



# INVESTOR'S

https://investinnur-sultan.kz/en/





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### WELCOME SPEECH OF THE MAYOR OF NUR-SULTAN



ALTAI KULGINOV

### **DEAR INVESTORS!**

Nur-Sultan is a dynamically developing capital of Kazakhstan and a competitive city of the country. Our main goal is to make the city comfortable for living and business.

Investment attraction is one of the main and urgent tasks. In this regard, there are various support measures for projects, which you will learn more about in this guide. Akimat of Nur-Sultan is actively working to create a favorable investment climate.

The volume of investments in fixed assets has increased more than 17 times over 20 years. Due to the high growth rates of socio-economic indicators. Nur-Sultan continues taking the first place in terms of investments in housing construction.

The capital is developing in accordance with the best world standards, and therefore we place greater emphasis on investments in alternative energy, as well as innovative projects.

Our city is always open and supports new investment projects. We invite you to consider the investment opportunities of our city, prepared on the basis of the city's demand and financial and economic attractiveness.

Welcome to the capital of Kazakhstan – Nur-Sultan.

We look forward to fruitful cooperation!

## CHAPTER 1 CITY OPPORTUNITIES





Total Area of the City



Population



**1 158 838** people

Labor Force



Population Growth



4.9%

Average Salary



### CITY OPPORTUNITIES



Number of Operating Small and Medium-sized Businesses

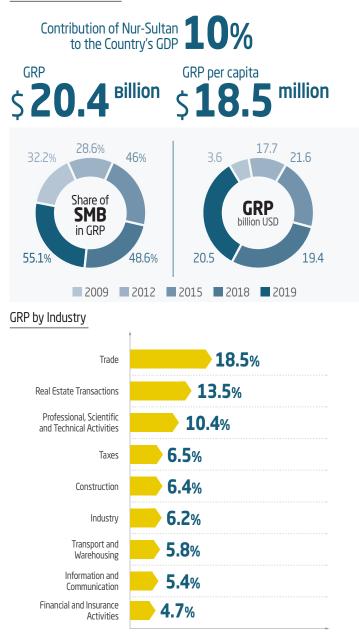
### 134 475

Number of People Employed in Small and Medium-sized Businesses

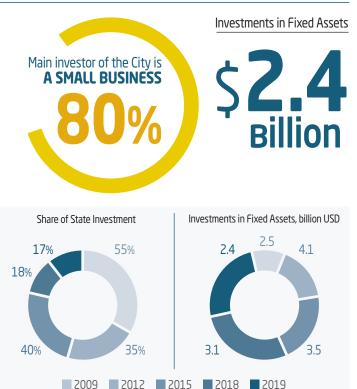
387 879



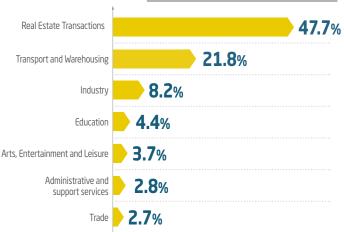
Gross Regional Product



### CITY OPPORTUNITIES

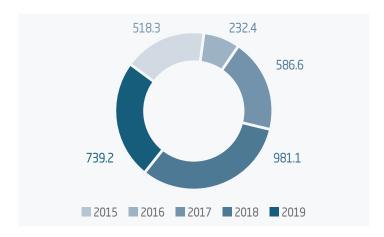


### Investments in Fixed Assets by Industry

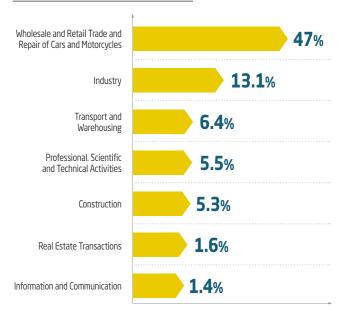




### Foreign Direct Investment in Nur-Sultan, \$ million



### Foreign Direct Investment by Industry

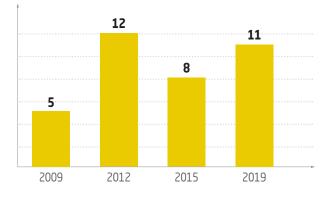


### CITY OPPORTUNITIES

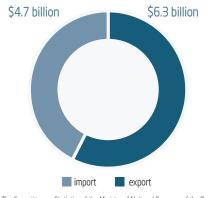
### Foreign Trade Turnoverof Nur-Sultan



Foreign Trade Turnover, \$ billion



### Structure of Foreign Trade Turnover



Source: The Committee on Statistics of the Ministry of National Economy of the Republic of Kazakhstan and the State Revenue Committee of the Ministry of Finance of the Republic of Kazakhstan



### Most Exported Goods



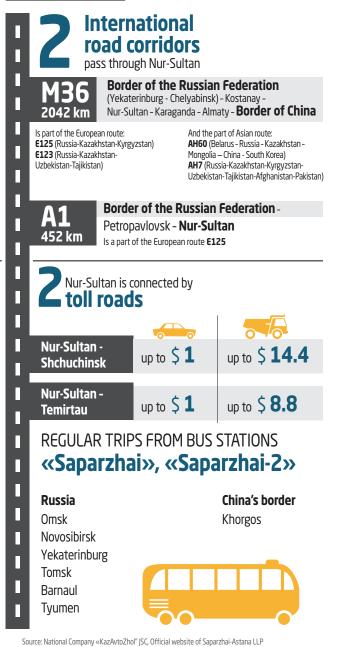
Source: The Committee on Statistics of the Ministry of National Economy of the Republic of Kazakhstan and the State Revenue Committee of the Ministry of Finance of the Republic of Kazakhstan

### CHAPTER 1





### Auto-road



### CHAPTER 1

### Railways



Railway Station Throughput, (passengers per day)



**Russia** Moscow Chelyabinsk Kazan Tomsk Uzbekistan Tashkent

**Belarus** Baranovichi International rail traffic

**PRC** Urumqi

**Kyrgyzstan** Bishkek

Tariffs by KTZh - Freight Transport JSC (National Operator)

General-purpose\* **1.1 USD per hour** Stock **0.8 USD per hour** Flour **2 USD per hour** Woods Products **1.4 USD per hour** Tanks **0.9 USD per hour** 



