







Investment opportunities of Zhambyl region



Republic of Kazakhstan Taraz 2017

RATING DOING BUSINESS

Doing Business 2017 35	Doing Business 2016 41	Change in rank + 16
Doing Business 2017 75,09%	Doing Business 2016 70,45%	Change in rank + 4,64%

Topics	DB 2017 Rank	DB 2016 Rank	Change in rank
Starting business	45	54	9 
Dealing with construction permits	22	78	56 
Registering property	18	18	-
Protecting minority investors	3	25	22 
Paying taxes	60	57	3 
Enforcing contracts	9	9	-

PROTECTION OF THE RIGHTS OF INVESTORS IN KAZAKHSTAN

**Entrepreneurial Code of the Republic of Kazakhstan dated of
October 29 in 2015 № 375-V**

**GUARANTEE OF LEGAL PROTECTION OF INVESTORS IN
KAZAKHSTAN**

GUARANTEE OF USE OF THE INCOME

**PUBLICITY OF ACTIVITY OF THE STATE CONCERNING
INVESTORS**

**GUARANTEES OF THE RIGHTS OF INVESTORS AT
NATIONALIZATION AND REQUISITION**

**The 3-rd place among 190 countries for the protection of
investors - «Doing Business»**

Additional guarantees of investors' protection

Agreements on mutual protection and encouragement of investments with 48 countries

1. USA	13. Macedonia	25. Azerbaijan	37. Jordan
2. Austria	14. Netherlands	26. Armenia	38. China
3. Belgium-Luxembourg Union	15. Poland	27. Georgia	39. Korea
4. Bulgaria	16. Romania	28. Kyrgyzstan	40. Kuwait
5. United Kingdom	17. Slovakia	29. Russia	41. Qatar
6. Hungary	18. Serbia	30. Tadjikistan	42. Malaysia
7. Germany	19. Finland	31. Uzbekistan	43. Mongolia
8. Greece	20. France	32. Ukraine	44. Pakistan
9. Spain	21. Czech Republic	33. Egypt	45. Turkey
10. Italy	22. Sweden	34. Israel	46. Vietnam
11. Latvia	23. Switzerland	35. India	47. Afghanistan
12. Lithuania	24. Estonia	36. Iran	48. Japan

The multilateral agreement within the European Economic Union



Investment preferences

Entrepreneurial Code of the Republic of Kazakhstan dated of October 29 in 2015 № 375-V

- ➔ **Release from payment of the customs duties** to 5 years on the import of the imported equipment, components, raw materials and spare parts.
- ➔ **The state natural grants** in the form of land, buildings, machinery, equipment, transport and others.
- ➔ **Tax privileges** exemption from payment of corporate income tax and land tax for 10 years, as well as from the payment of property tax for 8 years.
- ➔ **Investment subsidy**
investment subsidies, providing compensation to 30% of the actual costs for the construction and purchase of equipment.

GEOGRAPHICAL ARRANGEMENT OF ZHAMBYL REGION



Geopolitical situation:

it is located in southeast part
Kazakhstan also borders on 3 areas
Kazakhstan, in the south - with
Kyrgyzstan

Territory: 144,3 thousand sq.km (5,3% of the territory of the Republic)

Administrative-territorial division: The regional center - Taraz, 10
areas, 4 cities, 379 settlements

Population: areas: to 1,1 million people, Taraz: to 370 thousand
persons.

