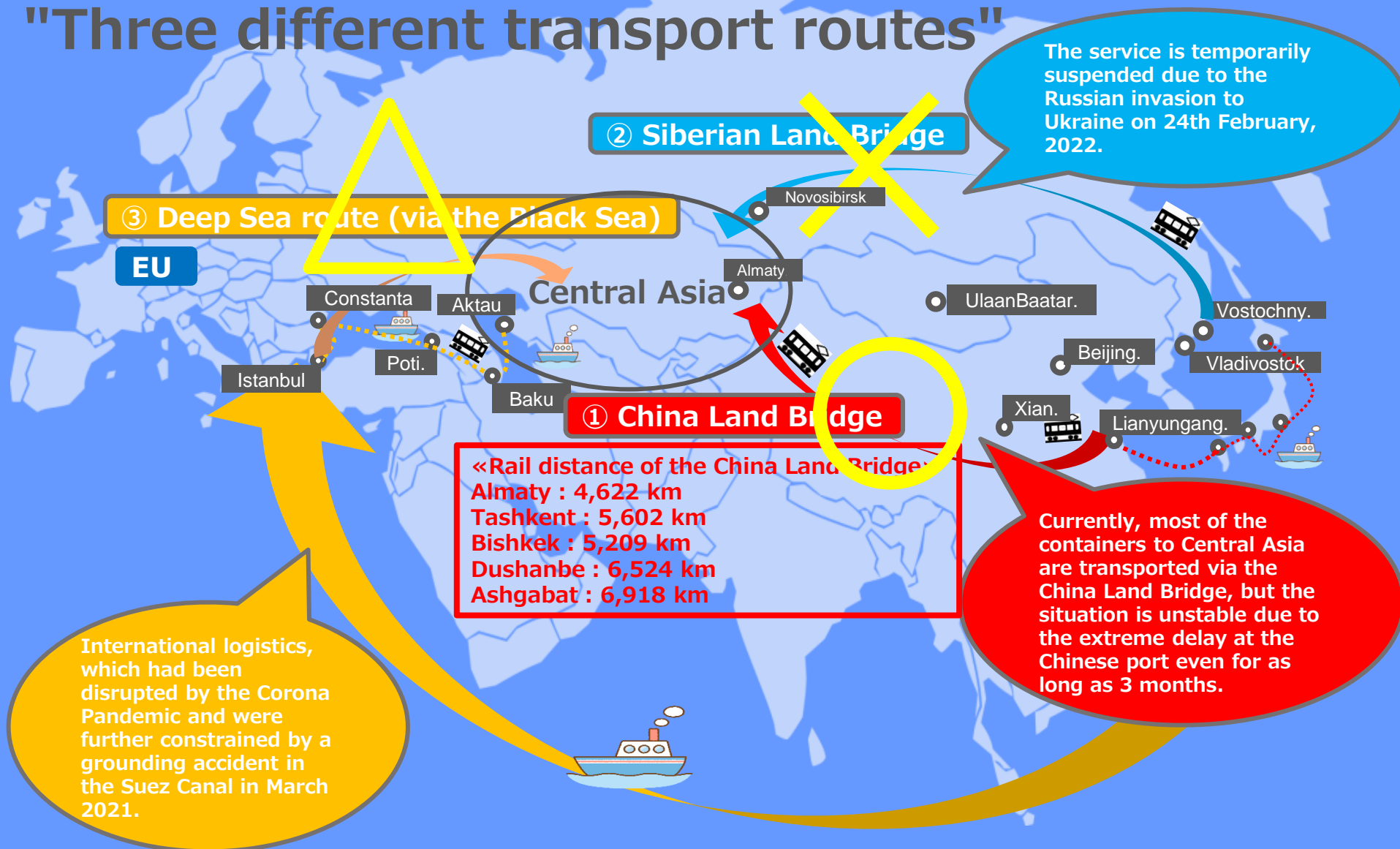
We, Nissin has been temporarily suspended this service due to the Russian invasion to Ukraine since 24th February 2022. However, the Trans-Siberian Railway is operating without problems, so it is at the customer's discretion.