\*General-purpose - covered railroad wagon, flat wagon, gondola type wagon



### Nursultan Nazarbayev International Airport



#### Cargo Flow of N. Nazarbayev Airport, ton per year



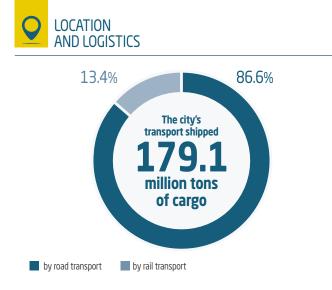


Source N. Nazarbayev International Airport

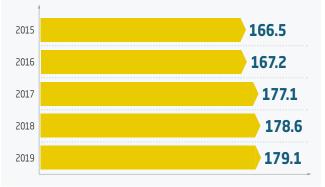
# **38** International Flights

Daily		
♀ Minsk ♀ Mo	scow	🖓 Istanbul
♥ Tashkent	<b>Frankfu</b>	rt
Airport of Destination	Flight Time hh-mm	Number of Flights per week
Abu Dhabi	04-40	3
Antalya	04-40	15
Baku	03-00	4
Batumi	03-10	2
Bishkek	01-45	4
Budapest	05-05	2
Varna	04-40	1
Warsaw	04-45	4
Dubai	04-30	10
Dushanbe	03-00	3
Yekaterinburg	01-45	6
Yerevan	03-20	1
Kazan	02-20	3
Kiev (B)	03-45	7
Krasnodar	03-20	3
London	06-25	7
Mineralnye Vody	04-00	3
Minsk	04-00	7
Moscow (Sheremetyevo, Vnukovo)	03-25	28 (24, 4)
Novosibirsk	01-50	10
Omsk	01-05	7
Paris	06-15	3
Beijing	05-55	7
Prague	05-20	2
Sanya	08-25	1
Sochi	03-20	2
Seoul	07-10	2
Thessaloniki	06-10	1
Saint-Petersburg	03-55	7
İstanbul	04-45	13
Tashkent	02-00	12
Tbilisi	03-15	5
Tokyo (Narita)	07-30	1
Ulaanbaatar	03-30	2
Urumchi	02-50	8
Frankfurt	05-35	10
Helsinki	04-30	1
Sharm El Sheikh	06-10	by season

Source: N. Nazarbayev International Airport



### Cargo Turnover of All Types of Transport, million tons



### NUR-SULTAN IS THE LARGEST TRANSPORT HUB,

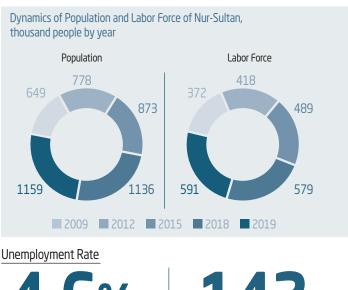
through which the main railways and highways pass. The city is a hub connecting all macro-regions of the Republic of Kazakhstan through the implementation of interregional road network projects: **«Center - East»**, **«Center - South»**, **«Center - West»** 

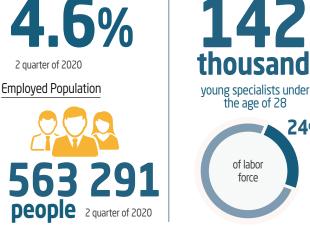
Source: NC Kazakhstan Temir Zholy JSC





UN Human Development Index



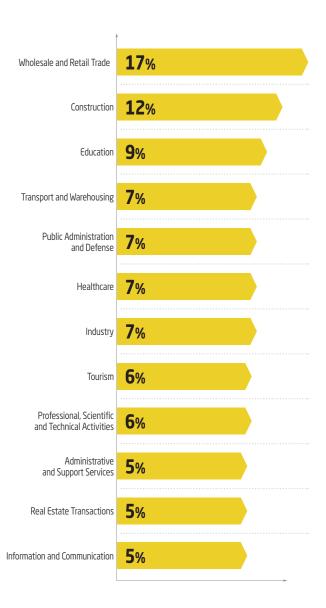


Source: The Committee on Statistics of the Ministry of National Economy of the Republic of Kazakhstan

24%

### CHAPTER 1

#### Employed Population by Industry, 2 quarter of 2020, people, in %

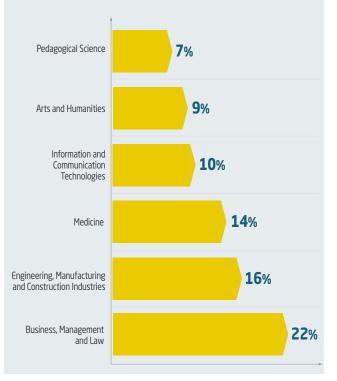




Education in Nur-Sultan

### 14 EDUCATIONAL INSTITUTIONS OF HIGHER EDUCATION 56 877 STUDENTS IN EDUCATIONAL INSTITUTIONS OF HIGHER EDUCATION (2019-2020) 12 846 GRADUATES IN EDUCATIONAL INSTITUTIONS OF HIGHER EDUCATION (2019-2020)

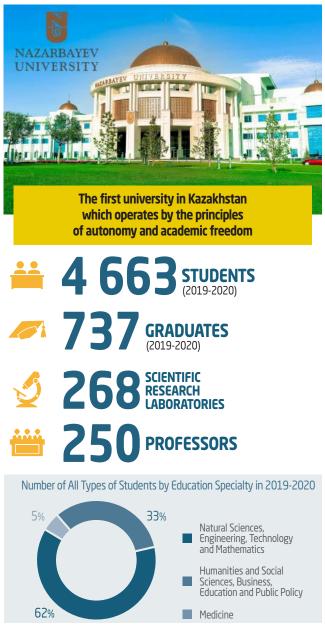
Number of Students in Educational Institutions of Higher Education by Specialty in 2019-2020 Academic Year, %



Source: Education Department of Nur-Sultan

### CITY OPPORTUNITIES

### Nazarbayev University



Source: Nazarbayev University Autonomous Educational organisation

# CHAPTER 2 DOING BUSINESS IN NUR-SULTAN



### Entry and Leave

#### REQUIRED DOCUMENTS



Passport



(investor, business, work visa, e-visa)

### If Period of Stay is more than 5 Days

Temporary residence permit (registration)

#### WHERE TO GET:



- Visa and Migration Website\*
   Migration Delice Department
- Migration Police Department
- Department of Internal Affairs of Nur-Sultan\*\*

### COST: FREE OF CHARGE

### Period of Residence Permit

UNDER A VISA-FREE REGIME:

Duration specified in an agreement on visa-free entry and stay

COUNTRIES OF THE EURASIAN ECONOMIC UNION:

### 🗾 90 days

IF NO DEADLINE IS SET:

### 30 days

### Labor Activity

· Forbidden without corresponding permissions



WHERE TO GET?

- Public Service Center\*\*\*
- Migration Police Department
- Department of Internal Affairs of Nur-Sultan

\*https://vmp.gov.kz/ru/services

\*\*Migration Police Department Address: 29, Saken Seifullin St. Phone: 8 (7172) 37 48 51

\*\*\* Addresses and contacts of Public Service Center: https://con-rk.kz/nur-sultan/

### Visa-free Entry

### List of countries which citizens are entitled to visa-free regime entry to Kazakhstan

Visa-free Entry up to 30 Days			
Bosnia and Herzegovina	China	Thailand	
Hungary	Cuba	Turkmenistan	
Vietnam	Morocco	Turkey	
Egypt	Oman	Uzbekistan	
India	Pakistan	Philippines	
Indonesia	North Macedonia	Croatia	
Jordan	Serbia	SRI Lanka	
Iran	Singapore	Ecuador	
Qatar			

Visa-free Entry up to 90 Days			
Azerbaijan	Denmark	Mexico	Slovenia
Armenia	Israel	Moldova	Tajikistan
Argentina	Spain	Mongolia	Ukraine
Belarus	Italy	Netherlands	Finland
Belgium	Cyprus	Norway	France
Bulgaria	Korea	UAE	Montenegro
Brazil	Kuwait	Poland	The Czech Republic
Vatican	Kyrgyzstan	Portugal	Chile
Germany	Latvia	Russia	Switzerland
Greece	Lithuania	Romania	Estonia
Georgia	Luxembourg	Slovakia	Japan