PRIORITY BRANCHES FOR INVESTMENTS



Leading branches

Chemical industry



Agro-industrial complex



Perspective branches

Power industry



Production of building materials



Tourism



Transport logistics



MINERAL RESERVES

Phosphorites	72% of balance reserves of phosphorite of RK, total reserves - 3 817.4 million tons
Barite	Barite ore reserves - 12.0 million tons
Fluorspar (fluorite)	80.6% of balance reserves of fluorspar of RK, total ore reserves - 24.9 million tons, or 7 million tons of fluorite
Gas	3% of the balance gas reserves of Kazakhstan, explored reserves - 45 billion m3, projected - 89 billion m3
Coal	21.1% of balance coal reserves of Kazakhstan, total of the balance reserves - 6.75 million tons, projected - 4.3 billion tons
Gold	8.2% of balance and 15.4% of predicted gold reserves of Kazakhstan, total reserves and predicted resources are estimated at 300 - 350 tons
Lead and zinc	15.4% of balance reserves of lead of RK and 3.4% of zinc reserves, probable reserves - 3.8 million tons
Copper	3% of balance and 9.7% of probable reserves of copper, total reserves and expected resources are 1.75 million tons
Tin	34.3% of forecasted reserves of Kazakhstan, total author reserves - 12 thousand tons, forecasted - 101 thousand tons
Rock salt	Forecasted reserves of salt - 2.6 billion tons
Mineral salts	Balance and probable reserves - 15.0 million tons
Gypsum and anhydrite	25.8% of balance gypsum reserves of RK, total of balance reserves of gypsum and anhydrite - 50.3 million tons
Rare earth elements	germanium, indium, cadmium, yttrium, ytterbium, elements of cerium and yttrium groups
Underground waters	40 fields of with stocks 4 520,9 thousand m3/d. (the 3rd place in the country by quantity of explored reserves)

PRIORITY BRANCHES FOR INVESTMENTS



Leading branches

Agro-industrial complex



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Power industry



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Transport logistics



TRANSPORT LOGISTICS

Transport capacity of the region



International railway TRACECA project
25 railway communications with 50 flights
connecting with all regions of Kazakhstan, Russia, China,
Kyrgyzstan and Uzbekistan

**The international
automobile corridor
"Western Europe - the Western China"**



Perspective project

**construction of the transport and logistic center
on the basis of the International airport "Auliye-Ata"
construction of the transport and logistic centers of a
class "A" and "B"**



TOURISM OF ZHAMBYL REGION

HISTORICAL AND CULTURAL TOURISM

- more than 3 000 historical, archaeological and architectural monuments
- the most ancient heritage of the Great Silk way



ECOLOGICAL TOURISM

- variety of natural zones (mountain, steppe, desert)
- unique types of flora and fauna (more than 3 thousand species of plants, more than 158 animal species and 260 bird species)

ACTIVE TYPES OF TOURISM

- mountaineering, water sports, fish catching, hunting, autorally, cross-country race, etc.
- The total area of hunting grounds makes 14 thousand hectares (40 animal species).
The fishery fund (28 thousand hectares) includes 59 reservoirs suitable for fishing.





The investment projects requiring financing



Modernization and construction of poultry farm

Initiator of the project: “Zhambyl Kus” LLP

Purpose of the project:

- modernization, reconstruction of poultry farm;
- deep processing of eggs in aseptic packages, which enriched with selenium & iodine;
- ham;
- litter processing for generating additional energy

Power of the project:

- boilers incubation: 800 thousand;
- eggs: 100 million pieces;
- ham: 9,2 thousand tons;
- **Production:** commodity egg and ham

Market: Kazakhstan & export

Total cost of the project: \$ 9,58 million

Assets of the initiator: current assets of enterprise, industrial base with 69,3 hectares of land plot, co-financing

Project location:

Zhambyl region, Bayzak area, Koktal village

Current status of the project: functioning poultry, 69,3 hectares of land plot, infrastructure, established channels for product sale, output is up to 20 million eggs per year.



Expansion of wool processing factory

Initiator of the project:

«Fabrika POSH Taraz» LLP

The purpose of the project: expansion of production and organization of fabric output at the functioning wool processing factory

Power of the project: 2,5 - 3 million meters of fabric per year

Market: Kazakhstan, CIS countries & Europe

Total value of the project: \$ 10,6 million

Requiring investment: \$ 10,6 million

Project location: Zhambyl region, Taraz city

Assets of the initiator: current assets of enterprise, industrial base, co-financing

Period of the project implementation:
2017 - 2018

Raw material: TOPS and yarn of own production

Current state of the project: project is at the stage of business idea (the 3d stage of modernization), enterprise is functioning, converting wool, produces TOPS (1st stage) and worsted yarn (2nd stage)



Special economic zone "Chemical park "Taraz"

Purpose of the project: creation of a special economic zone Chemical park Taraz (then – SEZ), where the construction of infrastructure is expected. There has been set up management company, whose main tasks are: to attract new members for SEZ, providing consulting services, maintenance of infrastructure, provision of services and raw materials to the participants of SEZ

Capacity of the project: on the territory of Chemical park Taraz is planning the realization of the 16 new chemical productions, which is not produced or produces in small numbers and it could have good economical index.