③ Deep Sea route via the Black Sea (△)

By sea via the Suez Canal to Istanbul or Malta from where the trans-shipment and transport by feeder vessels to the Black Sea port of Poti (Georgia) are arranged. Then, by rail from Poti to the Azerbaijanian port of Baku, and by rail ferry across the Caspian Sea to the Kazakhstan port of Aktau, or the Turkmenistan port of Route to the port of Turkmenbashi.

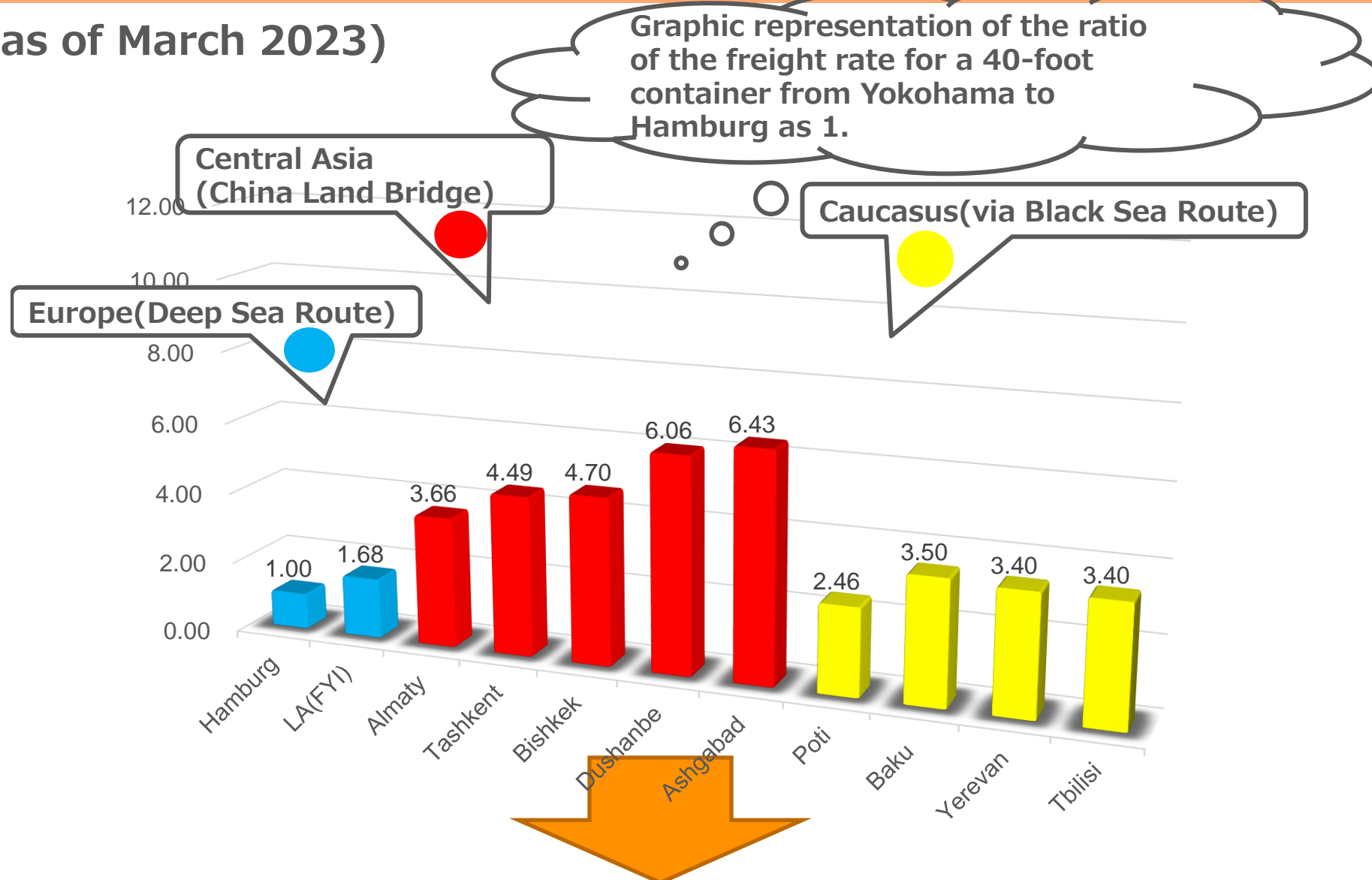
2. The latest situation of the container transport to Central Asia