Visa-free Entry up to 14 Days	
Hong Kong	

Visa-free Entry up to 72 Hours		
India	China	

### **1. INVESTOR VISA**

The period for getting a visa is no more than **5 working days** 



SINGLE ENTRY up to 90 days

MULTIPLE ENTRY **up to 3 years** 

### RECIPIENTS

Chief executives and / or deputy heads



- Business leader of legal entity engaged in investment activities in Kazakhstan
- Members of their families

### Procedures of Obtaining Investor Visa

### Application to the Public Service Center for issuing a visa application

### DOCUMENTS

A copy of the person's identity document with a notarized translation\*

A copy of Charter of an applicant\*\*

A copy of document confirming person's job position\*\*

Copies of documents confirming the fact of applicant's investment made to an investment project\*\*\*

2. The State corporation submits an application to the applicant

The applicant submits an application and documents to the Ministry of Internal Affairs of the Republic of Kazakhstan (Committee of migration service)

#### DOCUMENTS

 A copy of Certificate of state registration of a legal entity or as an individual entrepreneur;

2. A copy of Charter of a legal entity or a patent;

3. A copy of appointment order of the head of a legal entity;

 Order of a legal entity on the appointment of its representative for delivery of documents or power of attorney;

5. A copy of the attorney's ID;

6. Filled in two copies of the form (hardcopy and e-version).

4. An approval number is assigned for transferring to foreign institutions of the Republic of Kazakhstan. Documents and information are provided to the Ministry of Internal Affairs of the Republic of Kazakhstan (Committee of migration service).

#### DOCUMENTS

1.Visa application form for obtaining a visa with photo (3.5 x 4.5 cm);

2. A valid diplomatic, service, passport of a foreign state or other identity document recognized by the Republic of Kazakhstan and granting the right to cross the State border of the Republic of Kazakhstan;

3. Additional documents required\*\*\*\* to obtain a visa in accordance with visa category;

4. Original payment documents confirming payment of consular fee or state fee.

### **5.** Getting a visa

\*passport must be valid for at least 3 months longer than the requested visa.

\*\*if the applicant is a legal entity, the original is submitted for verification.

\*\*\* documents confirming the actual costs of the investor are: primary accounting documents issued in accordance with the legislation of the Republic of Kazakhstan on accounting and financial reporting, invoices issued in accordance with the tax legislation of the Republic of Kazakhstan, customs declarations issued in accordance with the customs legislation of the Republic of Kazakhstan, the original is submitted for verification.

\*\*\*\* List of additional documents: http://adilet.zan.kz/rus/docs/V1600014531

### 2. BUSINESS VISA

#### RECIPIENTS

### Visa B1

- Conference participants
  - Participants of meetings, round table organisations accompanying humanitarian assistance
  - People arriving for the purpose of lecturing and conducting classes in educational institutions
  - Participants of youth, student and school exchange programs, except for training in educational institutions of Kazakhstan
  - People arriving for the purpose of equipment installation, repair and maintenance

### Visa B2

- · People arriving to provide consulting or audit services
- People arriving to conduct negotiations
  or secure contracts

### Visa B3

- People arriving to conduct negotiations or secure contracts within a framework of cooperation in the field of industrialization and investment
- Founders or Board of Directors

### VALIDITY OF VISA



SINGLE ENTRY (B1, B2, B3) -



MULTIPLE ENTRY (B1 и B3) -

### up to **1** year

MULTIPLE ENTRY (B2) -

up to 180 days



### **3. WORK VISA**

#### RECIPIENTS

#### Visa C3



• People traveling to the Republic of Kazakhstan or staying in the Kazakhstan for the purpose of labor activity, as well as members of their families

### Visa C4

• People traveling to the Republic of Kazakhstan or staying in Kazakhstan for self-initiated employment arrangement on demanded professions

### Visa C5

• Business immigrants

### Visa C6

Season-related migrant workers

#### VALIDITY OF VISA



SINGLE ENTRY (C3, C4, C5, C6) **up to 90 days** MULTIPLE ENTRY (C3 и C4) **up to 3 year** MULTIPLE ENTRY (C5) **up to 2 year** MULTIPLE ENTRY (C5) **up to 1 year** 

### 4. E-VISA

#### **REQUIRED DOCUMENTS**

• A valid invitation from Kazakhstani party, registered by the Migration Police Department. Department of Internal Affairs of Nur-Sultan



#### WHERE TO USE:

 Checkpoints of international airports in Nur-Sultan and Almaty

#### VALID FOR:

Visa recipient and is NOT valid for accompanying persons



www.vmp.gov.kz

In accordance with the Rules for execution of invitations, coordination of invitations to entrance of the noncitizens to the Republic of Kazakhstan, issue, Cancellation, recovery of the Republic of Kazakhstan visas, as well as extension and reduction of their validity term under No. 14531 dated on December 15, 2016

Legal Entity Registration in Kazakhstan

### LEGAL ENTITY REGISTRATION IN KAZAKHSTAN

Obtaining an individual identification number\*, electronic digital signature\*\*, authorization on the **egov.kz** website and ordering an online service

Choosing the type of registration of a legal entity (Limited Liability Partnership, Joint Stock Company) and size of business entity

Filling in an application (address data, name, chief executive and information about the founders)

REQUIRED DOCUMENTS FOR FOREIGN PARTICIPATION
 Legalized extract from trade register or other legalized document certifying that a founder (a foreign legal entity) is a legal entity under foreign state legislation, with notarized translation into Kazakh and Russian:

• A copy of passport with translation into Kazakh and Russian languages;

• Documents must be scanned in a single file, in pdf format.

- 5. Signing an application by an electronic digital signature
- Getting a notification about application processing status in personal account
- Registration of an organisation in the Ministry of Justice of the Republic of Kazakhstan\*\*\*
- 8.