Total value of the project: \$ 34,2 milliard tenge (excluding projects for creation of chemical projects)

Market: Kazakhstan, CIS countries and foreign countries

Raw material: minerals, natural gas of Zhambyl region, own production, import

Current status of the project: a plot of land with an area of 505 hectares was allocated, feasibility study of

SEZ was developed, management company was created with the participation of Jurong (Singapore), negotiations were made with potential participants of SEZ, infrastructure of SEZ was started.



Construction of a plant for producing of soda ash

Initiator of the project:

akimat of Zhambyl region

Purpose of the project: construction of a plant for producing of soda ash

Power of the project: 400 thousand tons per year with the possibility of increasing up to 600 thousand tons per year

Market: Kazakhstan, CIS

Total cost of the project:

\$274 million, including:

- construction and installation: \$129 million;
- equipment: \$145 million

Required investment: \$274 million

Project location: Talas region

Raw material and infrastructure:

- rock salt: Sorkol deposit
- limestone: Aksai deposit
- gas: from operational gaseous area of Talas.

Current status of the project: project at the stage of business idea, there is land plot for the construction of the plant, stocks of raw materials: rock salt: Sorkol field (reserves - 1.93 billion tons, NaCl content - 66%); Limestone: Aksai deposit (reserves - 12.7 million tons)



Construction of small hydropower plants on the Merke river

Initiator of the project:

«Taraz Green Power Jenko» LLP

Purpose of the project: construction of small hydropower plants' cascade on the river Merke

Power of the project: 18 megawatt

Market: regions of Kazakhstan

Value of the project:

10 milliard tenge

Required investment :

10 milliard tenge

(borrowed funds, equity participation)

Period of the project implementation:

2017 – 2019

Project location:

Zhambyl region, Merke district.

Current status of the project: there are all permits and feasibility study for the project, agreement on development of the current project (RP) of CHP-5,6,7 with “Kazgidro” LLP is concluded. Project of the electric power generation scheme for TL 35 kV "ESD" was developed, technical conditions were obtained in "ZHES" LLP. Land plot of the power transmission line of 35 kV overhead line is allocated.



Expansion of SES in Kordai district

Initiator of the project: "KazEkoWatt" LLP

Purpose of the project: increasing the power of the existing solar power plant in Zhambyl region from 0.5 MW up to 7 MW

Power of the project:

- power 7 MW;
- electricity generation: 10 million kW

Market: regions of Kazakhstan

Cost of the project:

\$ 13 million

Required investment:

\$ 13 million (borrowed funds, equity participation)

Assets of the enterprise: current assets of the company, co-financing, land plot of 14.25 hectares

Project location: Zhambyl region, Kordai district, Otar village

Current state of the project: feasibility study of the project was developed, land plot was allocated, existing power of the SES is 0.5 MW and planned capacity of the solar power plant will be increased up to 7 MW.



Modernization of the extraction and processing of marble

Initiator of the project:

«Karatau Mramor» LLP

Purpose of the project: modernization of the current marble production and processing of marble products

Power of the project:

- marble blocks: 10,000 m³ / year;
- tiles: 120,000 sq.m. / year
- other products: 2,400 cubic meters

Cost of the project:

\$ 19,6 million

Required investment :

\$ 9,3 million

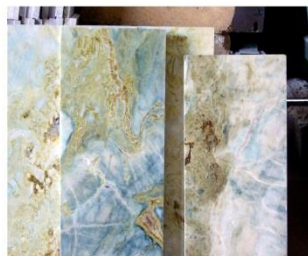
Assets of the enterprise: own fund USD 10.3 million, own quarries, right to subsoil use and functioning industrial base

Period of the project implementation:

2017 – 2018

Project location: Zhambyl region, Talas district, Koktal village

Current status of the project: company is functioning, process is operating, production is mined, processing and shipment of products are delivering to consumers. Equipment must be updated to expand the activities .