"Three different transport routes"



2. The latest situation of the container transport to Central Asia

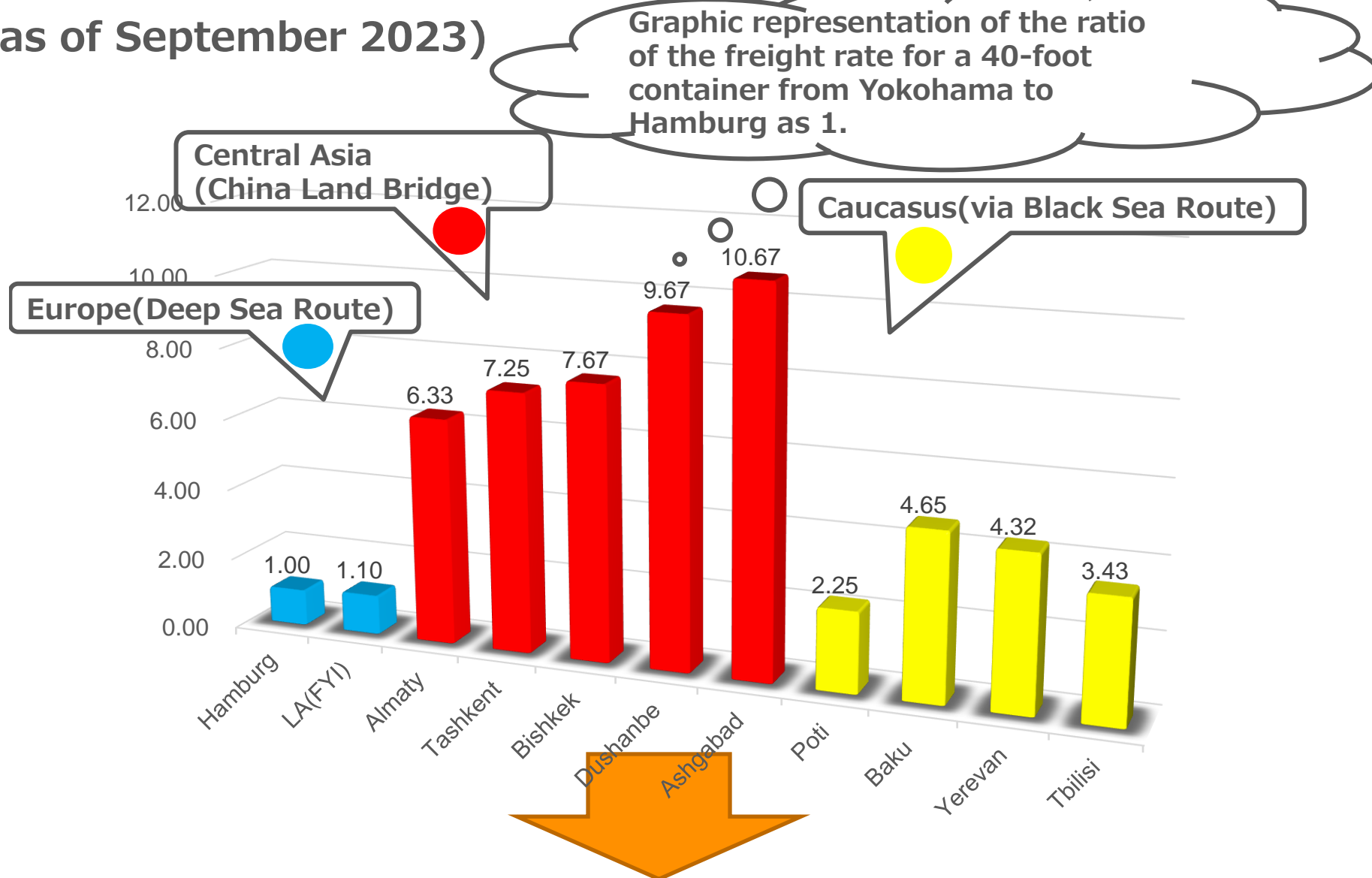
(as of March 2023)



(Source : This material based on data as of 1 March 2023 is made by Nissin Corporation.)