Opening a primary bank account



Conclusion of a compulsory insurance contract

#### **OBTAINING:**

• Certificate of state registration of a legal entity and record registration of a branch or representative office or a reasoned refusal;

• Certificate of record registration of a branch (representative office) of a legal entity

LLP ~ 2 working days JSC ~ 14 working days



\*to obtain an IIN, contact the Department of State Revenues of Nur-Sultan Address: 52, Republic Avenue, Nur-Sultan, Phone: 8 (7172) 77 31 83 \*\* Contact the Public Service Center

\*\*\* Address: 13th entrance, 8. Mangilik El Avenue. House of Ministries, Nur-Sultan, Phone: +7 (7172) 74-07-97

Source: NC Government for Citizens JSC



### Classification of Business Entities by Size

MICRO BUSINESS



SMALL BUSINESS



### up to **100 people** up to \$**1.8 million**

MEDIUM BUSINESS



LARGE BUSINESS



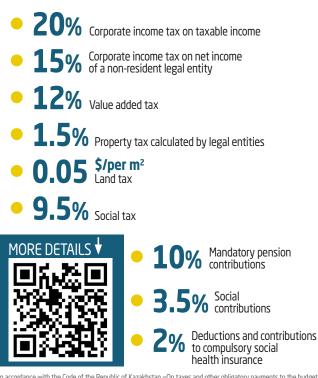
### CHAPTER 2 DOING BUSINESS IN NUR-SULTAN



### Total Tax Burden

(Contributions in Company's Profit)\*





In accordance with the Code of the Republic of Kazakhstan «On taxes and other obligatory payments to the budget» under No. 120-VI dated on December 25, 2017

### CHAPTER 2 DOING BUSINESS IN NUR-SULTAN

Tariffs in Nur-Sultan



### MOBILE CONNECTION

from 0.03 \$/min



Source: Astanaenergosbyt LLP, Astana Power Sales Company LLP, Astana Su Arnasy State Enterprise, Kazakhtelecom JSC, Kcell LLP

### Digitalization

### URBAN SERVICES CENTER «**I QALA**»

Connection to all housing and public utility services from **ONE CONTACT** 



### TECHNOLOGICAL BRAND OF CAPITAL'S AKIMAT **«SMART ASTANA»**

### 113 113 urban services out of 177 are online

### 80 services in 10 categories



- Medicine
- Education
- Transportation
- Tourism
- Housing and Public Utility Services etc.

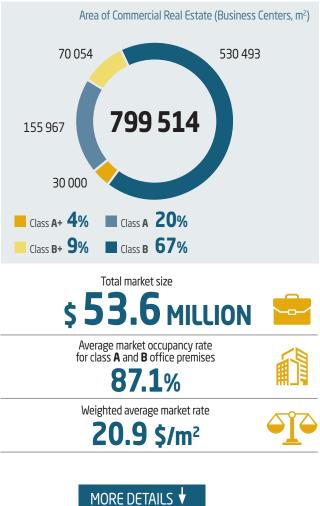


Program operator ASTANA INNOVATIONS JSC

### CHAPTER 2 DOING BUSINESS IN NUR-SULTAN



### REAL ESTATE MARKET IN NUR-SULTAN





Source: Colliers international Company

### CHAPTER 2 DOING BUSINESS IN NUR-SULTAN









out of 190 countries in the **Doing Business** (2019) ranking by World Bank



for the protection of minority investors



for the ensuring execution of contracts

### 24<sup>th</sup> place

for the indicator "Property Registration"

Source: World Bank

### CHAPTER 2 DOING BUSINESS IN NUR-SULTAN

# Fitch Ratings

BBB Outlook - "Stable"

# **S&P Global** Ratings





### CHAPTER 3 STATE SUPPORT MEASURES FOR BUSINESS



### Investment Contract

### **1. INVESTMENT PROJECT**

### CONDITIONS

- Recipient must have a status of a legal entity of the Republic of Kazakhstan
- Compliance with a priority activity

### PREFERENCES

- Exemption from customs duties
- State full-scale grant
- Exemption from value added tax on import of raw materials

### 2. INVESTMENT PRIORITY PROJECTS

### CONDITIONS

- Volume of investments is not less than 12 million USD on creation of new industries and at least 30.7 million USD on expansion and(or) renewal
- Participation of state/subject of quasi-public sector as a founder/shareholder - no more than 26%, no more than 5 years as of the date of registration of investment contract

### PREFERENCES

- Exemption from customs duties
- State full-scale grant
- Exemption from payment of corporate income tax, land tax and value added tax on import of raw materials for a period
- · Additional hiring foreign workers

In accordance with the Entrepreneurial Code of the Republic of Kazakhstan under No. 375-V 3PK dated on October 29, 2015

### CHAPTER 3 STATE SUPPORT MEASURES FOR BUSINESS

State Full-scale Grants

Maximum size is no more than **30%** of the volume of investments in fixed assets of a legal entity of the Republic of Kazakhstan

STATE FULL-SCALE GRANTS CAN BE TRANSFERRED AS:



In accordance with the Entrepreneurial code of the RK dated on October 29, 2015 No. 375-V LRK



### Stages of Implementation of an Investment Project by Concluding an Investment Contract

Procedure	Responsible organisation	Term
Search and selection of land plot	City Center for Investments Development "Astana Invest" LLP jointly with the Department of Architecture	10 days
Coordination of investment project at a meeting of Regional Coordination Council	Akimat	10 days
Sending a preliminary letter on approval of land plot	Akimat	10 days
Valuation of a land plot by a private company	Investor	3 days
Formation of a package of documents*	Investor	5 days
Signing of the investment contract	Committee on investments of the MFA of RK	35 days

In accordance with the Entrepreneurial code of the RK dated October 29, 2015 No. 375-V LRK

<sup>\*</sup> List of documents: http://adilet.zan.kz/eng/docs/K1500000375

### CHAPTER 3 STATE SUPPORT MEASURES FOR BUSINESS

### Public-private Partnership

### **PUBLIC-PRIVATE PARTNERSHIP -**

is a form of cooperation between the state and private business entities aimed at financing, creation, reconstruction and (or) operation of social infrastructure and living support facilities

### SCOPE OF APPLICATION: in all areas of the economy

#### TYPE OF CONTRACTS

- Concession
- Trust management of state property
- Lease of state property
- Leasing contract
- Life cycle contract
- Service contract
- Contracts concluded for the development of technology, production of a prototype, experienced-industrial test and small-scale production
- Other contracts relevant to PPP features

### STATE SUPPORT MEASURES

- State guarantees on infrastructure bonds
- State guarantees on loans
- Transfer of exclusive rights to intellectual property
- Provision of full-scale grants
- Co-financing of PPP projects
- Consumption guarantee



### Public-private Partnership

### PAYMENTS FROM THE BUDGET

- Subsidies
- Compensation of investment costs
- Compensation of operating costs
- Remuneration for the management
- Payment for accessibility

### FORMS OF PARTICIPATION OF STATE BODIES IN PPP

- Provision of land plot
- Granting the right to use objects of state property
- Participation in creation and operation of PPP company
- Providing engineering and transport communications of a PPP facility
- Other forms that do not contradict the legislation of the Republic of Kazakhstan

### FORMS OF PARTICIPATION OF BUSINESS ENTITIES IN PPP

- Financing of PPP projects
- Design, construction, creation, reconstruction, modernization and (or) operation of PPP facilities
- PPP project management
- Transfer of property and property rights for PPP project implementation
- Transfer of exclusive rights to intellectual property facilities
- Participation in creation and operation of PPP company
- Other forms that do not contradict the legislation of the Republic of Kazakhstan

In accordance with the Law of RK "On Public-private Partnership" under No. 379-V dated on October 31, 2015

Planning of PPP Project (Private Finance Initiative)

### **ALGORITHM 1**

### CRITERIA

• PPP project is initiated by a potential private partner in relation to an object, which is in its ownership or long-term lease.

• PPP project is inextricably linked to realization of exclusive rights to results of intellectual creative activity belonging to a potential partner.

 PPP project is initiated by a potential private partner in relation to objects/land plots for construction of housing, which it owns or has a long-term lease, and there is a design and estimate documentation on a project with a positive conclusion by a comprehensive non-departmental examination.