Transport and logistics center based on the international airport "Aulie-Ata"

Initiator of the project:

"International Airport" Aulie-Ata JSC in cooperation with SCAT Airline JSC

Purpose of the project: creation of the transport and logistic center on the basis of the international airport "Auliye-Ata" Taraz (creation of cargo terminal of "A" class, expansion the geography of flights, purchase of special equipment)

Capacity of the project:

- passengers: 200 - 250 people / hour;
- cargo: 10 thousand tons / year (airports of Bishkek and Almaty receive about 100-150 tons of cargo per day)

Cost of the project: \$ 3, 957 million

Assets of the initiator:

own fund is \$ 792 000, functioning assets of the company (airport, infrastructure, etc.)

Required investment : \$ 3,165 million

Target direction of investment:

- cargo terminal: equipment \$ 2 million,
- construction - \$ 1,957 million

Terms of the project implementation: 2018

Internal passenger traffic: Astana, Almaty, Aktau, Atyrau, Karagandy

International passenger traffic: Moscow, Istanbul, Urumchi.

Cargo and passenger transit:

- Tajikistan/India - Russia;
- Southeast Asia - Europe;
- The Middle East – Siberia

Current status of the project:

- constructed a new runway in 2013;
- reconstructed passenger terminal, area 6 200 sq.m in 2015, with the capacity for 200 passengers / hour.



Expanding of the milk processing plant

Initiator of the project:

«Burnenskii syrzavod» LLP

Purpose of the project: purchasing of the additional technological equipment/facility for increasing of factory's productivity.

Power of the project:

- hard and rennet cheese 300 tons a year
- butter 100 tons a year
- ultra-pasteurized natural milk 12 million liters per year

Total value of the project: \$ 2 million

Requiring investment: \$ 2 million

Assets of the initiator: functioning assets of the enterprise, industrial base, infrastructure, co-financing

Project location: Zhambyl region, Zhualy area, B.Momyshuly village

Period of the project implementation:

2017 - 2018

Current status of the project: enterprise is functioning, industrial base and infrastructure are full-fledged, products' sale is achieved, technological facility needs in modernization.



Roadside service complex

Initiator of the project:

“Besterek” LLP

Purpose of the project: construction of a roadside service complex for heavy truck transport, passenger buses and cars along the international road "Western Europe - Western China"

Capacity of the project:

- B category hotel;
- catering station;
- gas station;
- parking place;
- technical service station;
- tourist center;
- medical point;

Total value of the project: \$ 2,5 million

Required investment: \$ 2,5 million

Assets of the initiator: there is land plot with an area of 3 hectares and further expansion is planning up to 7 hectares

Period of the project implementation:
2017 - 2018

Project location:

Zhambyl region, Zhualyn district, along the route "Almaty - Shymkent"

Current state of the project: project is at the stage of development, technical conditions are obtained.



Roadside service complex Trakstop "Shakpakskie vorota"

Initiator of the project:

"KazTechPromotion" LLP

Purpose of the project: construction of the roadside service complex for heavy trucks, passenger buses and cars along the international road "Western Europe - Western China"

Capacity of the complex:

- B category hotel;
- catering station;
- gas station;
- parking place;
- technical service station;
- tourist center;
- medical point;

Total value of the project: \$ 2 million

Requiring investment: \$ 2 million

Project location: Zhambyl region, Zhualynsky district, 582 km + 250 road "Almaty-Tashkent-Termez"

Period of the project implementation:

2017 - 2018

Assets of the initiator: land port with an area of 4 hectares.

Current status of the project: there are technical specifications from the National Road Operator of Kazakhstan NC "KazavtoZhol" JSC and topographic survey. Design-estimate documentation, financial and economic model of the project are at the final stage.



Construction and operation of the roadside service complex

Initiator of the project:

"Camping Merke" LLP

The essence of the project: construction and exploitation of the roadside service complex of category "A" on the international highway "Western Europe - Western China"

Capacity of the project:

- roadside service from 360 to 400 thousand people per year;
- "A" category camping for 60 beds;
- catering service for 250 people contemporaneously;
- medical point;
- gas station;
- technical service station;
- mini market with an area of 100 square meters;
- parking place for 80 cars

Total value of the project:

\$ 700 million

Requiring investment: :

\$ 700 million

Project location:

Zhambyl region, Merke district

Period of the project implementation:

2017 - 2018

Assets of the initiator: land plot with an area of 7.5 hectares, located in Merke district, on 325 km of the Almaty-Tashkent-Termez road along the Western Europe-Western China international road.