2. The latest situation of the container transport to Central Asia

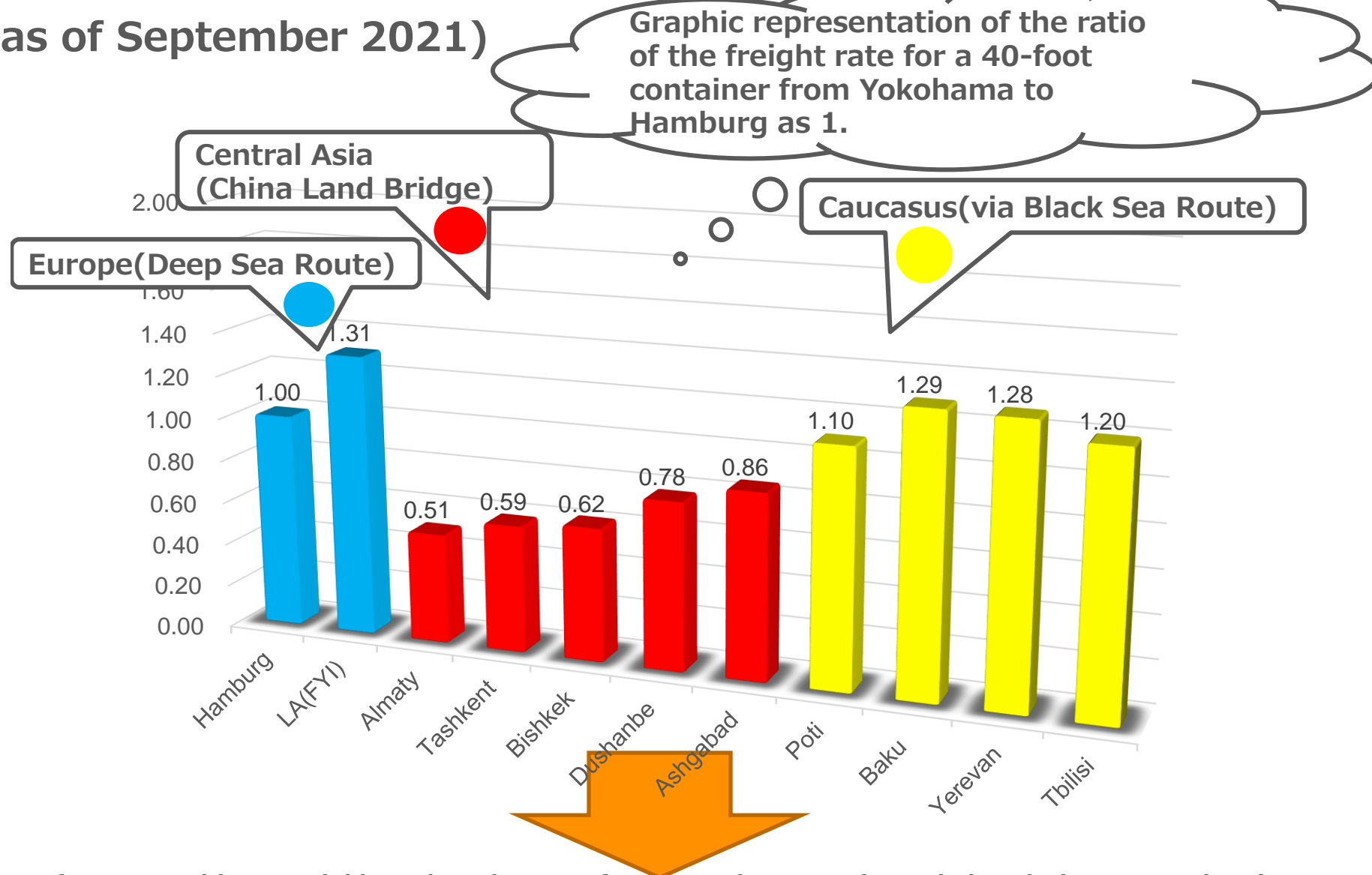
(as of September 2023)



(Source : This material based on data as of 1 September 2023 is made by Nissin Corporation.)