Procedure	Responsible Institution	
Submission of a business plan	Entrepreneur	
Determination of feasibility and necessity of project implementation	Industry Department of Akimat	
Checking for compliance with qualification requirements	Industry Department of Akimat	
PPP Project Notice	Industry Department of Akimat	
In the absence of alternative proposals		
Coordination and expertise of project business plan	Industry Department, Department of Economics and Budget Planning	
Provision of draft PPP agreement	Entrepreneur	
Direct contracts on the terms of PPP contract	Commission	
Approval of payments of state obligations	Department of Economics and Budget Planning, Budget commission	
Acceptance of state obligations	Maslikhat, Branch management	
Conclusion of the PPP agreement		

In accordance with the Rules of planning and implementation of publicprivate partnership projects under No. 725 dated November 25, 2015



### In cases when criteria of Algorithm 1 is not met,

### ALGORITHM 2 is applied (I stage tender procedures)

Procedure	Responsible Institution
Development of tender of documentation and draft of PPP agreement	Astana Invest, Industry Department of Akimat
Approval and examination of tender documentation	Department of Economics and Budget Planning, Finance Department
Consideration of state obligations payments	Department of Economics and Budget Planning, Budget commission
Announcement of a tender	Industry Department of Akimat
Consideration of bids and determination of the winner	Commission
Consideration of acceptance of state obligations payments	Department of Economics and Budget Planning, Budget commission
Acceptance of state obligations	Maslikhat, Industry Department of Akimat
Conclusion of PPP agreement	

### If scope and (or) object of PPP are defined as technically complex and (or) unique,

### ALGORITHM 3 is applied

(II stage tender procedures)

Procedure	Responsible Institution	
1 STAGE		
Development of technical specifications	Industry Department of Akimat	
Announcement of a tender	Industry Department of Akimat	
Consideration of technical proposals, qualification selection	Industry Department of Akimat	
Development of tender documentation and draft of PPP agreement	Industry Department of Akimat	
Approval and examination of tender documentation	Industry Department of Akimat, Department of Economics and Budget Planning, Finance Department	
Consideration of state obligations payments	Department of Economics and Budget Planning, Budget commission	
2 STA	GE	
Invitation to tender: the second stage	Industry Department of Akimat	
Consideration of tender bids and determination of the best bid	Commission	
Submission of Feasibility Study or Design and Estimate Documentation	Private partner	
Consideration of acceptance of state obligations payments	Department of Economics and Budget Planning, Budget commission	
Acceptance of state obligations	Maslikhat, Industry Department of Akimat	
Conclusion of PPP agreement		

In accordance with the Rules of planning and implementation of public-private partnership projects under No. 725 dated on November 25, 2015



Support Measures for Renewable Energy Sources Development

> **Guarantee for purchase** of the entire volume of renewable energy sources at auction prices for **15 years** upon concluding a purchase agreement with Financial Settlement Center of Renewable Energy LLP (state company)

Annual indexation of auction prices starting from the second year of electricity generation: **70%** for the change in exchange rate of national currency against convertible currencies and **30%** for consumer price index

Exemption of renewable energy producers from service payment for transmission of electricity from renewable energy sources

Costs on reconstruction and expansion of network are borne by power transmission organisation

"Net consumer" - the right of low-capacity renewable energy producers to sell surplus electricity at market prices

Support for Private Investment in Education

### FINANCING FOR PRIVATE SCHOOLS PER CAPITA

COSTS COVERED BY STATE

for operating private schools \$546 + utilities and Internet

\$1343<sup>per</sup> a student

\$692 per a student

for newly introduced private schools \$573 + expenses for construction/ acquisition/depreciation of buildings and equipment (\$591)



Payment period for newly **8 years** 



FINANCING THE CONSTRUCTION OF STUDENT DORMITORIES

### Annual size of state order for one place in dormitory

In case of construction

In case of reconstruction

Payment period





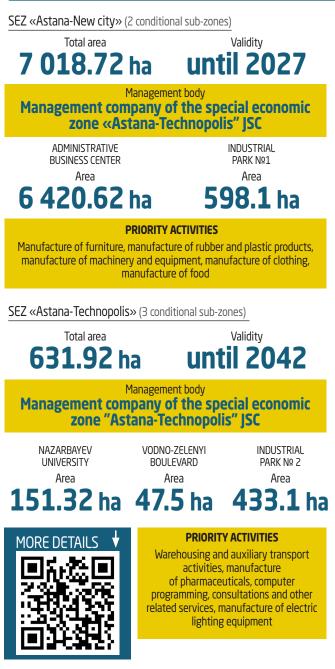


Phone: 8 800 080 28 28 www.investschool.fincenter.kz



\* 573 USD is a basic state educational standard for reimbursement of school costs per student





### Benefits and Preferences for SEZ Participants

Benefits	For SEZ Participants	Outside SEZ
Corporate income tax	0%	20%
Value added tax (VAT) on import	0%	12%
Property tax	0%	1,5%
Land tax	0%	~0.05 USD/m2
Customs duties	0%	Up to 30%
Provision of a land plot (if any)	Free of charge	at market value
Hiring foreign labor force	out of quotas and without permits	in accordance with the rules of hiring foreign labor force

In accordance with the Law of RK «On special economic industrial zones» dated on April 3, 2019 No. 242-VI and the Code of RK «On taxes and other obligatory payments to the budget» under No. 120-VI dated on December 25, 2017



### How to become a participant of SEZ

Procedure	Responsible institution
Investment project presentation at a meeting of the Regional Coordination Council	Investor
Formation of a package of documents and filing in an application for participation in SEZ*	Investor
Securing a contract on implementation of activities as a participant in SEZ or refusal to conclude an agreement	Management company of the special economic zone "Astana-Technopolis" JSC
Issuance of Certificate of registration of SEZ participant	Kazakhstan center of industry and export "QazIndustry" JSC
Project implementation	Investor

\*List of documents: http://adilet.zan.kz/rus/docs/Z1900000242#z190

Source: Management company of the special economic zone «Astana-Technopolis" JSC



### ASTANA INVEST - "One contact» for Investors in Nur-Sultan



#### MISSION OF CITY CENTER FOR INVESTMENTS DEVELOPMENT "ASTANA INVEST" LLP

To ensure the development of the capital through attraction of investments in priority sectors of the economy, including those based on the principles of partnership between the State and business

#### FUNCTIONS

- Interaction with investors on principle "One contact", including support of investors at obtaining state services as well as other services provided by non-public organisations
- Conducting analytical research to improve an investment attractiveness of Nur-Sultan
- · Information support during investment activities
- Promotion of a favorable investment image of Nur-Sultan
- Monitoring the implementation of official agreements reached as a result of negotiations with investors
- · Holding events on investment topics
- Consultation and support to concession and PPP projects

www.investinnur-sultan.kz



Phone: +7 (7172) 64-72-01 Email: info@investastana.kz www.facebook.com/astanainvest/