Current status of the project: technical conditions were obtained from "NC" KazAvtoZhol" JSC, project is at the stage of development .



Construction of a chemical facility

Initiator of the project: «QADAM Industries» LLP

Purpose of the project: construction of a chemical facility for plant protection and producing micro fertilizers, chemical reagents for oil and mining industries within the territory of in FEZ "Chemical Park" Taraz "

Power of the project:

12 million liters of product per year

Total value of the project:

\$ 12.3 million

Required investment:

\$ 8.7 million

Project location: Zhambyl region, Shu district, FEZ "Taraz Chemical Park"

Period of the project implementation:

2017 - 2018

Current status of the project:

- business plan of the project is ready;
- there is a state registration certificates for pesticides which planned for production;
- land management project is developed;
- state act for the land plot under construction;
- memorandum for developing of project documentation with a profile design institute (of Russia) is signed;
- signed memorandum for supplying of raw materials with manufacturer



Growing, storage and processing of vegetables in industrial quantities

Initiator of the project:

"Maldybai - Agro" LLP

Purpose of the project: project involves the creation of the modern production for growing, storing and processing vegetables: onion, carrot and sugar beet in industrial quantities

Power of the project:

3 000 - 5 000 tons of product by the first year

Total value of the project:

1.65 billion tenge

Required investments:

1.65 billion tenge

Project location: Zhambyl region,
T. Ryskulov district, Maldybai village

Period of the project implementation:

2017 - 2018

Assets of the initiator:

- 60 wells of fresh water;
- field (850 hectares);
- land plot (10 ha) for the construction of the facility-complex

Current status of the project: there are all the title documents and project is at the stage of development.



Construction of a complex for deep processing of grains (wheat)

Purpose of the project: processing and production of wheat and range of products with deep processing of grains (wheat):

- gluten;
- vegetable oil;
- carbon dioxide;
- bioethanol (99.5% -99.9%);
- lysine (65%);
- fodder yeast,
- fodder with fillers;
- electricity.

Capacity of the project: 166 thousand tons of grain (4 - 5 class)

Total value of the project:

\$ 150 million

Required investments:

\$ 150 million

Assets of the initiator: 250 hectares of land port

Project location: Zhambyl region

Period of the project implementation:

2017 - 2019

Current state of the project: business plan is at the stage of developing and detailing, there is a project concept.



The construction of recycling plant of PET (polyethylene terephthalate)

Initiator of the project:

“Kaskadstroy T-I-A” LLP

Purpose of the project: production of raw PET materials in granules for producing of plastic articles by the processing of secondary raw materials, used PET bottles and waste

Capacity of the project: 6,000 tons of PET pellets per year

Market: Kazakhstan

Efficiency of the project: internal rate of return IRR 116%, payback period is 5 years

Total value of the project:

10 million Euro, including:

- construction: 1,4 million Euro
- equipment: 8 million Euro
- working capital: 0.6 million Euro

Required investments: 9 million Euro

Assets of the initiator: own fund of 1 million Euro, land port with an area of 2,5 hectares.

Project location: Taraz city

Period of the project implementation:

2017 - 2018

Current status of the project: there are necessary documents for the realization of the project, construction is under way.



Reconstruction of the processing plant

Initiator of the project:

“DaiLTHY 2013“ LLP

Purpose of the project: processing and dressing of small cattle and cattle skins production, of semi-finished «Wet - Blue» leather products

Power of the project:

- dressing of small cattle skins up to 1 million pieces per year;
- dressing of cattle skins up to 360 thousand pieces per year

Total cost of the project:

\$ 1.5 million

Required investments:

\$ 1.5 million

Project location: Zhambyl region, Taraz city.

Terms of the project implementation: 2017

Assets of the initiator: there are land plot, industrial base, industrial infrastructure, technological equipment

Current status of the project: there is a business plan, additional equipment and working capital (raw materials and chemicals) are required.



Production of fruit and vegetable juices and fruit concentrate

Initiator of the project:

«Vitamin Premium» LLP

Purpose of the project:

- processing of fruit and vegetable products
- production of juice drink (not less than 5 types of drinks)

Power of the project: juice drink - 350 thousand liters per month

Total value of the project:

200 million tenge

Required investments:

200 million tenge

Project location: Zhambyl region, Taraz city

Terms of the project implementation:

2017

Assets of the initiator: enterprise is functioning, production of one type of product (apple juice, 50 thousand liters per month)

Current status of the project: working capital is needed to expand the amount of output and product line.