2. The latest situation of the container transport to Central Asia

(as of September 2021)



(Source : This material based on data as of 1 September 2021 is made by Nissin Corporation.)

2. The latest situation of the container transport to Central Asia

~Congestion of containers at Lianyungang~

151 days (≈5 months?)
from Kobe to Tashkent

"Longest case study in 2023".

ATD Kobe	ATA Lianyungang	ATD Lianyungang	The period of delay	Border arrival (Khorgos/Altynkol)	ATA Tashkent	Total transit time
07-Feb-23.	09-Feb-23.	12-Jun-23.	104 days	23-Jun-23.	08-Jul-23	151days

40 days
From Yokohama to Almaty

"Shortest case study in 2023".

ATD Yokohama	ATA Lianyungang	ATD Lianyungang	The period of delay	Border arrival (Alashankou/Dostyk)	ATA Almaty	Total transit time
29-Jun-23.	05-Jul-23	21-Jul-23.	7days	28-Jul-23.	08-Aug-23.	40days

{ The period of delay has been shortened
from three months to one week. }

3. The importance of the Caspian Sea Route to Europe

~ Criteria for selecting transport routes ~

(Previously...).

1. Freight rates

2. Transit time (including timeliness)



(From now on...)

3. environmental friendliness

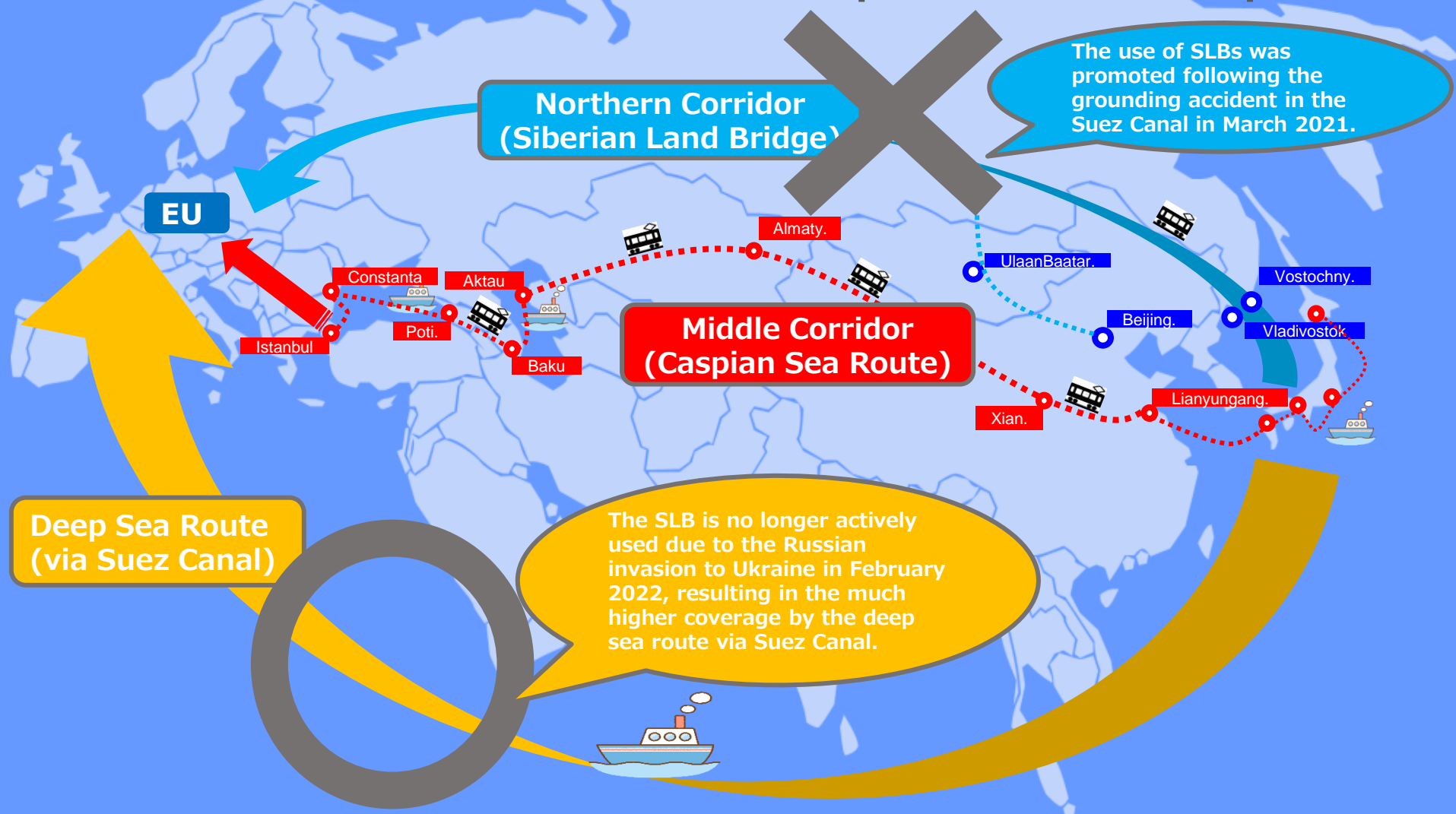
(Rail transport -> "**Sustainability**"!)