Entrepreneurship development fund "Damu" JSC



### **BUSINESS SUPPORT TOOLS**

SUBSIDIZING OF INTEREST RATE

Program	Subsidy size and term
BUSINESS ROAD MAP 2025	final rate for borrower 6%, up to 5 years
ECONOMICS OF SIMPLE THINGS	up to 9% of interest rate, up to 10 years
NURLY ZHER	7% of interest rate, up to 3 years
Sustainable cities for low carbon development	up to 10% of interest rate, up to 6 years
Reducing the risks of investing in renewable energy sources	up to 10% of interest rate, up to 3 years
Subsidizing part of coupon interest rate	7% of interest rate, up to 5 years
Portfolio subsidizing	final rate for borrower 6%, up to 3 years

### LOAN GUARANTEE

Program	Guarantee amount
BUSINESS ROAD MAP 2025	up to 85% of loan amount
ECONOMICS OF SIMPLE THINGS	no more than 50% of loan amount
DAMU OPTIMA	no more than 85% of loan amount
ENBEK	no more than 85% of loan amount
Portfolio guarantee	85% of loan amount



### Loan Programs

Program	Interest Rate & Term
ENBEK	no more than 6%, up to 5 years
DAMU REGIONS	no more than 14%, up to 7 years
DAMU - LEASING	no more than 16%, up to 7 years
Financing from Asian Development Bank	set by partner, up to 3 years
DAMU ONDIRIS (supporting program for small and medium-sized businesses in manufacturing industry)	no more than 6%, up to 10 years
DAMU - MICRO	no more than 30%, up to 7 years
Financing from European Bank for Reconstruction and Development	from 14%, up to 5 years
Support measures for female entrepreneurs by European Bank for Reconstruction and Development	no more than 14%, up to 5 years
Islamic finance	no more than 16.5%, set by partner

www.damu.kz



Phone: 8 800 080 18 90 Email: info@fund.kz

### CHAPTER 3 STATE SUPPORT MEASURES FOR BUSINESS

### QazIndustry Kazakhstani Center of Industry and Export ISC

### Qazladustry

Partial cost recovery of industrial and innovative manufacturers for productivity and territorial cluster development up to \$146K

cost recovery up to 40%

- to improve the competence of enterprise
- to improve technological processes
- to improve the efficiency of manufacturing organisation
- for the development and/or examination of a comprehensive plan for an industrial and innovative project

Recharge of costs of industrial	cost recovery
and innovative activities subjects	up to <b>60%</b>
in promotion of domestic processed	but ≤ \$ <b>83 474</b>
goods on the foreign market	delivery ≤ \$ <b>481 463</b>
<ul> <li>advortising of goods abroad</li> </ul>	

- advertising of goods abroad
- participation in foreign exhibitions, fairs, festivals
- publication of a catalog for distribution abroad (development, translation)
- maintenance of a representative office, trading platform and warehouse abroad
- registration of trademarks (brand) abroad
- certification of goods abroad
- delivery of goods by rail, road, air, sea transport and directing of transportation

Partial cost recovery industrial cost recovery and innovative manufacturers in promotion 50% of domestic processed goods up to < \$20000 and services on domestic market

- For consulting services related to compliance certification of goods and services and quality management systems
- To promote domestic goods and services on domestic market



### Center for Engineering and Technology Transfer JSC



#### INNOVATIVE GRANTS

- For commercialization of technology up to 90% of project cost, but not more than \$351 790
- For technological development of a company up to 70% of project cost, but not more than \$931 619
- For technological development of an industry up to 70% of project cost, but not more than \$1.86 mln



Phone: +7 (7172) 98-37-87 вн. 1037 Email: info@kidi.gov.kz Atameken National Chamber of Entrepreneurs of the Republic of Kazakhstan



### FUNCTIONS OF NCE

- Representation and protection of the rights and legitimate interests of entrepreneurs
- Participation in the state programs of entrepreneurship support and development
- Support of domestic production and increasing the share of local content in procurement of organisations
- Investment promotion and economic diversification
- Stimulation of foreign economic activity of business entities

### ATAMEKEN ARBITRATION CENTER NCE

- Independent, permanent arbitration
- resolution of disputes between organisations regardless of their citizenship, permanent residence or location
- simplified and flexible procedure
- · ease of enforcement of arbitration awards abroad



www.atameken.kz

Phone: 8-800-080-80-10 Email: info@atameken.kz



### Astana Social and Entrepreneurial Corporation JSC (SEC)



ASTANA

### SCHEMES OF COOPERATION WITH THE INVESTOR

#### ESTABLISHING A JOINT VENTURE:

- Minimum participation share 9%
- Receiving dividends from JV net profit
- Participation in the project from 3 to 10 years
- · Risk sharing with the investor
- Compensation of expenses of SEC for the land plot

### AGREEMENT ON JOINT ACTIVITIES (JA)

- Minimum participation share 9%
- Obtaining profit from implementation of JA, payment of a "fixed amount" (not less than SEC contribution), established in JVA
- Compensation of SEC costs for land plot
- Unlimited period of participation
- Investor bears all risks
- Repurchase of SEC deposit at market value

#### AGREEMENT ON JOINT ACTIVITIES OF THE MULTIFUNCTIONAL RESIDENTIAL COMPLEX

- Implementation of the project under the state program: obtaining 9% of commercial real estate
- Implementation of the project for the investor's own money: obtaining 2.5% of the total area of construction (at the rate of 9% of the net profit of the SEC with the target margin of the Project more than 25%)

www.astana-spk.kz



### CHAPTER 3 STATE SUPPORT MEASURES FOR BUSINESS



### ASTANA SOCIO-ENTREPRENEURIAL CORPORATION



### Export Portal of Kazakhstan

Export.

- Voluntary loan insurance
- Exporter credit insurance
- Export trade financing

### KazakhExport Export Insurance Company JSC

### EXPORT PROMOTION ORGANIZATIONS



Chamber of Commerce and Industry of Kazakhstan	•	Assistance in establishing business contacts with foreign consumers
Development Bank of Kazakhstan JSC	•	Loan services to export organisations
BRK-Leasing JSC	•	Leasing for business
Kazakhstani Center of Industry and Export "QazIndustry" JSC	•	Implementation of comprehensive measures to promote exports
Damu Entrepreneurship Development Fund JSC	•	Financial and non-financial support for small and medium-sized businesses
Foreign Trade Chamber of Kazakhstan	•	Representing business interests of Kazakhstan abroad
Center for Trade Policy Development JSC	•	Conducting a systematic analysis of foreign trade
Center for External Economic Activity	•	Assistance in development of additional education system

www.kazakhexport.kz



### CHAPTER 3 STATE SUPPORT MEASURES FOR BUSINESS



## QAZAQSTAN Exportal



### **Astana International Financial Centre**

is a unique center created to provide financial services of international level to local and foreign organisations



Astana International Financial Centre

- Special legal regime based on the principles of English law
- Independent regulation in accordance with recognised international standards
- Special tax regime, exempting from corporate and individual income taxes for a period up to 2065
- Special currency regulation, under which monetary obligations can be performed in foreign currency
- "Single contact" system for issuing visas, registration and other procedures
- Simplified visa regime with extension up to 5 years
- English as the main language: development and adoption of acts, documentation, legal proceedings, etc.