Plant for drying fruits and vegetables

Initiator of the project:

- initiator: "NC" SEC "Taraz" JSC
- strategic partner: "Dry Food" (Russia)

Purpose of the project:

- processing fruits and vegetables;
- production of dried fruits and vegetables

Capacity of the project: natural food concentrates (dry mono-components), obtained from high-moisture food products (over 20 items)

Total cost of the project:

340 million tenge

Required investments:

340 million tenge

Assets of the initiator: share participation up to 49%, it is possible to provide land plot for the project

Project location: Zhambyl region

Current status of the project: there is a business plan of the project.



Tourist complex "Tau Samaly" the canyon "Berikkara"

Initiator of the project:

"Tilebai Baba" LLP

The purpose of the project: construction of a tourists recreation-area in the mountain canyon "Berikkara" with the full range of tourist services

Capacity of the project:

- 2 000 - 2 500 tourists per year;
- hotel for 180 beds;
- cottage for 10 people, with a conference-hall of 38 square meters

Total cost of the project: 900 million tenge

Required investments: 500 million tenge

Project location: Zhambyl region, Zhualy district

Period of the project implementation:

2017 - 2018

Participation of the initiator: functioning tourist recreation-area is in a ownership of the project initiator, feasibility study is being completed, infrastructure is being built (hotel is 80%, road is 40%)

Current status of the project: gas supply and sewerage are required, there are business plan and all permits .



Construction of the tourist complex "Koksay"

Initiator of the project:

«Baiterek Travel Center» LLP

Purpose of the project: construction of an all-season yurt town with a modern hotel for tourists at «Koksay» canyon

Capacity of the project:

- 21 national yurtas
- hotel for 120 beds
- restaurant for 200 people

Total cost of the project:

\$ 3,125 million

Required investments:

\$ 3,125 million

Project location: Zhambyl region, Zhualy district, Tattybai Duisebayuly village

Period of the project implementation:

2017 - 2018

Current status of the project: infrastructure has been completed, draft of the project has been developed, detailed design of the project is required.



Construction of the ski resort

Initiator of the project:

akimat of Zhambyl region, "NC" SEC "Taraz" JSC

Purpose of the project:

construction of the Karalma ski resort

Capacity of the project:

- quantity of ropeways – 4 pieces.
- extent of skiing runs – 30 000 m.
- extent of ropeways – 9 150 m.
- high-rise difference of ropeways – 2 220 m.
- number of skiers – 12 000 people per year
- one-time capacity of the resort – 5 000 people.

Indicators of a ski resort :

- lower elevation is 1 600 meters;
- top elevation mark is 2 900 meters;
- elevation difference – 1 300 meters

Services: ropeways, skiing runs and the related service infrastructure (hotels, cafe, etc.)

Market: local population, CIS, Near Abroad.

Total value of the project:

- 250 million Euro;
- required sum of investment is 200 million Euro

Project location: Zhambyl region, Zhualy area, Karalma canyon, Tattybai village (20 km. from the district center)

Current status of the project: allocation of the land plot and development of the feasibility report are planned



Formation of an agro-tourist complex Altyn-Bulak

Initiator of the project: “Altyn-Bylak“ farm

Purpose of the project: construction of the agro-tourist complex "Altyn-Bulak“ and organization of recreation for Kazakhstan and foreign tourists, for family, individual and corporate recreation.

Period of the project implementation:
2017 - 2018

Total cost of the project: 1 billion tenge

Required investments: 800 million tenge

Capacity of the project:

- up to 24,000 vacationers / year;
- 30 cottages for 200 people;
- golf course with an area of 5 hectares.

Project location: Zhambyl region, Zhambyl district, Shaykoryk village

Assets of the initiator:

- own fund of 200 million tenge;
- land plot of 10 hectares;
- an apple orchard and vineyards;
- natural reservoir, with in area of 2.5 hectares.

Current status of the project: infrastructure has been completed, construction works are underway (40% of the complex has been built), there are all the title documents ready.





THANK YOU FOR ATTENTION!!!

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