4. BCP

5. Bypassing Russia and Belarus

3. The importance of the Caspian Sea Route to Europe

~An alternative to the current transport route to Europe~



4. The case study of the business operations by the Japanese company in Kazakhstan

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THE VAST MAJORITY
OF JAPANESE PEOPLE LIKE TO SHOP
MANY JAPANESE PEOPLE
LOVE SHOPPING

Jalan
Jalan
Japan

Dear guests,
we solemnly invite you to the opening
of the second branch
of the Japanese chain of stores

«Jalan Jalan Japan»

in shopping complex Gallery Atakent!

We are opening a new store with a wide range of products:
fashionable clothing, stylish bags, high-quality footwear,
and sports goods! Everything for your vibrant and active lifestyle!

30.09.2023 | 10:00

Address:
Almaty, Timiryazeva street, building 42/30,
"Gallery" shopping complex, 2nd floor, 318 boutique.



 jalanjalanjapan.gallery

Following the opening of the first "Jalan Jalan Japan", the recycle and reuse shop on 1st October 2022, the second "Jalan Jalan Japan" shop has just been opened!

JJJ is the only Japanese retail chain operation in Kazakhstan!

4. The case study of the business operations by the Japanese company in Kazakhstan



(Photo by BOOKOFF CORPORATION LIMITED)

(Exterior of the second shop and signboard outside "Jalan Jalan Japan")

4. The case study of the business operations by the Japanese company in Kazakhstan



(Photo by BOOKOFF CORPORATION LIMITED)

(The view of the entrance of the second shop)

4. The case study of the business operations by the Japanese company in Kazakhstan



(The photo of new staff members right before opening the second shop.)

4. The case study of the business operations by the Japanese company in Kazakhstan



(Photo by BOOKOFF CORPORATION LIMITED)

(Customers enjoy shopping at the corner of UNIQLO.)

4. The case study of the business operations by the Japanese company in Kazakhstan



(Photo by BOOKOFF CORPORATION LIMITED)

(Customers at Brand Corner...)



(Photo by BOOKOFF CORPORATION LIMITED)

(In front of the Cashier...)

5. The Trans-Eurasian Intermodal Operators Association(JATIA)

5. The Japan Trans-Eurasian Intermodal Operators Association

Name: The Japan Trans-Eurasian Intermodal Operators Association

Abbreviated as : JATIA

Established: 1975

Members: 14 companies (as of September 2023)



KAMIGUMI



Thank you for your attention!