Phone: 8 800 080 080 1 Email: info@aifc.kz



Astana International Financial Centre







## **The Ritz-Carlton**



The Ritz-Carlton<sup>®</sup>

16, Dostyk str. Phone: +7 (7172) 62-07-70

#### **Marriot Astana**



MARRIOTT ASTANA

2, Dostyk str. Phone: +7 (7172) 62-07-70

## **Rixos President Astana**



7, Kunaev str. Phone: +7 (7172) 24-50-50

#### Sheraton Nur-Sultan Hotel



16/1, Syganak str. Phone: +7 (7172) 70-05-55

## The St Regis Astana



1, Kabanbay Batyr Ave. Phone: +7 (7172) 79-08-88

## **Radisson Astana**

Radisson

4, Sary Arka str. Phone: +7 (7172) 67-07-77

#### **Hilton Astana**



46, Sauran str. Phone: +7 (7172) 64-99-00

#### Beijing Palace Soluxe Hotel Astana



27, Syganak str. Phone: +7 (7172) 70-15-15



## Hilton Garden Inn



15, Kabanbay Batyr Ave. Phone: +7 (7172) 75-67-56

# Wyndham Hotels&Resorts

HOTELS & RESORTS

25, Hussein ben Talal str. Phone: +7 (7172) 75-67-56

#### Best Western Hotels& Resorts



13A, Dostyk str. Phone: +7 (7172) 27-79-99

#### InterContinental Hotwls Group



13A, 24 str. Phone: +7 (7172) 31-29-14 Real Estate Market In Nur-Sultan



Source: The Committee on Statistics of the Ministry of National Economy of the Republic of Kazakhstan

#### Real Estate Market In Nur-sultan

## **RETAIL REAL ESTATE**

COMMERCIAL AREA SUPPLY

**343 m<sup>2</sup>** for 1 000 residents

## MAJOR SHOPPING MALLS OF CAPITAL

Mega Silk Way



Khan Shatyr



Keruen

Source: Colliers international Company





Social infrastructure

MEDICAL INSTITUTIONS OF NUR-SULTAN





## Organisations Accredited by Joint Commission International

- National Center of Neurosurgery JSC
- National Research Center for Motherhood and Childhood
- National Center for Child Rehabilitation
- Republican Diagnostic Center
- National Scientific Cardiac Surgery Center JSC
- Medical Centre Hospital Of President's Affairs Administration Of The Republic Of Kazakhstan



Joint Commission International accreditation (hereinafter – JCI) is prestigious international certification in the field of health care

Source: Department of public healthcare of Nur-Sultan and Joint Commission International

#### Social infrastructure

## MEDICAL INSTITUTIONS OF NUR-SULTAN

## Large Advanced Medical Centers

#### Umit Center of Tomotherapy and Nuclear Medicine



The first medical center for cancer treatment in Kazakhstan, where tomotherapy is used to combat cancer tumors

Address: 42/1, Abylay Khan str.

#### National Scientific Cardiac Surgery Center JSC



Cardiac surgery clinic that performs complex heart operations

Address: 38, Turan ave.

#### National Scientific Medical Center



The center performs organ and cell transplantation operations, transplantation of various types of stem cells; it solves complex problems of internal medicine clinic and surgery. By the decision of the FDA, the center was included in the database of safe clinics for international research

Address: 42, Abylay Khan ave.

The Medical Center Hospital of the President's Affairs Administration of the Republic of Kazakhstan



with modern, well-equipped technical base for the provision of medical services in accordance with domestic and international standards

Address: 2, E495 str.

Source: above-mentioned medical centers



#### Social infrastructure

## SCHOOLS IN NUR-SULTAN



School	Entrance fee (USD)	Tuition per year (USD)
QSI international School		25 300
Haileybury Astana	90	15 639 - 23 901
Spectrum International School		12 914 - 17 057
Miras International School	975	9 1 2 3 - 1 2 9 8 2
Nurorda School-Lyceum		up to 5 525
Astana Garden School	731	6 579 - 9 747
«Alpamys school»	365	3 655
Blue Sail Kindergarten- Gymnasium	244	351
"Economic Lyceum" Profit Educational Institution	365	2 193
Seedschool Mathematics and Language	122 - 365	1900-1949

Source: Department of education of Nur-Sultan and above-mentioned schools as of 28.09.2020

#### Social infrastructure

## LARGE PRIVATE SCHOOLS OF NUR-SULTAN «Haileybury Astana»



International IB school which is based on the British curriculum. Teaching is in English. The school employs 50 highly qualified foreign teachers, mostly British citizens

Address: 4, Ivan Panfilov str.



Address: 15, Bayan Sulu str.

## QSI International School of Astana

The school is accredited by the Association of colleges and universities - Middle States Association of Colleges and Schools (MSA), Pennsylvania, USA. The training is conducted in English, and there is also an opportunity to study Kazakh, French, Spanish and Russian languages

## Spectrum International School



Address: 34, K. Amanzholov Str.

The curriculum of the school is developed taking into account requirements of state standard and Cambridge education programs. The school received official status of a member of the Council of International Schools (CIS). CIS partners with 50 of the best universities in the world

## **Miras International School**



Address: 34, Kuishi Dina str.

Miras is the first school in Nur-Sultan city, accredited by the Council of International Schools (CIS) and the Association of schools and colleges of New England (NEASC). The training process is conducted in English, Russian and French

Source: above-mentioned schools



#### Landmarks of Nur-Sultan

## **BAITEREK MONUMENT**



According to the legend, Baiterek is the tree of life, the destination of the sacred bird, Samruk. It takes refuge in the tree's high crown to lay a golden egg - the Sun, giving life and hope. Enjoy the beauty of capital by visiting the top of Baiterek

#### Address: 14, Nurzhol Boulevard

## PALACE OF PEACE AND RECONCILIATION



Palace of Peace and Reconciliation is a unique place where world religions intertwine. The edges of architectural landmark are facing four cardinal points and symbolize friendship, unity and peace on Kazakh land, as well as the fact that Kazakh people are open to representatives of all nations and religions

Address: 57, Tauelsizdik Ave.

#### Landmarks of Nur-Sultan

## KHAZRET SULTAN MOSQUE



Khazret Sultan is the largest mosque in Kazakhstan and the second largest one in Central Asia. It is a beautiful monument of architecture which resembles an oriental palace

#### Address: 48, Tauelsizdik Ave.

## NUR-ALEM SPHERE



Nur-Alem has a unique spherical shape, its diameter is 80 meters. The thematic concept is presented as «Museum of Future Energy" (alternative energy)

Address: 53/2, Mangilik El Str.



#### Landmarks of Nur-Sultan

## ASTANA OPERA OPERA AND BALLET THEATRE



The state Opera and ballet theatre «Astana Opera» was founded in 2013. Theatre hosts chamber music concerts, performances by various ensembles, a small symphony orchestra and a chamber choir

Address: 12/1, Kunaev str.

## MUSEUM OF THE FIRST PRESIDENT OF THE REPUBLIC OF KAZAKHSTAN



are directly related to the history of modern Kazakhstan

Address: **11, Beibitshilik Str.** 

#### Landmarks of Nur-Sultan

#### NATIONAL MUSEUM OF THE REPUBLIC OF KAZAKHSTAN



Address: 54, Tauelsizdik Ave.

## ETHNOAUL NATIONAL-CULTURAL COMPLEX



of past centuries

Address: 1, Karkaraly str.



#### Parks in Nur-Sultan

## **TRIATHLON PARK**



#### Address: Corner of B. Momyshuly Str. and Saraishyk Str.

## ASTANA PARK



#### Address: 7a, Turan Avenue

## PARK OF THE FIRST PRESIDENT



Park of the First President is the largest park in capital. The picturesque Ishim River flows through the park area; it has a beautifully designed embankment, where it is pleasant to walk, admiring the surrounding views

Address: Saraishyk Str.

#### Parks in Nur-Sultan

## NURZHOL BOULEVARD



A walk along the «Road of Light» will bring a lot of aesthetic enjoyment. The main boulevard of Nur-Sultan welcomes guests with beautiful flower beds, fountains and attractive sculptures

Address: from Akorda Presidential Palace to Khan Shatyr shopping mall

## **ISHIM RIVER EMBANKMENT**



Ishim river embankment is the favorite place of capital residents. There are a number of high-rise buildings along the embankment, which are difficult to ignore

Address: between Samal microdistrict and Saryarka ave.



#### Sports Complexes in Nur-Sultan

There is an opportunity to practice various sport activities in leisure centers complete with state-of-the-art equipment in Nur-Sultan. Cycling, martial arts, fitness, swimming, football - this is just a small part of what you can do in capital leisure centers

## ALAU ICE PALACE



Address: 47, Kabanbay Batyr ave.

www.alau.info

## BARYS ARENA ICE PALACE



Address: 57, Turan ave.

mtexm.com

## ASTANA ARENA FOOTBALL STADIUM



Address: 48, Turan ave.

#### Sports Complexes in Nur-Sultan

## SARYARKA CYCLING TRACK



#### Address: **42, Kabanbay Batyr ave.** www.velotrek.kz

## ALATAU SPORTS PALACE



Address: **1/1, Tauelsizdik ave.** sk-alatau.kz

## PALACE OF MARTIAL ARTS



Address: 42, Kabanbay Batyr ave.







Akimat of Nur-Sultan Address: 11, Beibitshilik str. Phone: +7 (7172) 55-66-55

State Administration «Department for Investment and Entrepreneurship Development of Nur-Sultan" Address: 11, Beibitshilik str. Phone: +7 (7172) 55-15-01

**City Center for Investments Development "Astana Invest" LLP** Address: 1/2, Koshkarbayev ave. BC «Downtown", 3rd floor Phone: +7 (7172) 64-72-01 E-mail: info@investastana.kz

Regional Branch of Entrepreneurship Development Fund "Damu" JSC in Nur-Sultan Address: 55 A, Mangilik El ave. Phone: +7 (7172) 55-91-99, 55-94-34 Email: info@fund.kz

Atameken Chamber of Entrepreneurs of Nur-Sultan Address: 2/11, B. Momyshuly str., BC «Avenue



DAMU

Address: 2/11, B. Momyshuly str., BC Phone: +7 (7172) 91-90-80 Email: astana@atameken.kz

SEZ Astana-Technopolis JSC



Address: 12, 101 building str. Phone: +7 (7172) 73-48-36, 73-48-37 E-mail: info@technopolis.kz



Astana Innovations JSC Address: : 4a, Korgalzhyn highway, BC «Mercury" Phone: +7 7172 57-89-50 E-mail: info@ain.kz



Addresses and contacts of Public Service Centers: https://con-rk.kz/nur-sultan/



#### Socio-Entrepreneurial Corporation «Astana" JSC

Address: 24, A. Mambetova str. Business center «Affari 7, 8" Phone: +7 (7172) 55 29 93 E-mail: info@astana-spk.kz



#### RDI «Astanagenplan" LLP

Address: 22, A. Mambetova str. Phone: +7 (7172) 39-11-40, +7 (7172) 39-11-95 E-mail: astanagenplan@mail.ru



**ASTANAENERGOSBYT LLP** Address: 4/1, Momyshuly ave. Phone: +7(7172) 91-88-88, +7 (7172) 91-83-33 E-mail: info@aesbyt.kz



#### Municipal Enterprise "ASTANA SU ARNASY

Address: 103, Abay str. Phone: +7 (7172) 27-03-70, +7 (7172) 37 44 03 E-mail: info@astanasu.kz



Astana-REK JSC Address: 9, Domalak-Ana str. Phone: +7 (7172) 62-04-56 E-mail: info@atameken.kz



#### Astanagorarhitektura LLP

Address: 6, Auezov str. Phone: +7 (7172) 91-94-01 E-mail: info@astanagorarch.kz



**Migration Service** Address: 31, Imanova str., 2nd floor Phone: +7 (7172) 37 48 51



Department of State Revenues in Nur-Sultan Address: 52, Republic ave. Phone: +7 (7172) 77-31-11



Ministry of Justice of the Republic of Kazakhstan Address: 8, Mangilik El ave. House of Ministries Phone: +7 (7172) 74-07-97

#### Services of Nur-Sultan

Rescue Service 112









Police 102



Department Of Fire Service 101



Unified Contact Center Ikomek Of Akimat Of Nur-sultan Citv 109



iQala - City Services Center +7 (7172) 27-23-14



## Nursultan Nazarbayev International Airport +7 (7172) 70 29 99 +7 (7172) 38 11 35



Railway Inquiry Service







Bus Station «Saparzhay» +7(7172) 38-11-35



Gas Service 104

## ADDITIONALLY

#### Abbreviations

BRM-2020	Business roadmap 2020		
R/W	Railway		
IIN	Individual identification number		
FLF	Foreign labor force		
PRC	People's Republic of China		
MIA RK	Ministry of Internal Affairs of the Republic of Kazakhstan		
MFA RK	Ministry of Foreign Affairs of the Republic of Kazakhstan		
MIID RK	Ministry of Industry and Infrastructure Development of the Republic of Kazakhstan		
MRC	Multifunctional residential complex		
MNE RK	Ministry of National Economy of the Republic of Kazakhstan		
ME RK	Ministry of Education of the Republic of Kazakhstan		
MF RK	Ministry of Finance of the Republic of Kazakhstan		
VAT	Value added tax		
SRDI	Scientific-Research Design Institute		
NC	National company		
NCE	National chamber of entrepreneurs		
RK	Republic of Kazakhstan		
RF	Russian Federation		
CIW	Construction and installation works		
USA	United States of America		
SEZ	Special economic zone		
TH	Trading house		
TLC	Transport and logistics center		
TNC	Transnational corporation		
LLP	Limited liability partnership		
SEC	Shopping and entertainment center		
UEFA	Union of European football associations		
MC	Managing company		
EDS	Electronic digital signature		





## Investment Projects Map of Nur-Sultan https://map.investinnur-sultan.kz/en

Akimat of Nur-Sultan



City Center for Investments Development "Astana Invest" LLP

